
U.S. Department of Commerce
Broadband Technology Opportunities Program
Authentication and Certifications

1. I certify that I am the duly Authorized Organization Representative (AOR) of the applicant organization, and that I have been authorized to submit the attached application on its behalf.
2. I certify that I have examined this application, that all of the information and responses in this application, including certifications, and forms submitted, all of which are part of this grant application, are material representations of fact and true and correct to the best of my knowledge, that the entity(ies) that is requesting grant funding pursuant to this application and any subgrantees and subcontractors will comply with the terms, conditions, purposes, and federal requirements of the grant program; that no kickbacks were paid to anyone; and that a false, fictitious, or fraudulent statements or claims on this application are grounds for denial or termination of a grant award, and/or possible punishment by a fine or imprisonment as provided in 18 U.S.C. §1001 and civil violations of the False Claims Act.
3. I certify that the entity(ies) I represent have and will comply with all applicable federal, state, and local laws, rules, regulations, ordinances, codes, orders and programmatic rules and requirements relating to the project. I acknowledge that failure to do so may result in rejection or deobligation of the grant or loan award. I acknowledge that failure to comply with all federal and program rules could result in civil or criminal prosecution by the appropriate law enforcement authorities.
4. I certify that the entity(ies) I represent has and will comply with all applicable administrative and federal statutory, regulatory, and policy requirements set forth in the Department of Commerce Pre-Award Notification Requirements for Grants and Cooperative Agreements ("DOC Pre-Award Notification"), published in the Federal Register on February 11, 2008 (73 FR 7696), as amended; DOC Financial Assistance Standard Terms and Conditions (Mar. 8, 2009); the Department of Commerce American Recovery and Reinvestment Act Award Terms (Apr. 9, 2009); and any Special Award Terms and Conditions that are included by the Grants Officer in the award.
5. I certify that any funds awarded to the entity(ies) I represent as a result of this application will not result in any unjust enrichment of such entity(ies) or duplicate any funds such entity(ies) receive under federal universal service support programs administered by the Universal Service Administrative Corporation (USAC).
6. I certify that the entity(ies) I represent has secured access to pay the 20% of total project cost or has petitioned the Assistant Secretary of NTIA for a waiver of the matching requirement.

March 19, 2010
Date

Vicki F. McPherson
Authorized Organization Representative Signature

Vicki F. McPherson
Print Name

Chairman
Title

Comprehensive Community Infrastructure Key Metrics Dashboard

Please refer to the CCI Grant Guidelines for instructions on completing this form.

Applicant Profile	
Applicant Name	Troy Cablevision, Inc.
Title	Southeast Alabama SmartBand – Rural Broadband for Economic and Energy Independence
Easygrants ID	4331
Headquarters	Troy, Alabama
Size (2009 Data) of Applicant Entity	<ul style="list-style-type: none"> • Current Year Revenues: [REDACTED] • Employees: 75
Technology Type	Wireline – Fiber Optic Cable; buried fiber, aerial fiber
Key Partners	South Alabama Electric Cooperative City of Troy City of Ozark City of Enterprise Organized Community Action Program Troy Cablevision, Inc. Troy University

Project Economics			
Budget Information		Project Financials	
Project Budget	\$41,592,056	Project Revenues (Yr 8)	[REDACTED]
Federal Contribution (%)	70%	Net Income and Margin (Yr 8)	[REDACTED]
Cash Match Amount (%)	8%	EBITDA and Margin (Yr 8)	[REDACTED]
In Kind Match Amount (%)	22%	Rate of Return (w/o BTOP Funds)	[REDACTED]
Middle Mile/Last Mile Budget Allocation		Rate of Return (w/ BTOP Funds)	[REDACTED]
Middle Mile Percentage (%)	100%	Cost Efficiency	
Last Mile Percentage (%)	0%	Cost per Mile (MM)	[REDACTED]
Rural Last Mile Percentage	0%	Cost per Household (LM)	N/A

Market Territory	
Geographic Area(s)	
Middle Mile Network Composition	
Total Proposed Network Miles (MM only)	<ul style="list-style-type: none"> • Total Miles: [REDACTED] • Backbone Miles: [REDACTED] • Lateral Miles: [REDACTED]
New Construction Network Miles (MM only)	<ul style="list-style-type: none"> • Total Miles: 595.20 • Backbone Miles: 72.66 • Lateral Miles: 522.54
Existing Applicant Network Miles Utilized (MM only)	<ul style="list-style-type: none"> • Total Miles: [REDACTED] • Backbone Miles: [REDACTED] • Lateral Miles: [REDACTED]

Comprehensive Community Infrastructure Key Metrics Dashboard

Leased Network Miles Utilized (MM only)	<ul style="list-style-type: none"> Total Miles: 0 Backbone Miles: 0 Lateral Miles: 0
Underserved/Unserved	<ul style="list-style-type: none"> Percentage of Backbone Miles in Underserved/Unserved Areas: 66% Percentage of Lateral Miles in Underserved/Unserved Areas: 40%
Existing Customer Base	
Existing Residential/Individual Customers within PFSA	██████
Existing Business Customers within PFSA	██████
Existing Community Anchor Institution Customers within PFSA	<ul style="list-style-type: none"> Total CAI's: ██████ Community Colleges: ██████ Public Safety Entities: ██████
Existing Third Party Service Provider Customers within PFSA	██████
Potential Customer Base	
Market Potential Households (within PFSA)	<ul style="list-style-type: none"> Total HH's: N/A Located in Underserved/Unserved Areas: N/A
Market Potential Businesses (within PFSA)	<ul style="list-style-type: none"> Total Businesses: 3,681 Located in Underserved/Unserved Areas: 242
Market Potential Community Anchor Institutions (within PFSA)	<ul style="list-style-type: none"> Total CAI's: 673 Located in Underserved/Unserved Areas: 32 Community Colleges: 8 Public Safety Entities: 81
Market Potential Third Party Service Providers (within PFSA)	<ul style="list-style-type: none"> Total Third Party Service Providers in PFSA: 3 Expressing Commitment or Letter of Interest: 3
Funded Network Coverage	
Households Connected to Network (via BTOP Funds by end of Year 3)	<ul style="list-style-type: none"> Total Households Connected: N/A Located in Underserved/Unserved Areas: N/A
Businesses Connected to Network (via BTOP Funds by end of Year 3)	<ul style="list-style-type: none"> Total Businesses Connected: 397 Located in Underserved/Unserved Areas: 159
Community Anchor Institutions Directly Connected (via BTOP Funds by end of Year 3)	<ul style="list-style-type: none"> Total Directly Connected CAI's: 147 Located in Underserved/Unserved Areas: 59 Community Colleges: 2 Public Safety Entities: 18

Comprehensive Community Infrastructure Key Metrics Dashboard

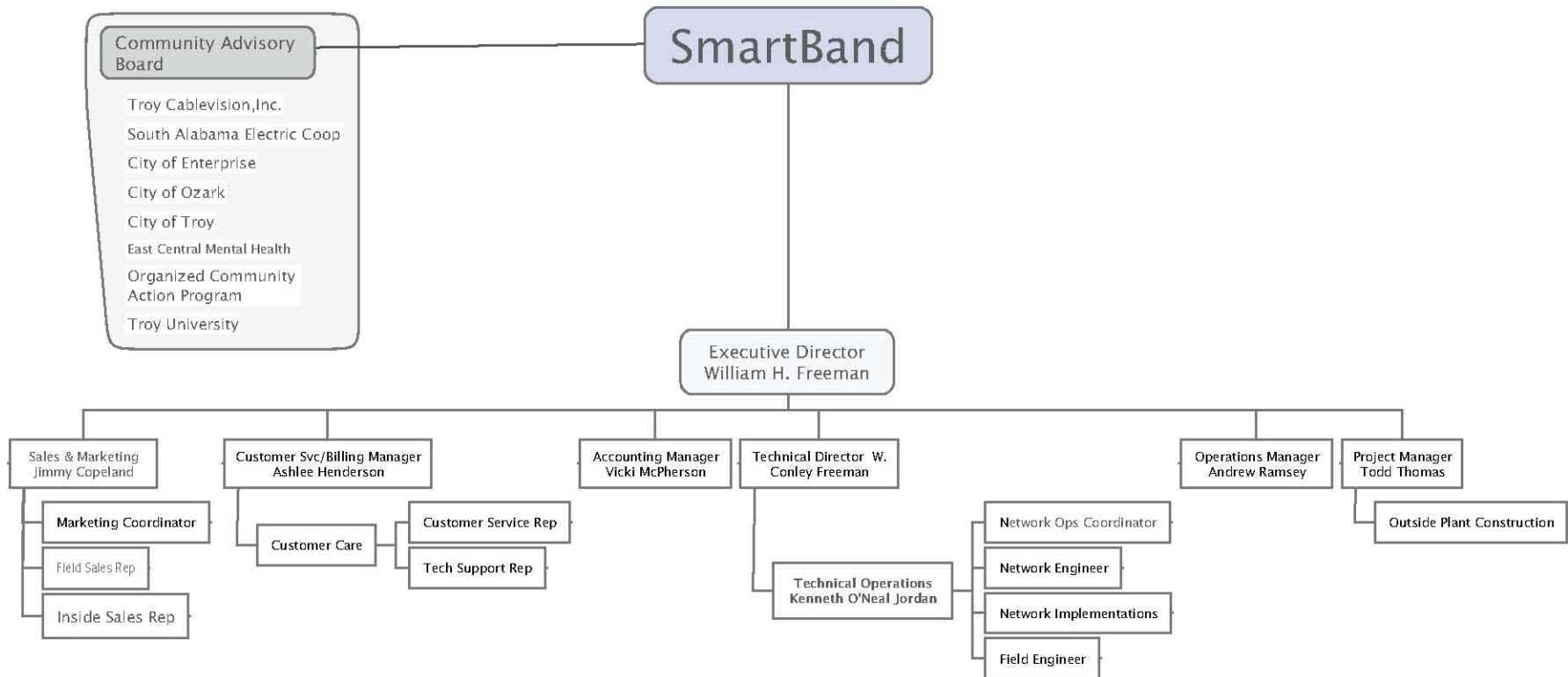
Projected Subscribers by Year Five	<p><u>Directly Served by Applicant</u></p> <ul style="list-style-type: none"> • Community Anchor Institutions: 292 • Households: N/A • Businesses: 800 • Third Party Service Providers: N/A <p><u>Served by Proposed Network Via Third Party Service Provider</u></p> <ul style="list-style-type: none"> • Community Anchor Institutions: N/A • Households: N/A • Businesses: N/A
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Other	
Proposed MM Network Capacity	<ul style="list-style-type: none"> • Backbone: DWDM proposed 2 -10 Gig Circuits • Laterals: 5 Mbps – 1 Gbps 2.5 & 10 Gbps Wave Lengths could be available
Proposed LM Network Speed	<ul style="list-style-type: none"> • Highest offered speed tier: 1 Gbps • Estimated Average speed for highest speed tier: 989 Mbps
Total Points of Interconnection	<ul style="list-style-type: none"> • Total Pol's: 21 • Pol's in Underserved/Unserved Areas: 8 • Environmentally-controlled, non-passive Pols: 7
Jobs Created	<ul style="list-style-type: none"> • Direct Job-years: 185 • Indirect Job-years: 104 • Induced Job-years: 163
Required Time for Project Completion (Number of Required Quarters to Fully Build-out and Test Network and Make Ready for Commercial Service)	11 quarters

Southeast Alabama SmartBand

Rural Broadband for Economic Development and Energy Management

Organizational Chart





William H. Freeman

dfreeman@troycable.net

Employment History

General Manager

September 1998 - Present Troy Cablevision, Inc., Troy, AL

- Since taking over responsibilities as General Manager, Troy Cablevision, Inc. has realized a Compound Annual Growth Rate of over 20% in annual revenues.
- Increased Revenue Generating Units from 5,913 in 1999 to 25,076 today representing compound annual growth of 16% per annum.
- Managed an increase in product mix from basic cable to digital video, broadband, voice, security, and local origination.
- 10 years experience as General Manager of rural Internet Service Provider.

