



Mr. Chris A. Vein

March 9, 2010

Chief Information Officer

City and County of San Francisco
1 S. Van Ness St. Second Floor
San Francisco, CA 94103

Subject: City and County of San Francisco's *Community Broadband Opportunities Program* (SF-CBOP)

Dear Mr. Vein:

The Ninth Street Media Consortium would like to submit this letter in support of the City and County of San Francisco's *Community Broadband Opportunities Program* (SF-CBOP). Additionally, we support the City's request for funding SF-CBOP through the Broadband Technology Opportunities Program (BTOP), offered by the U.S. Department of Commerce's National Telecommunications and Information Administration (NTIA).

A 501(c)(3) organization, Ninth Street Media Consortium (AKA Ninth Street Independent Film Center) is located at 145 Ninth Street in the SOMA district of San Francisco. The mission of the Ninth Street Media Consortium is to provide a space for the creation and dissemination of independent media that promotes democracy, community participation, cultural preservation, access and lifelong learning to a diverse community of artists and audiences. We support our community with a youth media education program, a public exhibition space, an independent media incubator program, a shared Information Technology Department and affordable office space for seven other media nonprofits.

From our work in these areas, we experience the digital divide in San Francisco on a first hand basis. We know that specific communities have limited access to computers and the Internet, particularly lower income youth and the elderly. In 2009, a city survey found that some demographic groups ranked significantly lower in access to broadband, including residents over age 60, those without full-time jobs, and those with no more than a high school degree.

Identifying solutions to counteract the digital divide, SF-CBOP is an ambitious combination of proposals to deploy broadband infrastructure to community anchor institutions, expand public computing center capacity and create a suite of innovative broadband adoption tools for economically disadvantaged and vulnerable populations in San Francisco. Moreover, the most relevant component of SF-CBOP to our organization is the San Francisco *Public Broadcasting Space*, a collaborative and interactive model highlighting digital media content and educational resources.

The *Public Broadband Space* is designed as a broadband network anchored by digital media institutions located in underserved and economically disadvantaged areas of the City. These institutions will serve as hubs for community-centric digital media training, production and distribution, and will collaborate to create a repository and virtual showcase for local digital media content.

Greatly increasing opportunities through digital media, the *Public Broadband Space* will drive broadband adoption in at least two ways: (1) by providing the training and tools to assist digital media producers to create more digital content; and (2) by creating new broadband distribution channels (and thus new markets) for the works developed and created by these producers. Essentially, the *Public Broadband Space* will serve as a sustainable and replicable model for workforce development, education and broadband adoption.

If the City is awarded funding for the *Public Broadband Space*, the Ninth Street Media Consortium and our constituents would benefit greatly from participating in the in the development of the project as a community anchor institution. Access to the proposed digital media fiber network would bring tremendous gains to our organization and would allow us to take our work to the next level in providing these services to the culturally diverse populations we serve.

As a community anchor institution, the Ninth Street Media Consortium could contribute the following to the City's *Public Broadband Space*:

- Access to digital media content, including culturally specific film festival forums and live media arts events
- Support services to develop and maintain digital media online resources, web pages and virtual exhibition space through our Exhibition Archive Initiative with online databases for independent world cinema
- Public computer center capacity for digital media training and content creation such as our youth program, TILT's, Freestyle Media Lab, open to all teens on a drop in basis, weekly
- Development of digital media instructional curriculum, resources and/or supporting skilled trainers to teach digital media skills to youth throughout the Bay Area
- Serve as host facility for promotional events, such as public screenings of digital media works in our public , 80+ seat Screening Room.

In summary, our participation in the *Public Broadband Space* would directly translate to increased access to digital media content and educational tools, heightened interest in broadband services, a well-trained digital media workforce and more opportunities for educational and economic development.

The Ninth Street Media Consortium looks forward to working with the City and with the NTIA to undertake this important work. If you have any questions about our organization or contribution to this project, contact me directly.

Sincerely yours,



Skye Christensen

Managing Director
Ninth Street Independent Film Center
145 Ninth Street, Suite 101
San Francisco, CA 94103
Ph 415-863-2889

streetside STORIES

March 4, 2010

Mr. Chris A. Vein
Chief Information Officer
City and County of San Francisco
1 S. Van Ness St. Second Floor
San Francisco, CA 94103

Subject: City and County of San Francisco's *Community Broadband Opportunities Program* (SF-CBOP)

Dear Mr. Vein:

Streetside Stories is pleased to submit this letter in support of the City and County of San Francisco's *Community Broadband Opportunities Program* (SF-CBOP). We also support the City's request for funding SF-CBOP through the Broadband Technology Opportunities Program (BTOP), offered by the U.S. Department of Commerce's National Telecommunications and Information Administration (NTIA).

Streetside Stories is a 20-year old 501(c)(3) organization located at 3130 20th Street, Suite 311, 94110 in San Francisco. **Through the power of storytelling, Streetside Stories values and cultivates young people's voices, fostering educational equity and building community, literacy and arts skills. Streetside has helped over 13,000 underserved Bay Area youth tell the true stories of their lives, thousands of them through digital media. We serve youth in public schools, afterschool programs, community centers, and public and affordable housing.**

We bring mobile media labs to the sites where we work with students. Over and over again, our underserved students, over 60% of whom live in poverty, tell us that they have never touched a laptop or used media arts software before. They also tell us that they don't have Internet access or a computer at home, and that the computers at their schools are broken or seldom used.

streetside STORIES

SF-CBOP is an ambitious combination of proposals to deploy broadband infrastructure to community anchor institutions, expand public computing center capacity and create a suite of innovative broadband adoption tools for economically disadvantaged and vulnerable populations in San Francisco. For us, the most exciting component of SF-CBOP is the San Francisco *Public Broadcasting Space*, a collaborative and interactive model highlighting digital media content and educational resources.

We envision the *Public Broadband Space* as a broadband network anchored by digital media institutions located in underserved and economically disadvantaged areas of the City. These institutions will serve as hubs for community-centric digital media training, production and distribution, and will collaborate to create a repository and virtual showcase for local digital media content.

The *Public Broadband Space* will drive broadband adoption in at least two ways: (1) by providing the training and tools to assist digital media producers to create more digital content; and (2) by creating new broadband distribution channels (and thus new markets) for the works developed and created by these producers. We believe that the *Public Broadband Space* will serve as a sustainable and replicable model for workforce development, education and broadband adoption.

If the City is awarded funding for the *Public Broadband Space*, **Streetside Stories** would strongly consider participating in the in the development of the project as a community anchor institution. Access to the proposed digital media fiber network would bring tremendous benefits to our organization and would allow us to take our work to the next level in providing these services to the vulnerable populations we serve.

As a community anchor institution, **Streetside Stories** could contribute the following to the City's *Public Broadband Space*:

- Access to digital media content, including digital stories, podcasts, photovoice projects, and blogs created by thousands of San Francisco youth
- Support services to develop and maintain digital media online resources, web pages that feature work by young people trained in the program

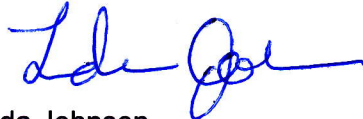
streetside STORIES

- Deployment of nationally recognized, positively evaluated digital media instructional curriculum and highly trained teaching artists who will teach digital media skills to **youth who attend underperforming schools, struggle with poverty and limited English skills, and live in public housing**
- **Include digital media curricula in ongoing, nationwide training and dissemination efforts supported by the U.S. Department of Education**

We are confident that our participation in the *Public Broadband Space* would directly translate to increased access to digital media content and educational tools, heightened interest in broadband services, a well-trained digital media workforce and more opportunities for economic development.

Streetside Stories looks forward to working with the City and with the NTIA to undertake this important work. If you have any questions about our organization or contribution to this project, please contact me.

Sincerely,



Linda Johnson

Executive Director



Carlos A. García

Superintendent of Schools

(415)241-6121 • Fax 241-6012 • CarlosGarcia@sfusd.edu

San Francisco Unified School District • 555 Franklin Street • San Francisco, California 94102-5299

March 10, 2010

Mr. Chris A. Vein
Chief Information Officer
City and County of San Francisco
1 S. Van Ness St. Second Floor
San Francisco, CA 94103

Subject: City and County of San Francisco's *Community Broadband Opportunities Program* (SF-CBOP)

Dear Mr. Vein:

The San Francisco Unified School District (SFUSD) is pleased to submit this letter in support of the City and County of San Francisco's *Community Broadband Opportunities Program* (SF-CBOP). We also support the City's request for funding SF-CBOP through the Broadband Technology Opportunities Program (BTOP), offered by the U.S. Department of Commerce's National Telecommunications and Information Administration (NTIA).