Supervisor

January 1996 – August 1998 Green Land Company, Troy, AL

- Implemented advanced logging techniques that reduced waste and environmental disturbance.
- Improved output by over 200%

Manager

October 1993 – December 1995 Troy Cablevision, Inc., Troy, AL

- Supervised and installed fiber optic cable plant from Troy, AL to Luverne, AL.
- Managed day to day service and construction operations.

Manager

January 1989 – October 1993 Sikorsky Support Services, Dothan, AL

- Supervised helicopter maintenance operations

Owner

May 1984 – October 1989 Sunbelt Cablevision, Inc. Dothan, AL,

- Owned and managed all aspects of cable television systems in the cities of Abbeville, Headland, Kinsey, Ashford and Cowarts, Alabama.
- Designed, built, and operated entire plant and managed business operations.

Owner

January 1975 – April 1984 Freeman Cable Construction, Troy, AL,

Education

1988 - 1989 Ozark Aviation and Technical School

- Air frame and power plant mechanics

1975 - 1976 Troy State University, Troy, AL

- 2 years study in Pre-Engineering

1973 - 1974 McArthur Technical College, Opp, AL

- 2 year Technical Certificate in Radio and Television

Other Experience

Federal Communications Commission First Class License



Vicki F. McPherson

vfm@troycable.net

Employment History

Chairwoman of Board and Chief Financial Officer

August 1996 - Present Troy Cablevision, Inc., Troy, AL

- Provided financial wisdom and implementation of accounting controls.
- Responsible for all FCC and regulatory filings.
- Responsible for all financing and legal aspects of the operation.

Chief Financial Officer & Director

December 1972 – December 2002 Green Land Company, Troy, AL

- Lead and directed all financial activities.
- Managed business real estate division with 33,000 acres of land as assets that generated of over \$50 million in revenue.
- Assisted in the development of a wood chipping operation involving international exportation of a \$100 million per year in revenue.
- Secretary Treasurer for a publicly traded company controlled by Green Land Company
- Led and directed accounting and finance operation consisting of over 45 direct employees.

Education

August 1972

- B.S. Degree from Troy State University in Business Administration and Accounting

May 1969

- Graduated from Charles Henderson High School, Troy, AL

Conley Freeman

Operations Manager, Business & Security Business Division



conley.freeman@troycable.com

<http://www.troycable.net>

Profile

Veteran entrepreneur with experience in creating and building businesses through scientific and fundamental approaches. Excellent troubleshooter with skills in process improvement and project management. Vast experience in information technology and high technical aptitude.

Experience

Operations Manager, Troy Cablevision, Inc.; Troy, AL - 2008-Present

Responsible for the creating Business Strategy in the Business Services and Security Business of Troy Cablevision. Development of new Products and services in my division. Management of Sales, Technical Services and Service delivery.

Director of Management Information System, HB&G Building Products, Inc.; Troy, AL - 2007-2008

Developed Key Performance Metrics for Supply Chain Optimization, Lead all Process Improvement Teams. Lead integration teams for two acquisitions upwards of \$35 million dollars. Managed EDI and Analytics software implementations. Reduce Operational cost in IT departments and management of \$800,000 yearly budget.

Vice President, X-MOSS Technologies; Montgomery, AL - 2004-2006

Grew Revenue upwards of \$1 million dollars annually. Managed Client Relationships with yearly revenues from \$1 million per to \$100 million dollars. Lead ERP software implementation of over \$2 million dollars for wholesale distribution and retail sales operations.

Director of Broadband Internet Technologies, Troy Cablevision, Inc.; Troy, AL 1999-2004

Created the Internet Division at Troy Cablevision. Managed 6 person team for installation of services and technical support. Performed network design and network implementation of all network services including fiber optics, cable modems and wireless. Managed customer relationships and sales process.

Skills

Project Management, Business Process Management, Information Security, Networking, System Administration, ERP, MRP & CRM.

Kenneth O'Neal Jordan, Jr.

Experience	2000-Present	Troy Cablevision, Inc.	Troy, Al
	Head Engineer/Network Operations Center Manager		
	<ul style="list-style-type: none">▪ Lead network operations team through exponential customer growth.▪ Responsible for designing and implementing high performance service provider and telecommunications networks.▪ Responsible for leadership of the network operations team▪ Developed operations framework for engineering and help desk functions.▪ Versed in legacy and current network topologies and technologies (DWDM, SONET, Ethernet, and advanced IP routing).▪ Very strong knowledge of RF, digital and IP video, and hybrid fiber coaxial cable systems.▪ Experienced in all infrastructure cabling. (Fiber Optics, Cat5 coax, etc.)		
	1994–2000	Cable Video Productions	Alexander City, Al
	Chief Engineer/Production Manager		
	<ul style="list-style-type: none">▪ Managed daily operations of low power television station and statewide cable ad-insertion network.▪ Maintained all video and broadcast television equipment.		
	1991–1994	Troy Cablevision, Inc.	Troy, Al
	Cable Television Installer/Production Manger		
	<ul style="list-style-type: none">▪ Performed cable installation and trouble shooting.▪ Managed operations of local origination television station.		
Education	1991–1995	Troy University	Troy, Al
	<ul style="list-style-type: none">▪ B.S., Broadcast Journalism▪ Minor in Business Administration and French▪ Graduated <i>Cum laude</i>▪ Certified Fiber Optic Installer▪ SCTE BPS.		

**Ashlee M.
Henderson**



Employment History

Project Manager

March 2009 to Present

Troy Cablevision, Inc. Troy, AL

Responsibilities: Mergers and acquisitions, managing projects for shared head end ventures for redundant voice, video, and data. Continuous Company Policy and Procedures Improvement Projects. Manager over all main and all satellite offices.

Financial Advisor

March 2004 to March 2009

A G Edwards and Sons, Inc. Troy, AL

Responsibilities: Built and maintained a \$20 million book of business; I was among the top 3 of class of 57 across the country in my training class for my tenor with the company. I am Series 7, 66 licensed. I also hold life and health licenses for Alabama, Florida and Georgia.

Office Manager

August 1996 to March 2004

Troy Cablevision, Inc. Troy, AL

Responsibilities: rebuilt and implemented new office policies and procedures, staffing, scheduling, managing and training employees, selling cable, high speed cable Internet, cell phones, and pagers, handling all aspects of customer service, responsible for all customer payments and company deposits, processing billing and late notices of approximately 11,000 statements per month, processing customer refunds, processing collections of accounts receivable and reporting to the credit bureau, processing account adjustments, creating all non-pay disconnect work orders and dispatching to technicians, processing and reporting all pay per view purchases and charges, converted all data from software to a windows networked system, splicing fiber optic cable, adjusting signal levels on channel receivers and processed three company acquisitions.

Education

December 2001 Troy State University, Troy, AL

- Bachelor's Degree in Finance

October 1994 to October 1995 Prince Institute of Professional Studies

- Courses: Court reporting, medical terminology, law, and English

May 31, 1994 Charles Henderson High School

- Courses: Business education, geometry, algebra, typewriting, accounting I & II, Lotus 123, and WordPerfect.

Computer Experience:

Proficient in the use of Microsoft Word, Microsoft Excel, Agency Management Services, Quicken, DataEase, Computer Associates-AccPac, CatvMaster and all general office machines.

Jimmy R. Copeland

Employment Experience:

April 2002 – Present	Director of Special Projects Troy Cablevision, Inc.
August 1991 – April 2004	CLS & Associates, Inc. Troy, AL
October 1990 – May 1991	United States Army, SW, Asia
September 1974 – August 1991	Insurance Agency Owner, Troy, AL

Areas of Experience:

Marketing	30 Years
Military Operations	23 Years
Logistics and Mapping	23 Years
Personnel Management	16 Years

Skills and Abilities:

Extensive experience, dealing with people, resolving problems for 37 years.
Wrote and managed transportation training course for three years in a joint effort with United States Army and Army Reserve Training Element.
Commander and Executive officer responsible for recruiting and training two military units from activation to participation in Persian Gulf War (Desert Storm).
Vice President and partner in successful Insurance Agency for 14 years.
Owner, manager of Employee Benefits Marketing Firm operating in 8 states. responsible for recruiting, product development and management.
Trained and proficient in transportation Logistics and planning.
Elected and served four years on the Pike County Commission.
Elected to serve four years on Alabama County Commission Association Board
Managed a four million dollar budget for four years with multiple departments.

Education:

May 1970	Graduated from Pike County High School	Brundidge, AL.
September 1971-1973	Troy State University	Troy, AL.
September 1987-1988	Faulkner University	Montgomery, AL.

Education Elements Include:

Business Management	Accounting
Insurance Law	Personnel Management
Investments	Motor Officer Course
Defensive Driving Course	Safety Officer Course
Focus Marketing	

Involvement and Awards:

President Jaycees	Jaycee of the Year	Salesman of Year
Kuwait Liberation Medal	Bronze Star	V.P. Chamber of Commerce
Desert Storm Service Medal	Pike County Junior Miss Chairman	

SUMMARY

Professional with 20 years experience in the telecommunications / utilities and information technology field. Noted for versatile skills in organization, written and oral communication, project management, critical thinking, troubleshooting, problem analysis and resolution, and personnel management/training. Interact well with people of diverse backgrounds, professional and technical levels.

CAREER ACCOMPLISHMENTS

- Began as hand draftsman, CAD draftsman, and field survey helper for Voltelcon a nation wide communication engineering and construction firm. Also performed such duties as installed, maintained and cleaned South Central Bell pay phones over a large area of Alabama.
- Became part of Pro-line Design, my family own business and performed duties in the telecommunications industry such as hand drafting, CAD drafting, Right of Way acquisition agent, and project engineer. Working directly with facility engineers of companies like South Central Bell, Southern Bell and numerous rural independent telephone service providers.
- Became vice president of Pro-Line Design, Inc. and performed such duties as administrative, marketing, business and personnel management, planning, senior project engineer, senior Right of Way agent, resident construction inspector to RUS standards, construction bidding and management to RUS standards, material specifications and ordering and software development and customization. Working directly with companies like Bellsouth, AT&T, numerous large and small market independent telephone service providers and CATV providers.
- Engineered plans, specs, and permitted for turnkey projects covering hundreds of miles of long haul fiber routes connecting various cities throughout Alabama and Mississippi.
- Co-developed and introduced software that combines electronic data and digital land base maps of outside plant facility records to streamline planning, engineering, subscriber provisioning, working service orders and accounting reconciliation of outside plant assets.
- Became certified to design Fiber to the Premise for a passive or active optical network and took part in the design and construction of the first FTTP network deployed in Mississippi by Telepak Networks. Also have designed many more FTTP networks for other service providers around the nation.
- Deployed a GIS mapping system utilizing sub-meter GPS and laser range finder to assist and expedite field inventory or design of outside plant facilities, system records and draws items of plant on digital map from a vehicle as crew moves along route.

PROFESSIONAL EXPERIENCE

Voltelcon, Inc. (Draftsman, Field Survey Crewmember, Technician)	1988 - 1990
Woodworking Dynamics, Inc. (Draftsman, Project Management)	1990 - 1991
<ul style="list-style-type: none"> • Produced cut section shop drawings for architect approval. • Architectural plan millwork material take off and pricing for biding purposes. • Oversaw production of high-end millwork and job delivery in a timely manner. • Operate woodworking machinery and construct millwork as needed. 	
Pro-line Design (Draftsman, CAD Draftsman) (part time)	1990 - 1991
Pro-Line Design, Inc. (Vice President)	1991 - 2009
<ul style="list-style-type: none"> • Perform such duties as administrative, marketing, business and personnel management, planning, senior project engineer, senior Right of Way agent, resident construction inspector to RUS standards, construction bidding and management to RUS standards, material specifications and ordering, and software development and customization. 	
Troy Cablevision, Inc. (Engineering Consultant)	2009

SPECIALIZED SKILLS

- Outside Plant Planning: area studies, feasibility studies
- Outside Plant Design: aerial or buried cable path, road moves, manhole (conduit) runs, fiber to the home design and general or limited knowledge of Central Office and Headend equipment.
- Permitting: DOT, county, municipal, Corp of Engineers, National Forest and environmental.
- Right-of-Way: property ownership research (courthouse), easement form preparation, legal documentation and property description, appraisal, acquisition and recording (courthouse).
- Cable Construction: construction inspection (RUS specs), construction management, compiling RUS 515 and 773 contracts, construction bid-out process, material specification and ordering. Also cable / utility line locating using various types of locating equipment.
- Drafting and Graphic Design: hand drafting, computer aided drafting (CAD) and design, CAD software programming and customization, printing and plotting.
- Graphic Information Systems: digital land base mapping, operating knowledge of various GPS equipment and software.
- Information Technology: general knowledge of computer hardware and software setup, servers, switches, modems and limited experience writing and programming software applications.
- Software: AutoCAD, Microstation, ESRI (ArcView), GeoLink, Map Source, Microsoft Access/Word/Excel/Project/Powerpoint, Visual Basic, Crystal Reports, MS Windows

EDUCATION

Robert E. Lee High School (Montgomery)	1989
Auburn University Montgomery	1989 - 1990
Troy State University Montgomery	1990 - 1992
Other Training and License:	
Montgomery Area Vocational School (850 Hours Drafting Instruction)	1988 - 1989
Licensed Real Property Appraiser (State of Alabama)	1992 - 2006

Andrew Ramsey

Summary

- Experience ranging from Corporate Finance to Construction Project Management. When I graduated from college I interned as a corporate finance consultant in New York City and was eventually hired full time. I stayed in New York City 4.5 years and managed projects from \$30,000 (contract value) estate valuations up to \$250,000 (contract value) purchase price allocations as well as being a team member on the second largest (at that time) write down of intangible assets in history - \$32 billion resulting from the VoiceStream / Deutsche Telekom merger resulting in T-Mobile. From New York City I moved to South Florida where I continued as a financial consultant until the draw to return back home to Alabama and The South in general was too much to resist. At that time I accepted a position with The University of Alabama's Alabama Productivity Center as a Graduate Research Assistant and attended graduate school where I completed my Master's of Science degree in Operations Management. At the Alabama Productivity Center, I managed consulting engagements focused on improving Operations Management techniques and improving Supply Chain Management efforts for private business in the State of Alabama. During the time I was working on my Master's Degree I worked as a Project Manager (Intern) for a large industrial painting contractor. Through this work I gained further leadership experience as well as continued experience maintaining budgets, building project schedules, managing government contracts and performing construction work on government sites such as Redstone Arsenal (NASA), Savannah River Site (Department of Energy – Nuclear), and Southern Company Dams (Lay Dam and Smith Dam – Alabama Power).

Professional Experience

January 2009 — Current

Troy Cablevision, Inc.

Troy, AL

Consultant

Consulting with Executive level management in efforts to improve operational issues in preparation for government compliance issues. Working to build a plan and request for grant funding under American Recovery and Reinvestment Act of 2009.

May 2006— Dec. 2008

The University of Alabama

Tuscaloosa, AL

Graduate Assistant

Responsible for managing consulting engagements with area businesses in and around the State of Alabama looking for innovative ways to improve and modernize their operations management techniques from inventory control and supply chain management to better fiscal management and accounting controls. I wrote my Master of Science Thesis based on a consulting engagement with DCH Health System (DCH Hospital in Tuscaloosa). We were responsible for implementing their PAR Excellence Inventory Control System. Through our work we were able to reduce their on hand inventory by

greater than \$600,000, virtually eliminate stock-out events, increase revenue through eliminating stock giveaways and improve their overall internal supply chain.

May 2007— July 2008

Vulcan Painters

Bessemer, AL

Intern – Project Manager

Acting independently as a Project Manager, I was responsible for producing construction estimates and project schedules. I was also independently responsible for seeing projects through from inception to finish. I managed construction projects ranging in value from \$5,000 to \$350,000 and all sizes and scopes in between. I was not only responsible for managing open engagements but, through dealing with clientele and potential clientele – it was a further responsibility of mine to sell and up-sell as much as possible. Over the course of this internship I maintained over a 40% net margin on managed projects.

May 2005— May 2006

*Morrison, Brown, Argiz
and Farra, LLP*

Miami, FL

Senior Associate

I was responsible for assisting Leroy Koross, (partner) build up the Valuation and Litigation Support Department at MBAF. Increased revenues by greater than \$500,000 and maintained 30% profit over cost. We were successful in greatly increasing revenues by bringing in several large and profitable projects.

June 2001— May 2005

*BDO Seidman, LLP /
Trenwith Group*

New York, NY

Senior Associate

This was my first job out of college. I went from being responsible for little more than data entry in populating financial models from financial statements to creating financial models and financial projections for major corporations such as T Mobile, Barnes & Noble, Jones NY, Foot Locker, Zanella, Claire's Stores, and many others. I worked on projects ranging from purchase price allocations, family limited partnership structurings, SFAS 141/142 Intangible Asset Valuations

Education

Degrees

*August 2006— December
2008*

University of Alabama

Tuscaloosa, AL

Master of Science – Business – Operations Management

May 1999— Dec. 2001

Troy University

Troy, AL

Bachelor of Science in Business Administration – Finance

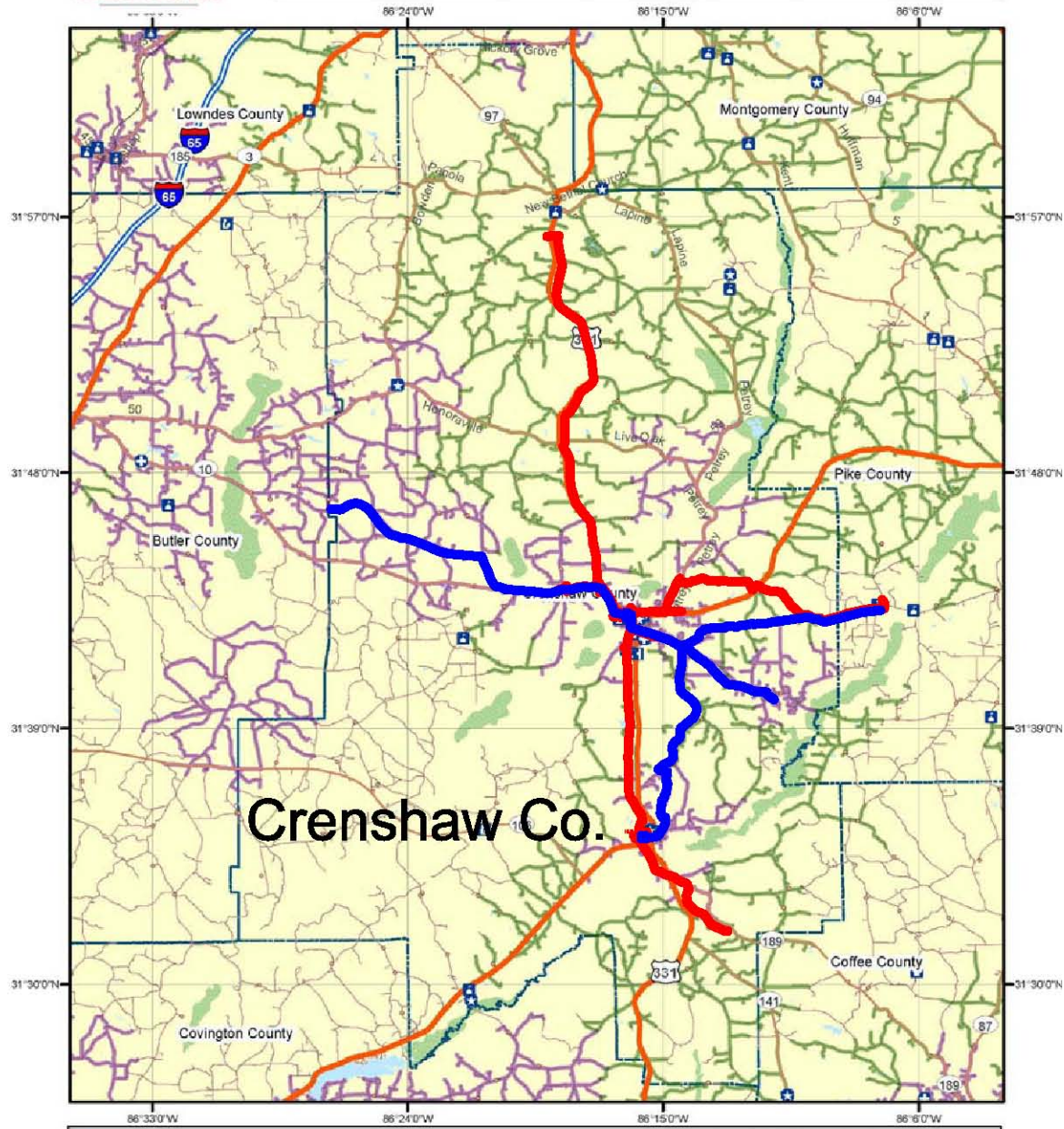
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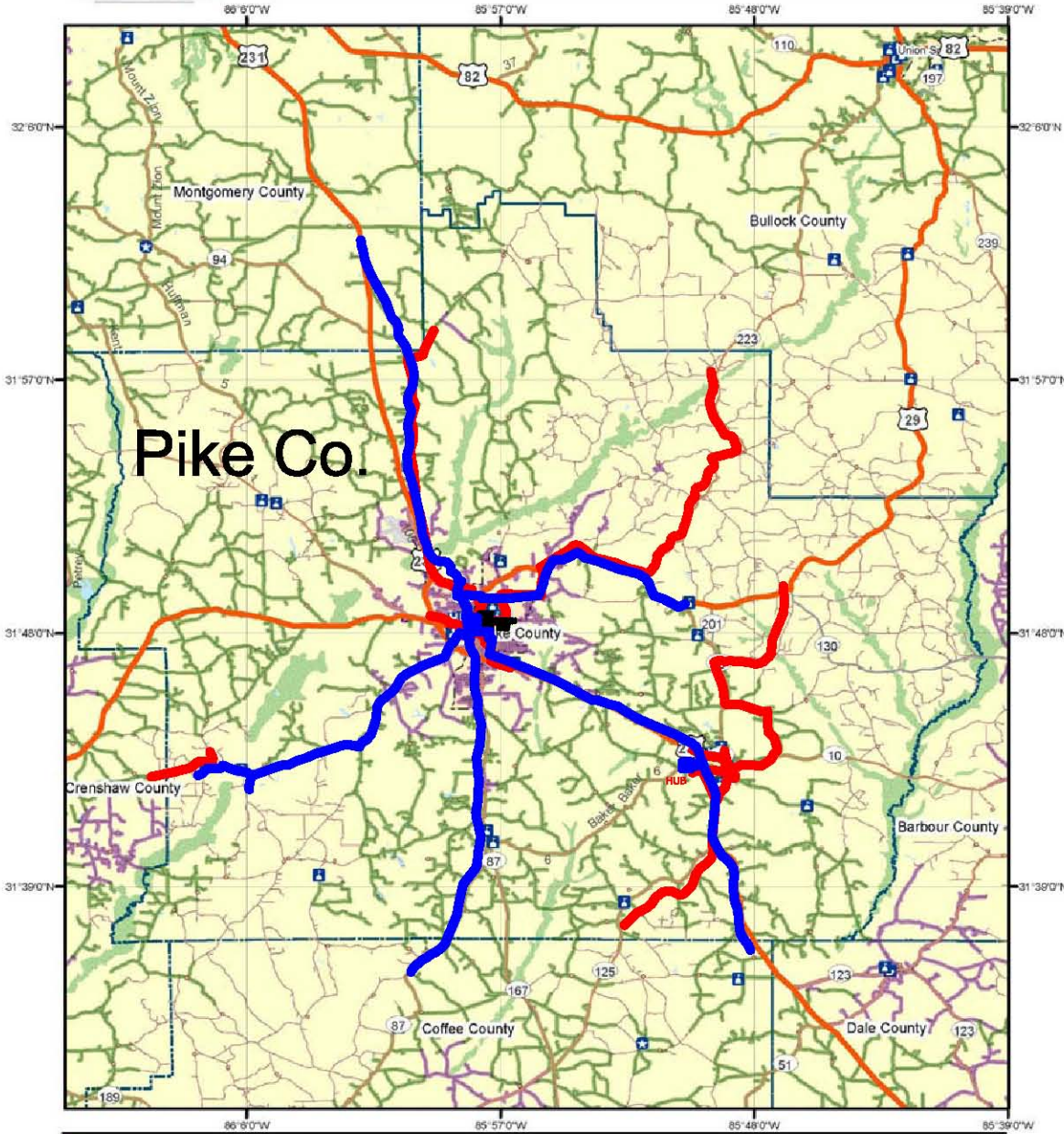
Broadband Deployment--Crenshaw County Advertised Service Availability