SFUSD proposes to:

- Increase broadband access and adoption through infrastructural improvements at nine school sites, including network wiring, networking hardware upgrades, and professionally staffed computer labs.
- Extend access to home-schooled students like teen parents through a netbook provisioning program.
- Offer web-based multimedia courses to thousands of students at every level in the achievement spectrum, from credit recovery to advanced placement.
- Design and implement computer literacy and cyber-safety training programs for teachers and students.

SF-CBOP is an ambitious combination of proposals to deploy broadband infrastructure to community anchor institutions, expand public computing center capacity, empower users to leverage broadband responsibly, and create a suite of innovative broadband adoption tools, especially for economically disadvantaged and vulnerable populations in San Francisco.

SFUSD looks forward to working with the City and with the NTIA to undertake this important work. If you have any questions about our organization or contribution to this project, please contact me.

Sincerely,

Carlos A. García
Superintendent of Schools



San Francisco Senior Center

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www.sfsenior.com

Denise Cheung, M.S.W.
Director, Office on the Aging and
County Veterans Service Office
Department of Aging and Adult Services
Human Services Agency
1650 Mission Street, 5/F
San Francisco, CA 94103

Dear Denise,

As Executive Director of the San Francisco Senior Centers, I enthusiastically support the City of San Francisco's application for funding from the Broadband Technology Opportunities Program (BTOP), and particularly the requests for funding for Public Computing Centers and Sustainable Broadband Adoption.

As part of the proposed project, staff at both The Aquatic park and Downtown Centers will promote the programs to stimulate increased broadband use among seniors and vulnerable adults. We are currently designing new space for our computer learning center at Aquatic Park with the support of Philanthropy by Design and the National Park Service. We have also recruited a donation and installation of T-5 cabling in that building to increase the capacity of our system. The Downtown Center, one of the very first computer learning programs in the inner city, is in desperate need of new technology and better access to broadband systems. The equipment is very outdated and the broadband connection is one step above a "can and a string". We have also included in our planning the development of Wii sports and activity stations to support our burgeoning wellness and Always Active programming at both branches.

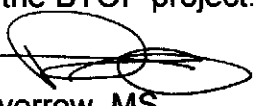
I recently visited a Senior Center in the heart of Los Angeles, who has developed an internet cafe model that only found success when their participant population found that they could read their hometown/country newspapers each morning. The instructional philosophy was unique in that individual volunteer instructors guide each student to where they wanted to go, as opposed to sitting thru

long classroom style lectures on maybe not so relevant info....at the same time they picked up a bagel and coffeewith a new generation of older adults we have to be prepared to attract individuals who are already on their way to computer literacy and are hungry for more.

Our staff will coordinate with the community center liaisons; training providers and volunteers to determine preferences and schedule appropriate trainings for current and new center participants and provide continuing support. Seniors will be able to choose from a range of highly relevant training options, depending on their interests and abilities, including training on use of SKYPE, e-mail and social media to help them see and speak with family and friends far away to reduce social isolation; cognitive fitness software, healthy living programs, access to health resources; TYZE, an online project creating support networks around individuals; Wii Fitness with possible online tournaments, digital photo printing and sharing, and training opportunities for work-at-home, as well as computer basics and the internet.

The San Francisco Senior Centers, Inc. is enthusiastically committed to participating in the BTOP program. We look forward to receiving the enhanced technology, equipment and software, and the training opportunities that will result from the implementation of this project. We commit to cooperate in developing a training schedule for our center (s), conduct outreach to seniors and vulnerable adults, and encourage our consumers and staff to take advantage of the training programs and broadband access offered through the BTOP program, as well as to adopt it for their personal use. We will make every effort to develop staff competencies and continuing relationships with volunteers to ensure a sustainable continuance beyond the three-year grant project.

I am very excited about the positive impact that this new program will have on expanding broadband access and improving quality of life for the seniors in our programs. We look forward to collaborating to implement the BTOP project.

Sincerely,

Robert Trevor, MS
Executive Director



**SELF-HELP
FOR THE
ELDERLY**

安老自助處

"Providing strength, hope and
Empowerment for seniors since 1966"
www.selfhelpelderly.org
www.ivoice.org

Anne Hinton, Executive Director,
San Francisco Department of Aging and Adult Services
1650 Mission Street, 5th floor
San Francisco, CA 94103

Dear Ms Hinton;

Self Help for the Elderly will be offering specialized training in Chinese Language Software for persons at senior centers throughout San Francisco as a partner in the San Francisco BTOP project. We will provide this training for \$25 per hour for at least 300 hours of classes, and no fee will be charged the attendees.