	Senior Centers		Place of Worship	<small>Basemap data. Copyright (c) ESRI 2008 and/or its suppliers. Although we strive to make these maps as accurate as possible, we can not guarantee accuracy for any specific purpose. If you see an error, please let us know at tx_maps@connectingalabama.com</small>	
	Dept Of Health Lic Facility		Roads		
	School		Underserved Roads (No Adv 768kbps)		
	Hospital		Underserved Roads (Adv 766 kbps to 2999 kbps)		
	Library		Roads Served (Adv 3Mbps or More)		



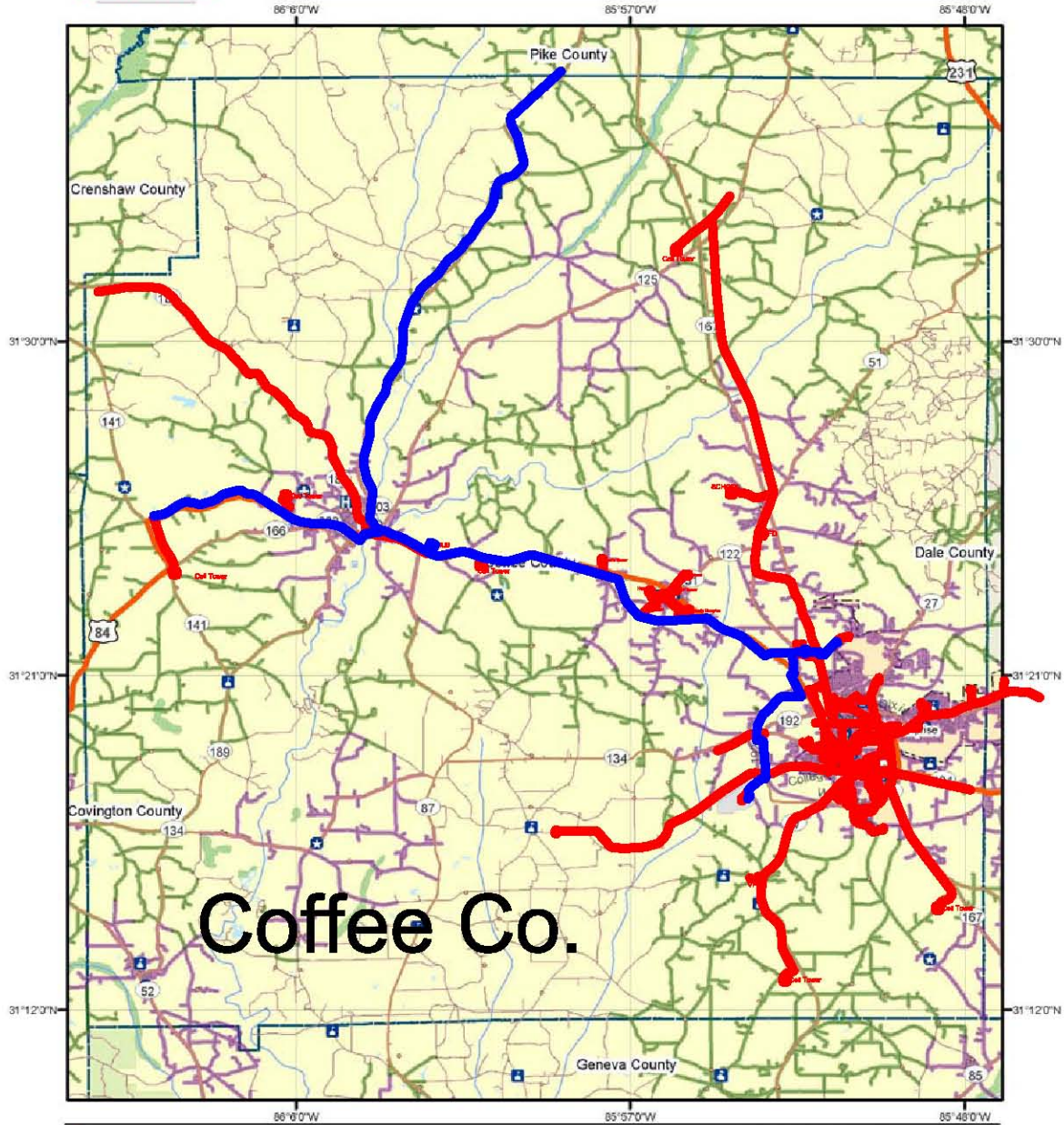
Broadband Deployment--Pike County Advertised Service Availability



Senior Centers	Place of Worship	<small>Basemap data, Copyright (c) ESRI 2008 and/or its suppliers. Although we strive to make these maps as accurate as possible, we can not guarantee accuracy for any specific purpose. If you see an error, please let us know at tk_map@connectingalabama.com</small>	
Dept Of Health Lic Facility	Roads		
School	Unserved Roads (No Adv 768kbps)	Proposed Fiber Route	
Hospital	Underserved Roads (Adv 768 kbps to 2999 kbps)	Existing Fiber Route	
Library	Roads Served (Adv 3Mbps or More)		



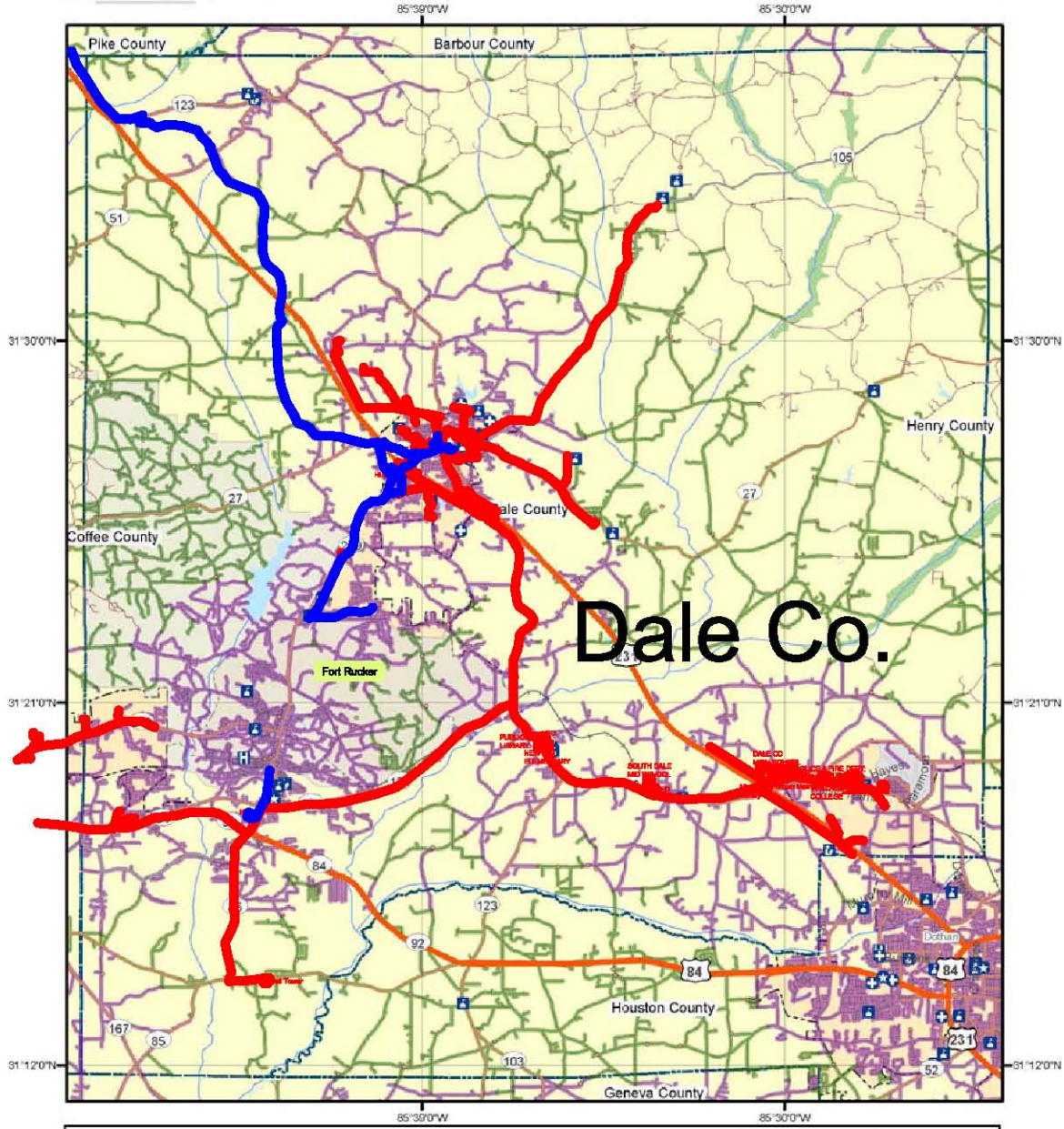
Broadband Deployment--Coffee County Advertised Service Availability



	Senior Centers		Place of Worship	<small>Basemap data. Copyright (c) ESRI 2006 and/or its suppliers. Although we strive to make these maps as accurate as possible, we can not guarantee accuracy for any specific purpose. If you see an error, please let us know at fc_maps@connectingalabama.com</small>	
	Dept Of Health Lic Facility		Roads		
	School		Unserved Roads (No Adv 768kbps)		
	Hospital		Underserved Roads (Adv 768 kbps to 2999 kbps)		
	Library		Roads Served (Adv 3Mbps or More)		



Broadband Deployment--Dale County Advertised Service Availability



Senior Centers	Place of Worship	<small>Base map data, Copyright (c) ESRI 2008 and/or its suppliers. Although we strive to make these maps as accurate as possible, we can not guarantee accuracy for any specific purpose. If you see an error, please let us know at fs_maps@connectingalabama.com</small>	
Dept Of Health Lic Facility	Roads		
School	Unserved Roads (No Adv 768kbps)	Proposed Fiber Route	
Hospital	Underserved Roads (Adv 768 kbps to 2999 kbps)	Existing Fiber Route	
Library	Roads Served (Adv 3Mbps or More)		



CABLE CONSTRUCTION
21533 Rabren Rd
Andalusia, AL 36421
(334) 427-0888 phone
(334) 427-8368 fax
blcableconstruction@andycable.com

March 15, 2010

Mr Jimmy Copeland
Troy Cablevision Inc
PO Box 1228
Troy, AL 36081

Mr. Copeland,

We are an Alabama licensed general contractor in the business of telecommunication construction. We have been servicing the cable industry since 1995. With safety a priority, our dedication to quality has awarded us a valuable business relationship with many cable companies and municipalities.

We would like the opportunity to help you and Troy Cablevision with improvements that you may be planning for your system. At this time, I can commit 4 aerial crews and 2 underground crews for the placement of cable coax or fiber optics. Our teams can complete 3 to 4 miles of aerial cable and 1 mile of underground cable per week per crew.

Please keep us in mind for future projects.

Sincerely,


Greg M. Rabren

Trawick Construction Company, Inc
1555 South Blvd
P O Box 1037
Chipley, FL 32428



Phone: 850-638-0429
Fax: 850-638-8373
<http://www.trawickconstruction.com>

March 16, 2010

William H. Freeman
Troy Cablevision
1006 S Brundidge Street
Troy, AL 36081

Dear Mr. Freeman,

I would like to take this opportunity to introduce Trawick Construction Co., Inc. to you and give you a brief overview of our experience and capabilities.

Trawick Construction was formed in 1946 by J.L. Trawick and has operated for over 60 years in Chipley, FL. Since the early 50's, we have completed several RUS (formerly REA) contracts for various telephone companies in the southeastern United States. We have also won and completed several projects for other companies including AT&T, Verizon, Windstream, CenturyTel, Florida Power and Light, Madison River, Frontier and FairPoint Communications. We are particularly proud of our timely completion of all these contracts and our being named a 2007 AT&T Teamwork Vendor, in part because of the early completion of a large fiber optic project critical to their national network. We currently have master agreements with CenturyTel and Windstream Communications. In executing these contracts we have installed fiber and twisted pair broadband service to end-users from Texas to North Carolina, the Caribbean to the Great Lakes.

In 1999 Trawick was acquired by Quanta Services, a public company, adding nationwide capabilities to our over 200 employees and 7 million dollars of construction assets. We are excited to be a part of RUS and NTIA's efforts to expand broadband service to rural America and look forward to working with Troy Cablevision in this effort.

Sincerely,

A handwritten signature in blue ink, appearing to read "Douglas H. Trawick", is written over the word "Sincerely,".

Douglas H. Trawick, President
Trawick Construction Company, Inc.

RECEIVED
MAR 19 2010
ACCOUNTING



Corporate Office
901 Explorer Blvd.
Huntsville, AL 35806

U.S. Mail
P.O. Box 140000
Huntsville, AL 35814-4000

Toll Free: 1 800 9ADTRAN
Telephone: 256 963.8000
<http://www.adtran.com>

Dear Mr. Freeman,

ADTRAN is very excited to be part of your network evolution and migration. As part of our commitment to you we would like to emphasize our support to Troy Cable as you move through this process. We are ready to assist your organization with turn up and network design services. Additionally, as you know we offer a ten year hardware warranty on our CO Carrier equipment and no fees for new software features and support.

We look forward to our continued partnership as we work together to offer our end users the best services available in the industry.

Best Regards,

Tommy Harmon
Sales Manager ADTRAN



March 24, 2010

Mr. Jimmy Copeland
Director of Special Projects
Troy Cablevision
1006 South Brundidge Street
Troy, AL 36081

Dear Jimmy,

We understand that Troy Cablevision plans to apply for broadband infrastructure grants under the American Recovery and Investment Act, in order to extend your broadband infrastructure to outlying, currently underserved areas adjacent to your service territories.

Based on our longstanding and ongoing relationship with Troy Cablevision, ARRIS wishes to assure you that we stand ready and able to enter into agreements to supply Troy Cablevision with the desired quantities of (related equipment) on an expedited basis upon grant of your proposals, consistent with the existing terms and conditions between our companies.

During our recent planning session and review of your upcoming project. As we discussed, ARRIS with our complete line of CMTS-Voice & Data products, Optics & RF products, Construction & Installation products, along with our VOD and Network Monitoring systems, can support your project from start to finish. Below is our product offering in greater detail.

ARRIS markets a complete line of **ACCESS** related products (Headend Optics, Nodes, Line Gear, RFOG solutions. In addition, a comprehensive **SUPPLIES** offering (Plant equipment, Customer Premise Equipment, Test Equipment, Tools and Safety, Fiber Optic Equipment, Integrated Business Service, including a Wireless Broadband Solution. **NETWORK Solutions** (DOCSIS 3.0 CMTS's, Universal eQAM's), Customer Premise Equipment (Cable Modem's, eMTA's for both residential and business service applications). A line of industry leading **ON DEMAND** and Advertising Servers and Unified Back Office Software Platforms, **ASSURANCE** solutions for proactive Workforce, and Network Management solutions which provide proactive management of the entire service delivery infrastructure. ARRIS pulls it all together with a **PROFESSIONAL SERVICES LIFECYCLE** product offering (which includes support for Business Analysis, Assessment, Planning and Design, Implementation, Maintenance and Ongoing Management of the system)

We look forward to continuing to serve Troy Cablevision.

Sincerely,

A handwritten signature in black ink, appearing to read "Jeff Crosswell".

Jeff Crosswell
ARRIS
Vice President Sales, Americas East
3871 Lakefield Drive
Suwanee, GA 30024



1100 CommScope Place, SE
P.O. Box 1729
Hickory, North Carolina 28603-1729
Tel 800 982 1708 828 324 2200
Fax 828 328 3400
www.commscope.com

March 15, 2010

Mr. Dick Freeman
Troy Cable
1006 S. Brundidge
Troy, AL 36081

Dear Mr. Freeman:

CommScope is prepared to support your fiber-to-the-home (FTTH) broadband initiative in Alabama. Our BrightPath® product offering is optimized for broadband support of rural and remote areas; it's unique, optical-tapped architecture generates significant cost savings in the distribution plant, as it requires less fiber. The BrightPath system provides a frequency bandwidth of 5 to 1000 MHz, supporting broadband speeds well above 768 kbps (downstream) and 200 kbps (upstream).

CommScope has sufficient inventory and capacity to meet the requirements of your broadband project in the event you are awarded funding from the Broadband Initiatives Program or Broadband Technology Opportunities Program. We can accept purchase orders for CommScope FTTH products to support your build out at any time.

Please let us know if you require additional information.

Best Regards,

A handwritten signature in cursive script that reads "Tony Finger".

Tony Finger
Vice President Sales
Southeast Region
CommScope Inc.

March 25, 2010

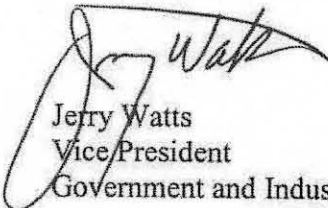
Mr. Jimmy Copeland
Troy Cablevision, Inc.
1006 S Brundidge Street
Troy, Alabama 29730

RE: Letter of Support for Southeast Alabama SmartBand - Rural Broadband for Economic & Energy Independence project set forth in the grant application by Troy Cablevision, Inc. pursuant to Broadband Technology Opportunities Program (the "Project") application number 4331.

Dear Mr. Copeland:

DeltaCom, Inc. hereby indicates its strong support for the Project and is looking forward to partnering with you on this Middle Mile broadband project. Deltacom confirms its commitment to comply with any applicable requirements for Vendors pursuant to the American Recovery and Reinvestment Act.

Sincerely,



Jerry Watts
Vice President
Government and Industry Affairs

Hitachi Communication Technologies America, Inc.
3617 Parkway Lane
Norcross, GA 30092
770.446.8820 www.hitel.com

March 18, 2009

Jimmy Copeland
Director of New Projects
Troy Cablevision
1006 South Bundridge Street
PO Box 1228
Troy, Alabama 36081

Dear Jimmy,

Hitachi Communication Technologies America Inc. (HCTA) appreciates the opportunity to work with Troy Cablevision on your upcoming initiatives to deliver broadband services to the rural communities within your service areas. Hitachi has an extensive background in manufacturing and supporting telecommunications network products across all segments, from access to middle mile to ultra long haul. Hitachi is committed to providing a quality product that will enable you to generate economic progress for local government, business, educational institutions and residents in your service areas.

HCTA will deliver and provide support services to Troy Cablevision as you move forward with deploying our AMN6200 CWDM/DWDM "Middle mile" solution. We will work closely with Troy Cablevision for the next 3 years or until project completion by developing a methodology of timelines and inventory requirements as you roll out services to residential, institutional and enterprise customers in Alabama. As part our ongoing dedication, HCTA will commit to continual price improvements based on market demands and technological advancements within the industry.

HCTA is proud to be a part of this unique opportunity that Troy Cablevision plans to offer their communities – technology that will benefit future generations to come. We stand ready to assist Troy as you move forward with meeting your goals and objectives.

Sincerely,



Rick Schiavinato

Vice President, Sales and Marketing



March 17, 2010

Mr. Dick Freeman
Troy Cable
1006 South Brundidge Street
P.O. Box 1228
Troy, Alabama 36081

Re: Broadband Infrastructure Proposal BIP-BTOP

Dear Mr. Freeman:

TVC Communications, LLC is ready and able to support Troy Cable with every single physical component, material or supply necessary to complete your proposed broadband infrastructure project.