Additionally, as part of the proposed project, staff at Lady Shaw Senior Center, Lady Shaw Residence, Jackie Chan Senior Center, and the SHE Adult Day Center will promote all the BTOP programs to stimulate increased broadband use among seniors and vulnerable adults. Our staff will coordinate with the community center liaisons, training providers and volunteers to determine preferences and schedule appropriate trainings for center participants, and to schedule Chinese Language Classes at other Senior Centers.

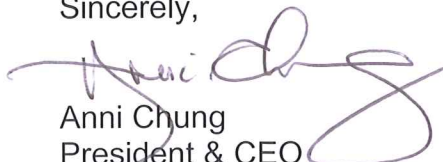
Please see the short video at the link below, to see a demonstration of how we teach and tutor vulnerable seniors with patience and expertise.

<http://www.youtube.com/watch?v=vlwtKywidhA>

We look forward to receiving the enhanced technology, in the locations mentioned above, that will enable us to provide training opportunities for seniors in those locations as well as providing a special service to Chinese speaking seniors throughout the City.

We commit to cooperate in developing a training schedule for our center (s), conduct outreach to seniors and vulnerable adults, and encourage our consumers and staff to take advantage of the training programs and broadband access offered through the BTOP program, as well as to adopt it for their personal use. We will make every effort to develop staff competencies and continuing relationships with volunteers to ensure a sustainable continuance beyond the three-year grant project.

Sincerely,



Anni Chung
President & CEO
Self Help for the Elderly

San Francisco
407 Sansome Street
San Francisco, CA 94111-3123
Telephone: 415-677-7600
Fax: 415-296-0313

San Mateo
50 East Fifth Avenue
San Mateo, CA 94401-4107
Telephone: 650-342-0822
Fax: 650-342-8935

Santa Clara
1050 Saint Elizabeth Drive
San Jose, CA 95126-4322
Telephone: 408-961-1018
Fax: 408-971-2653

Alameda
2400 MacArthur Boulevard
Oakland, CA 94602-2999
Telephone: 510-336-1952
Fax: 510-336-1967



NORTHERN CALIFORNIA PRESBYTERIAN HOMES & SERVICES

March 11, 2010

Anne Hinton, Executive Director
San Francisco Dept of Aging & Adult Services
Chris Vein, Director of San Francisco
Dept of Technology
1650 Mission Street, 5th floor
San Francisco, CA 94103

Dear Ms. Hinton & Mr. Vein:

As Director of Affordable Housing for Northern California Presbyterian Homes & Services (NCPHS) I enthusiastically support the City of San Francisco's application for funding from the Broadband Technology Opportunities Program (BTOP).

As part of the proposed project, staff at Eastern Park Apartments (EPA) will build and create a Cyber Cafe that would give the EPA Community and the Tenderloin neighborhood a place to build social community through a shared internet access. We would design and build a space that would house up to 8 wireless computers/laptops and printers with a space for coffee and tea. We would offer trainings and computer supports with the goal of enhancing language and disability access.

Eastern Park Apartments will cover the cost of creating the space, which will include installing a new wall between two rooms, renovating the space, and construction and design for the café. We will provide staff who will offer seniors a range of highly relevant training options, depending on their interests and abilities, including training on e-mail and TYZE, an online project creating support networks around individuals; Wii Fitness with possible online tournaments, as well as computer basics and the internet.

Eastern Park Apartments is enthusiastically committed to participating in the BTOP program. I am very excited about the positive impact that this new program will have on expanding broadband access and improving quality of life for the seniors in our programs. We look forward to collaborating to implement the BTOP project.

Sincerely,

A handwritten signature in black ink that reads "Cynthia Davis". The signature is written in a cursive, flowing style.

Cynthia Davis
Director of Affordable Housing

Western Park Apartments

1280 Laguna, San Francisco, CA 94115 | Main: 415.922.5436 | Fax: 415.922.9457 | www.ncphs.org

NCOA

**NATIONAL COUNCIL
ON AGING**

March 12, 2010

Anne Hinton, Executive Director, San Francisco Department of Aging and Adult Services
Chris Vein, Director, San Francisco Department of Technology

Dear Directors Hinton and Vein,

The National Council on Aging (NCOA) is very enthusiastic about being a partner in the City of San Francisco's application for funding from the Broadband Technology Opportunities Program (BTOP), Sustainable Broadband Adoption. This project is very complimentary to NCOA's work in the national diffusion of the online version of Stanford's evidence based Chronic Disease Self-Management Program (CDSMP). It is also consistent with NCOA's focus on using the internet to provide scalable solutions to aging and health issues. As you know the vast majority of seniors have one or more chronic health conditions. Providing seniors meaningful and ongoing internet based support to better cope with their health conditions should increase senior's uptake of broadband and use of the internet and will improve their health.