As the largest distributor in the CATV industry, we are an authorized stocking reseller for every major manufacturer whose equipment will be utilized in your project. We maintain an active total inventory of over \$40 million at numerous domestic locations. This inventory is truly "shovel ready".

In addition, TVC Communications, LLC is registered with the Federal Government under the Central Contractor Registration (CCR) and Online Representations and Certifications Application (ORCA) programs as required under FAR 52.204-8 and other FAR based contract terms.

I am prepared to discuss our capabilities and commitment to this project with any government official or entity.

Yours truly,

A handwritten signature in black ink, appearing to read 'Ken Olsen', with a long horizontal line extending to the right.

Ken Olsen
Senior Vice President
Sales and Marketing
TVC Communications, LLC



Mr .Dick Freeman
President
Troy Cablevision
1006 South Bundridge Street
Troy, AL 36081

Mr. Freeman,

Huawei Technologies appreciates the opportunity to support Troy Cablevision's Southeast Alabama SmartBand for Economic Development and Energy Management initiative. One of Huawei's key objectives is to preserve and develop our clients, while at the same time, exploring new fields, offering new services, and providing innovative solutions to stimulate business development.

Huawei is committed to a strategic partnership with Troy Cablevision by offering a reliable DWDM and optical access platform that will ensure bandwidth to the communities while at the same time delivering quality services for economic growth and development. With over 100,000 clients worldwide and 58% growth in the US market alone, Huawei is confident we can support and deliver our offerings in the timeline specified by Troy Cablevision.

It is with great pleasure that Huawei is given the opportunity to be a part of this historical initiative. We look forward to working together with Troy Cablevision in servicing the communities of Southeast Alabama and contributing to the economic welfare for years to come.

Respectfully,

A handwritten signature in black ink, appearing to read "AR", written in a cursive style.

Alex Ruan
MSO GM and Sales Vice President

BOBBY BRIGHT
2ND DISTRICT, ALABAMA



Congress of the United States
House of Representatives
Washington, DC 20515-0102
March 22, 2010

COMMITTEES:
ARMED SERVICES
AIR AND LAND FORCES
TERRORISM AND UNCONVENTIONAL
THREATS AND CAPABILITIES
READINESS
AGRICULTURE
CONSERVATION, CREDIT, ENERGY, AND
RESEARCH
RURAL DEVELOPMENT, BIOTECHNOLOGY,
SPECIALTY CROPS, AND FOREIGN
AGRICULTURE
SMALL BUSINESS
REGULATIONS AND HEALTHCARE
RURAL DEVELOPMENT,
ENTREPRENEURSHIP, AND TRADE

The Honorable Lawrence E. Strickling
Asst. Secretary for Communications, NTIA
1401 Constitution Avenue, NW
Washington, D.C. 20230

Dear Assistant Secretary Strickling,

I am writing to express my support for Troy (AL) Cablevision's efforts to receive funding through the Broadband Technology Opportunities Program's second funding round. Troy Cablevision has been a leader in the cable business in southern Alabama since 1986, and I believe they will be well-suited to administer the project they are proposing.

The Troy Federal Broadband initiative submitted by Troy Cablevision will span four counties and ensure expanded internet access to parts of southern Alabama. This project would likely have a drastic economic impact on the local community, and areas affected by this proposal stand to reap enormous economic benefits from such an expansion. As you may know, the unemployment rate in Alabama is currently just below 12%. The Troy Federal Broadband initiative has the potential to create good-paying construction and maintenance jobs for people in southeastern part of the state. Furthermore, increased access to broadband will not only allow small businesses in the area to compete on a level playing field, it will also ensure that more households have access to the internet. Meanwhile, area workers will learn valuable skills during the construction of this project, preparing them for better jobs in the future.

When I came to Congress I committed that I was going to put all of my efforts behind projects that aim to give Alabama a competitive edge in small business and provide my constituents with advantages already available to more populated areas, and I believe the Troy Federal Broadband initiative will do just that. This type of rural-based investment represents progress for Alabama's Second Congressional District and the rest of Alabama, and I hope you will strongly consider recommending its full funding. If I or my staff can be of any assistance, please do not hesitate to contact me in Washington at (202) 225-2901.

Sincerely,

Bobby Bright
Member of Congress

183 N FOSTER STREET, SUITE 105
DOTHAN, AL 36305
PHONE: (334) 794-9680
FAX: (334) 671-1480

22 MONROE STREET, SUITE 18
MONTGOMERY, AL 36104
PHONE: (334) 277-9113
FAX: (334) 277-8534

1205 LONGWORTH HOUSE OFFICE BUILDING
WASHINGTON, DC 20515
PHONE: (202) 225-2901
FAX: (202) 225-8913



Alabama State Senate

Montgomery, Alabama 36130

(334) 242-7883

DEPUTY PRESIDENT PRO TEMPORE
Chairman, Governmental Affairs Committee

"WALKING" WENDELL MITCHELL
STATE SENATOR 30TH DISTRICT

P.O. Box 225
Luverne, Alabama 36049
(334) 335-3449 or
(334) 244-1877
FAX (334) 386-7223

March 22, 2010

Mr William H Freeman, Jr
Troy Cablevision, Inc.
Post Office Box 1228
Troy, Alabama 36081

To Whom It May Concern:

As State Senator for the 30th District of Alabama, which includes Pike, Crenshaw, Elmore, Butler, Autauga, and Lowndes Counties, I am writing this letter to express my support of Troy Cablevision's efforts to obtain Federal NTIA / RUS Grant funding for their rural broadband efforts.

Since its inception in 1986, Troy Cablevision has made customer and community service its primary objective. This has been evident through the jobs that have been created through the years as well as the high quality of service and quick reaction in customer support. Troy Cablevision, Inc. is a pillar in the communities of Pike, Crenshaw, Dale, and Coffee Counties. These efforts to seek financial support to further serve portions of these communities again confirms the commitment Troy Cable brings to advancing economic development and closing the digital divide in our region.

Troy Cablevision, Inc. has always publicly communicated their firm belief and commitment that providing broadband accessibility to existing and future customers will foster the use of technology in education and medicine, encourage economic development, and promote increased customer loyalty through the availability of value added services. There is no other system in this area that is better suited to deliver broadband services than that which Troy Cable has provided for many years. As such we are encouraged, and excited to hear of the potential for a Troy Federal Broadband initiative that not only improves their financial foundation, but in turn improves our quality of life.

My experience with Troy Cable tells me that the Company is thoroughly prepared for the endeavor with notable key pieces of the delivery package either in place, in the construction process or neatly sketched on the drawing board. We believe this is an ideal application to advance broadband access in underserved and unserved rural markets in America.

I am pleased to authorize Troy Cablevision, Inc. to include my feedback in any applications that they may file with federal agencies administering these Broadband Stimulus programs, and of equal importance encourage those reviewing these applications to look favorably on a program that will have long-term positive benefits for our community and organization.

For further questions, I can be reached at (334) 242-7883 or wmitchell@faulkner.edu.

Respectfully submitted,

A handwritten signature in black ink, appearing to read "Wendell Mitchell".

WENDELL MITCHELL

OFFICE OF THE GOVERNOR

BOB RILEY
GOVERNOR



STATE OF ALABAMA

ALABAMA DEPARTMENT OF ECONOMIC
AND COMMUNITY AFFAIRS

DONI M. INGRAM
DIRECTOR

March 22, 2010

Broadband Technology Opportunities Program
National Telecommunications and Information Administration
United States Department of Commerce
1401 Constitution Ave., NW
HCHB Room 4812
Washington, DC 20230

Dear Secretary Locke:

In May 2008, Governor Bob Riley created the Alabama Broadband Initiative to identify existing broadband infrastructure and barriers to access and adoption of this technology. In January 2009, we launched ConnectingALABAMA, the statewide effort to further support this mission. As Director of the Alabama Broadband Initiative, I am fully supportive of increasing access to and use of broadband technologies and understand the critical need for this infrastructure and use of technology to better serve our citizenry.

It is the mission of the Alabama Department of Economic and Community Affairs to support the efforts of community leaders to provide needed resources to improve their community's quality of life. Assisting providers to expand broadband infrastructure to unserved and underserved areas, is imperative to this mission as we move through the age of technology. To the extent that BTOP determines Troy Cablevision, Inc. is capable and ready to fulfill the requirements and objectives of Broadband Technology Opportunities Program, I fully support their important work to partner with our state program, ConnectingALABAMA, to expand access to broadband for the citizens of Pike, Crenshaw, Coffee and Dale Counties.

Sincerely,

A handwritten signature in cursive script, appearing to read "Jessica Dent".

Jessica Dent, Director
ConnectingALABAMA



SHERIFF OF PIKE COUNTY
RUSSELL THOMAS



Troy, Alabama 36081
(334) 566-4347
FAX: (334) 807-0555

March 26, 2010

William H. Freeman
Troy Cablevision, Inc.
Post Office Box 1228
Troy, Alabama 36081

To Whom It May Concern:

On behalf of the Pike County Sheriff's Office, I am writing this letter to express the personal and professional support of Troy Cablevision's efforts to obtain Federal NTIA/RUS Grant funding for their rural broadband efforts. Since its inception in 1986, Troy Cablevision has made customer and community service its primary objective. This has been evident through the jobs that have been created through the years as well as the high quality of service and quick reaction in customer support. Troy Cablevision, Inc. is a pillar in the communities of Pike, Crenshaw, Dale and Coffee Counties. These efforts to seek financial support to further serve portions of these communities again confirms the commitment Troy Cable brings to advancing economic development and closing the digital divide in our region.

Troy Cablevision, Inc. has always publicly communicated their firm belief and commitment that providing broadband accessibility to existing and future customers will foster the use of technology in education and medicine, encourage economic development, and promotes increased customer loyalty through the availability of value added services. There is no other system in this area that is better suited to deliver broadband services than that which Troy has provided for many years; as such we are encouraged, and excited to hear of the potential for a Troy Federal Broadband initiative that not only improves their financial foundation, but in turn improves our quality of life. Our experience with Troy Cable Proves that the Company is thoroughly prepared for the endeavor with notable key pieces of the delivery package either in place, in the construction process or neatly sketched on the drawing board. We believe this is an ideal application to advance broadband access in underserved and unserved rural markets in America.

I enthusiastically authorize Troy Cablevision, Inc. to include my feedback in any application that they may file with federal agencies administering these Broadband Stimulus programs, and of equal importance encourage those reviewing these applications to look favorably on a program that will have long-term positive benefits for our community and organization.

For further questions, I can be reached at 334-566-4347.

Best regards,

A handwritten signature in cursive script that reads "Russell Thomas".

Russell Thomas,
Sheriff, Pike County



**WES ALLEN
JUDGE OF PROBATE
PIKE COUNTY**

120 WEST CHURCH ST.
TROY, AL 36081

(334) 566-1246
(334) 566-8585 FAX

March 19, 2010

William H. Freeman, Jr.
Troy Cablevision, Inc.
Post Office Box 1228
Troy, Alabama 36081

Dear Dick:

As Probate Judge of Pike County, please accept my personal and professional support of Troy Cable's efforts to obtain Federal NTIA Grant funds for your SmartBand rural broadband efforts. Since we moved to Troy, we noticed you've made customer and community service a primary objective. This is evident through the jobs created over the years and the high quality of service and quick reaction in customer support. Troy Cable is an anchor in Pike, Crenshaw, Dale, and Coffee counties. As we have discussed numerous times, the efforts to seek financial support to further broadband deployment into our rural communities confirms your commitment to advance economic development and close the digital divide in our region.

As a public servant "Please" continue your belief and commitment that providing broadband accessibility to existing and future customers will foster the use of technology in education and medicine, encourage economic development, and promote increased customer loyalty through the availability of value added services. There is no other system in this area that is better suited to deliver broadband service than Troy Cable.

My experience with Troy Cable proves that the Company is thoroughly prepared with management, key pieces of the delivery package either in place, in the construction process or neatly sketched on the drawing board. This is an ideal application to advance broadband in underserved southeast Alabama.

I enthusiastically authorize Troy Cablevision, Inc. to use my letter in any applications they file with federal agencies administering these grant programs, and of equal importance encourage those reviewers to look favorably on a program that will have lasting positive benefits for our community and organization. I may be reached at 334.566.1246 should anyone have a question.

Best Regards,

Wes Allen
Judge of Probate
Pike County

**Crenshaw County Economic and
Industrial Development Authority, Inc.**
PO Box 4
Three South Forest Avenue
Luverne, Alabama 36049
334.335.4468 (main)

Shaun M. Wilcox
Chairman

Robyn R. Snellgrove
President & CEO

March 19, 2010

Dick Freeman
Troy Cablevision, Inc.
PO Box 1228
Troy, Alabama 36081

To Dick Freeman:

On behalf of Crenshaw County Economic and Industrial Development Authority, I write this letter to strongly support Troy Cablevision, Inc.'s efforts to apply for American Recovery and Reinvestment Act monies to strengthen and expand broadband Internet access in Coffee, Crenshaw, and Pike Counties, particularly in the Crenshaw County area.

Our organization's mission is to attract, retain, and expand businesses in the region. As we interact with companies, we see firsthand the importance of broadband Internet in their daily operations. They use it to identify new customers in new markets, communicate with partners and suppliers, and increase overall productivity. Frankly, it is now a necessity to have broadband Internet access to be competitive in today's global economy.

SmartBand and the partnership with South Alabama Electric Cooperative will allow our rural underserved members to have access with greater bandwidth speeds. These unserved and underserved members will probably be years away from competitive speeds with their city neighbors without the ARRA funding available. We have the normal common necessities of power and water but with the broadband network we discussed in the planning meeting earlier this project seemed to capture the excitement of all who attended especially from our rural areas.

Troy Cablevision has been the leader in expanding broadband Internet service in our county and in our communities. Troy Cablevision's efforts will certainly open up opportunities for more entrepreneurs to start and grow their business in our community.

I authorize Troy Cablevision to include my feedback in any applications that you may file with federal agencies administering broadband stimulus programs.

**Crenshaw County Economic and
Industrial Development Authority,
Inc.**

PO Box 4
Three South Forest Avenue
Luverne, Alabama 36049
334.335.4468 (main)

Shaun M. Wilcox
Chairman

2'

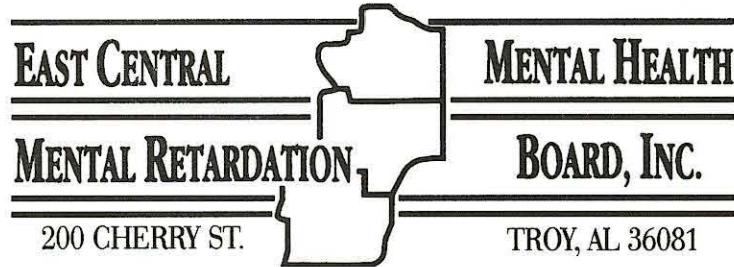
Robyn R. Snellgrove
President & CEO

Either I or someone from the Authority's board will be happy to participate on the broadband advisory board. For further questions, I can be reached at 334-335-4468 or by email at robyn@crenshawcounty.net.

Best Regards,



Robyn R. Snellgrove
President & CEO



Don V. Schofield
Executive Director

PIKE CLINIC
200 Cherry Street
Troy, AL
566-6022

March 19, 2010

PIKE CHILD
P.O. Box 1001
Troy, AL
808-2874

To Whom It May Concern:

PIKE ACTIVITY
CENTER
668 N. Hwy. 231
Business District
Brundidge, AL
735-5056

Troy Cablevision is applying for a stimulus grant under National Telecommunication and Information Administration (NTIA). The area intended to be served will impact the area served by East Central Mental Health. East Central Mental Health in cooperation with Southwest Mental Health Center, South Central Mental Health and West Alabama Mental Health was awarded a FCC pilot program for broadband connectivity to implement telemedicine and telehealth. The Troy Cablevision project will provide assistance in our efforts with telemedicine and telehealth to the rural areas we serve. SmartBand will help create redundancy for sites and increase the Bandwidth for Medical Records, etc. SmartBand will enable TCV to expand and strengthen its support of the Southwest Alabama Mental Health/MR Board to implement the USDA "Joining Hands" Telemedicine Project. This project joins the resources of four rural Alabama Community Mental Health Agencies, with 16 locations and a child health center in the four county regions, to expand and improve health care services to the region's vulnerable populations.

MACON CLINIC
103 East Oak St.
Tuskegee, AL
727-7001

It is our pleasure to cooperate with Troy Cablevision and to support their stimulus grant application.

BULLOCK CLINIC
and ACTIVITY CENTER
202 Abercrombie St.
Union Springs, AL
738-5279

Sincerely,

Don Schofield
Executive Director

DS/ae

CITY OF BRUNDIDGE

JAMES T. RAMAGE, III
MAYOR
jtramage@troycable.net

BRITT THOMAS
CITY MANAGER
citymanager@troycable.net

146 SOUTH MAIN STREET
P.O. BOX 638
BRUNDIDGE, ALABAMA 36010-0638
PHONE: (334) 735-2321
FACSIMILE: (334) 735-5180
www.brundidge.org

LAWRENCE BOWDEN
DISTRICT 1

ARTHUR GRIFFIN
DISTRICT 2

VERNON JACKSON
DISTRICT 3

CYNTHIA PEARSON
DISTRICT 4

STEVEN COLEMAN
DISTRICT 5

March 19, 2010

To Whom It May Concern:

On behalf of the City of Brundidge, Alabama, I write this letter to strongly support Troy Cablevision, Inc.'s efforts to apply for American Recovery and Reinvestment Act monies to strengthen and expand broadband Internet access in Coffee, Crenshaw, Pike, and Dale Counties.

One of our organization's missions is to attract, retain and expand businesses in the region. As we interact with companies, we see firsthand the importance of broadband Internet in their daily operations. They use it to identify new customers in new markets, communicate with partners and suppliers, and increase overall productivity. Frankly, it is now a necessity to have broadband Internet access to be competitive in today's global economy.

Troy Cablevision has been the leader in expanding broadband Internet service in our county and in our communities. Troy Cablevision's efforts will certainly open up opportunities for more entrepreneurs to start and grow their business in our community.

I authorize Troy Cablevision to include my feedback in any applications that you may file with federal agencies administering broadband stimulus programs.

For further questions, I can be reached at 334-735-2321 or citymanager@troycable.net.

Sincerely,

CITY OF BRUNDIDGE



Britt Thomas
City Manager



City Of Elba

"Tradition With Vision"

200 BUFORD STREET • ELBA, ALABAMA 36323

334-897-2333 • 334-897-2261

FAX 334-897-3337

email: elbacity@troycable.net

www.elbaalabama.net

JAMES E. GRIMES

MAYOR

JACK M. MULLINAX

CITY CLERK

March 19, 2010

COUNCIL MEMBERS

TOM G. HOOKS - District 1

TOMMY SKINNER - District 2

H.H. "JUNIOR" CULVER - District 3

HAROLD SPICER - District 4

RONNIE L. HAMMOND - District 5

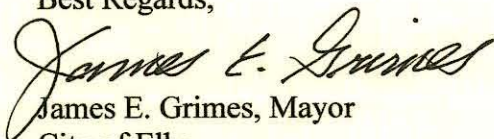
Mr. Dick Freeman
Troy Cablevision, Inc.
1006 South Brundidge Street
Troy, AL 36081

Dear Mr. Freeman,

I was encouraged to learn about Troy Cablevision's plans to apply for American Recovery and Reinvestment Act funds to strengthen and extend broadband service to rural cities and communities of South Alabama. This effort will have a tremendous impact on the citizens, businesses, and industries of these communities by providing reliable access to the high-speed Internet services. Troy Cablevision has been the leader in expanding broadband Internet service in our area and this initiative will certainly open up opportunities for more entrepreneurs to start and grow their business in our community.

As the Mayor of Elba, I fully support Troy Cablevision's Broadband Stimulus Project application to the USDA Rural Utility Service's Broadband Initiative Program and the National Telecommunications and Information Administration's Broadband Technology Opportunities Program for funds to implement this much needed project and wish you success in your efforts.

Best Regards,



James E. Grimes, Mayor
City of Elba

City of Daleville

PHONE 334-598-2345 ~ P.O. BOX 188

Daleville, Alabama 36322

MAYOR

Wess Etheredge

CITY CLERK

Angelia Filmore

COUNCIL MEMBERS

Martha Gallo

Scott Moore

Bob Slagle

Alan Souders

Claudia Wigglesworth

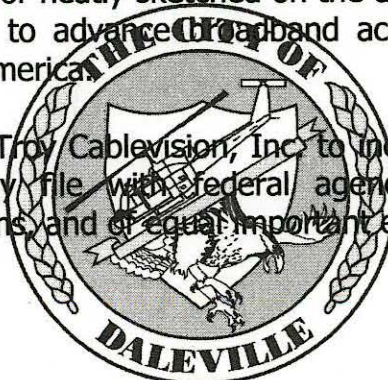
Vicki McPherson.
Troy Cablevision, Inc.
Post Office Box 1228
Troy, Alabama 36081

To Whom It May Concern:

On behalf of the City of Daleville, Daleville, Alabama, I am writing this letter to express the personal and professional support of Troy Cablevision's efforts to obtain Federal NTIA / RUS Grant funding for their rural broadband efforts. Since its inception in 1986, Troy Cablevision has made customer and community services its primary objective. This has been evident through the jobs that have been created through the years as well as the high quality of service and quick reaction in customer support. Troy Cablevision, Inc. is a pillar in the communities of Pike, Coffee, Crenshaw, and Dale Counties. These efforts to seek financial support to further serve portions of these communities again confirms the commitment Troy Cable brings to advancing economic development and closing the digital divide in our region.

Troy Cablevision, Inc. has always publicly communicated their firm belief and commitment that providing broadband accessibility to existing and future customers will foster the use of technology in education and medicine, encourage economic development, and promotes increased customer loyalty through the availability of value added services. There is no other system in this area that is better suited to deliver broadband services than that which Troy Cable has provided for many years; as such we are encouraged, and excited to hear of the potential for a Troy Federal Broadband initiative that not only improves their financial foundation, but also in turn improves our quality of life. Our experience with Troy Cable proves that the Company is thoroughly prepared for the endeavor with notable key pieces of the delivery package either in place, in the construction process, or neatly sketched on the drawing board. We believe this is an ideal application to advance broadband access in underserved and unserved rural markets in America.

I enthusiastically authorize Troy Cablevision, Inc. to include my feedback in any applications that they may file with federal agencies administering these Broadband Stimulus programs and of equal important encourage those



reviewing these applications to look favorably on a program that will have long-term positive benefits for our community and organization.

For further questions, I can be reached at (334) 598-2345 or wetheredge@centurytel.net.

Best Regards,

A handwritten signature in black ink that reads "Wess Etheredge". The signature is written in a cursive style with a large, prominent initial "W".

Wess Etheredge, Mayor
City of Daleville, Alabama

THE LAND OF
GOSHEN
ALABAMA

Jimmy Copeland
Troy Cablevision, Inc.
P.O. Box 1228
Troy, Alabama 36081

Dear Mr. Copeland:

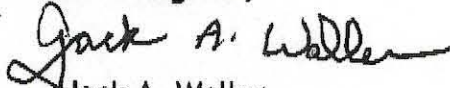
On behalf of the Town of Goshen, I am writing this letter to express the personal and professional support of Troy Cablevision's efforts to obtain Federal NTIA/RUS Grant funding for their rural broadband efforts. Since its inception in 1986, Troy Cablevision has made customer and community service its primary objective. This has been evident through the jobs that have been created through the years as well as the high quality of service and quick reaction in customer support. Troy Cablevision, Inc. is a pillar in the communities of Pike, Crenshaw, Dale and Coffee Counties. These efforts to seek financial support to further serve portions of these communities again confirms the commitment Troy Cable brings to advancing economic development and closing the digital divide in our region.

Troy Cablevision, Inc. has always publicly communicated their firm belief and commitment that providing broadband accessibility to existing and future customers will foster the use of technology in education and medicine, encourage economic development and promote increased customer loyalty through the availability of value added services. There is no other system in this area that is better suited to deliver broadband services than that which Troy Cable has provided for many years; as such we are encouraged and excited to hear of the potential for Troy Federal Broadband initiative that not only improves their financial foundation, but in turn improves our quality of life. Our experience with Troy Cable proves that the Company is thoroughly either in place, in the construction process or neatly sketched on the drawing board. We believe this is an ideal application to advance broadband access in underserved and unserved rural markets in America.

I enthusiastically authorize Troy Cablevision, Inc. to include my feedback in any applications that they may file with federal agencies administering these Broadband Stimulus programs and of equal importance encourage those reviewing these applications to look favorably on a program that will have long term positive benefits for our community and organization.

For further questions, I can be reached at 334-484-3246 or
goshenal@troycable.net.

Best Regards,

A handwritten signature in black ink that reads "Jack A. Waller". The signature is written in a cursive style with a large initial "J" and a long horizontal flourish at the end.

Jack A. Waller
Mayor

JOE R. SPORT
MAYOR

CHARLOTTE W. FLYNN
CLERK

CITY OF LUVERNE

The Friendliest City in the South

P. O. Box 249

LUVERNE, ALABAMA 36049

Telephone (334) 335-3741

FAX (334) 335-2206

March 22, 2010

Ashlee Henderson
Troy Cablevision, Inc.
PO Box 1228
Troy, Alabama 36081

To Mrs. Henderson:

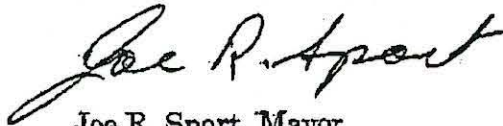
On behalf of the City of Luverne, I am writing this letter to express the personal and professional support of Troy Cablevision's effort to obtain Federal NTIA / RUS Grant funding for their rural broadband efforts. Since its inception in 1986, Troy Cablevision had made customer and community service its primary objective. This has been evident through the jobs that have been created through ears as well as the high quality of service and quick reaction in customer support. Troy Cablevision, Inc. is a pillar in the communities of Pike, Crenshaw, Dale, and Coffee Counties. These efforts to seek financial support to further serve portions of these communities again confirms the commitment Troy Cable brings to advancing economic development and closing the digital divide in our region.

Troy Cablevision, Inc. has always publicly communicated their firm belief and commitment that providing broadband accessibility to existing and future customers will foster the use of technology in education and medicine, encourage economic development, and promotes increased customer loyalty through the availability of value added services. There is no other system in this area that is better suited to deliver broadband services than that which Troy Cable has provided for many years: as such we are encouraged, and excited to hear of the potential for a Troy Federal Broadband initiative that not only improves their financial foundation, but in turn improves our quality of life. Our experience with Troy Cable proves that the Company is thoroughly prepared for the endeavor with notable key pieces of the delivery package either in place, in the construction process, or neatly sketched on the drawing board. We believe this is an ideal application to advance broadband access in underserved and unserved rural markets in Alabama.

I enthusiastically authorize Troy Cablevision, Inc. to include my feedback in any applications that they may file with federal agencies administering these Broadband Stimulus programs and of equal importance encourage those reviewing these applications to look favorably on a program that will have long-term positive benefits for our community and organization.

For further questions, I can be reached at 334-335-3741 or cityofluverne@centurytel.net.

Best Regards,



Joe R. Sport, Mayor
City of Luverne

Town of New Brockton

706 EAST MCKINNON STREET
POST OFFICE BOX 70
NEW BROCKTON, ALABAMA 36351
TELEPHONE (334) 894-5283
FACSIMILE (334) 894-0321
E-MAIL: NEWBROCKTON1@CENTURYTEL.NET

MAYOR

Lenwood Herron

TOWN CLERK**TREASURER**

Alissa Pannell

COUNCIL MEMBERS

Billy E. Brantley, Sr.

Lee Etta Edwards

Douglas R. Pittman

I. Jeffery White

Jack W. Young

March 22, 2010

Mr. William H. Freeman
Troy Cablevision, Inc.
Post Office Box 1228
Troy, Alabama 36081

To Whom It May Concern:

On behalf of the Town of New Brockton, I am writing this letter to express our support of Troy Cablevision's efforts to obtain Feral NTIA / RUS Grant funding for their rural broadband efforts. Since its inception in 1986, Troy Cablevision has made customer and community service its primary objective. This has been evident through the jobs that have been created through the years as well as the high quality of service and quick reaction in customer support. Troy Cablevision, Inc., is a pillar in the communities of Pike, Crenshaw, Dale, and Coffee Counties. These efforts to seek financial support to further serve portions of these communities again confirms the commitment Troy Cable brings to advancing economic development and closing the digital divide in our region.

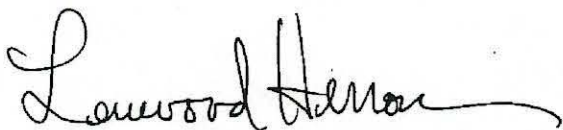
Troy Cablevision, Inc., has always publicly communicated their firm belief and commitment that providing broadband accessibility to existing and future customers will foster the use of technology in education and medicine, encourage economic development, and promotes increased customer loyalty through the availability of value added services. There is no other system in this area that is better suited to deliver broadband services than that which Troy Cable has provided for many years; as such we are encouraged, and excited to hear of the potential for a Troy Federal Broadband initiative that not only improves their financial foundation, but in turn improves our quality of life. Our experience with Troy Cable proves that the Company is thoroughly prepared for the endeavor with notable key pieces of the delivery package either in place, in the construction process, or neatly sketched on the drawing board. We believe this is an ideal application to advance broadband access in underserved and unserved rural markets in America.

Mr. William H. Freeman
Page 2
March 22, 2010

I enthusiastically authorize Troy Cablevision, Inc., to include my feedback in any applications that they may file with federal agencies administering these Broadband Stimulus programs, and of equal important encourage those reviewing these applications to look favorably on a program that will have long-term positive benefits for our community and organization.

For further questions, I can be reached at (334) 894-5283 or via e-mail at lenwoodherron@centurylink.net.

Best Regards,

A handwritten signature in black ink that reads "Lenwood Herron". The signature is written in a cursive style with a long, sweeping underline.

Lenwood Herron
Mayor



**The Utilities Board of the City of Opp
P.O. Box 610
Opp, Alabama 36467**

Phone (334) 493-4571
William H. Freeman
Troy Cablevision, Inc.
Post Office Box 1228
Troy, Alabama 36081

Fax (334) 493-6666

Dick:

The City of Opp is supporting Troy Cablevision, Inc. (Troy Cable) effort to obtain Federal NTIA Grant funding under their Comprehensive Community Infrastructure (CCI) Middle Mile application # 4331 for rural broadband. For the past 2 to 5 years we have been collaborating with Troy Cable on several mutual issues "High Speed Broadband Transport", ISP addresses, equipment, Video services, connectivity under the ACCESS program and discussions about Voice switching. Troy Cable is a pillar in the communities of Pike, Crenshaw, Dale, and Coffee Counties and are bringing the same work ethic and management skills to us they use in their immediate footprint. These efforts to seek financial support to further serve portions of these communities again confirms the commitment Troy Cable brings to advancing economic development and closing the digital divide in our region.

Troy Cable has always publicly communicated their firm belief and commitment that access to broadband for existing and future customers will foster the use of technology in education, medicine, encourage economic development, and promote increased customer loyalty through the availability of value added services. There is no other system in this area that is better suited to deliver broadband services than that which Troy Cable has provided for many years; as such we are encouraged, and excited to hear the potential for Southeast Alabama Smartband it not only improves the communication infrastructure but actually becomes the core foundation, for our future in the region. Our experience with Troy Cable proves that the Company is thoroughly prepared for the endeavor with notable key pieces of the delivery package either in place, in the construction process, or on the drawing board. We believe this is an ideal application to advance broadband access in underserved and unserved rural markets in Alabama.

I enthusiastically authorize Troy Cable to include my feedback in any applications they may file with federal agencies administering these Broadband Stimulus programs, and of equal importance encourage those reviewing these applications to look favorably on a program that will have long-term positive benefits for our community and organization.

For further questions, I can be reached at (334) 493-7840 or via e-mail at hdedgar@oppcatv.com.

Best Regards,
H. D. Edgar, Mayor

A handwritten signature in cursive script, appearing to read "H. D. Edgar".



CONTROLS ALABAMA, INC.

375 AL. Hwy. 203 • Elba, AL. 36323 • Ph: (334) 897-0100 • Fax: (334) 897-0101

3/24/2010

To Whom It May Concern:

As a new company, Inzi Controls Alabama Inc, has been searching continuously for best value products and services to apply to our manufacturing processes at our plant in Elba, AL. Troy Cable has been able to fulfill several of our process needs with its fiber cable Internet connection and the digital phone service. These services have helped reduce our costs by eliminating the need for T-1 data lines through the phone company and the integration of our land line telephone service into their cable network has also proven to be very cost effective for us.

If given the opportunity to expand their services and network capability would be positive to ICA by giving us potentially lower rates for these special services. We also will benefit from their Information Technology expertise to provide on site system management of sophisticated equipment and software that is hard to find in rural areas of this state.

We are fortunate to be associated with Troy Cable and hope that our businesses can track together up a path of growth and prosperity with new technology and insightful business thinking.

A handwritten signature in cursive script that reads "Keith C. Riegler".

Keith Riegler

Plant manager

INZI Controls Alabama Inc.,