If the project is funded NCOA will develop and maintain throughout the grant period an online community for older adults who have gone through the Stanford program and who would like on-going support from fellow participants and continued access to relevant tools - including the new video based tools developed by the City as part of this grant. NCOA also agrees to work with the City to develop a sustainability plan for the service.

The cost of NCOA's work on the project will be \$120,000 over two years. NCOA is requesting \$90,000 of grant funding and will cost share \$30,000 from existing NCOA resources.

NCOA looks forward to working with the Department on this important project.

Sincerely,



Jay Greenberg, Sc.D.
Executive Vice President



March 15, 2010

Honorable Lawrence E. Strickling
Assistant Secretary for Communications and Information Administrator
National Telecommunications and Information Administration
U.S. Department of Commerce
1401 Constitution Avenue, NW
HCHB, Room 1412
Washington, DC 20230

Dear Administrator Strickling:

I am writing in support of the City and County of San Francisco Department of Technology combined grant application for the Broadband Technology Opportunities Program (BTOP). The project, titled the Community Broadband Opportunities Program (SF-CBOP), is an ambitious combination of proposals that will deploy broadband infrastructure to community anchor institutions, create and expand existing public computing center capacity, and create a suite of innovative and sustainable broadband adoption tools for underserved economically disadvantaged and vulnerable populations in San Francisco. Perhaps most importantly, the projects will save or create hundreds, if not thousands, of jobs in the City.

Comprehensive research conducted by the City's Office of the Controller makes clear that, even in a high-technology center such as San Francisco, there are vulnerable populations, specific communities and demographic groups have limited access to broadband service. According to a 2007 survey, low-income, elderly, and Latino residents, as well as those living in Bayview/ Hunters Point, Crocker Amazon, Chinatown, Civic Center, and Visitacion Valley neighborhoods report substantially lower levels of home computer and internet usage. A follow-up survey in 2009 found that many of the same groups also lack access to high-speed connection. These included residents age 60 and over, those without full-time jobs, those with no more than a high school degree, and African Americans.

SF-CBOP will do a number of things to address these concerns, including connecting over 350 community "anchor institutions" (schools, libraries, health care facilities, community support centers, police and fire stations), and creating or expanding public access to broadband connections, hardware and training. The grants will also fund innovative broadband adoption programs, such as social networking services for seniors, home-based business incubators and a program that transforms interest in digital media into increased broadband usage and workforce development. In addition, the project will drive economic development by funding new technology jobs, training professional workforce, and by saving additional jobs at risk in the government, nonprofit and commercial technology fields.

San Francisco's high degree of social and economic diversity gives the City its unique appeal, but it presents many challenges and barriers to the provision of broadband service to its residents. SF-CBOP is an innovative approach to taking greater advantage of the immense benefits offered by broadband technology. I believe this project will serve as a model for other cities in California and throughout the United States.

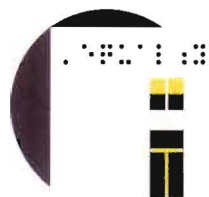
I strongly support the City's BTOP grant applications and urge you to approve funding for these projects. Thank you for giving this important project your highest consideration.

Sincerely,

A handwritten signature in black ink, appearing to read "Gavin Newsom", written over a horizontal line.

Gavin Newsom
Mayor

LightHouse



for the Blind and Visually Impaired

March 11, 2010

Anne Hinton, Executive Director
Department of Aging & Adult Services
875 Stevenson, Third Floor
San Francisco, CA 94103

Dear Ms. Hinton:

As Interim Executive Director/CEO of the LightHouse for the Blind and Visually Impaired, and on behalf of the programs and services the LightHouse for the Blind provides we are in support of the City of San Francisco's application for funding from the Broadband Technology Opportunities Program (BTOP), and particularly the requests for funding for Public Computing Centers and Sustainable Broadband Adoption.

Technology is an essential means of accessing information for persons who are blind or visually impaired. The LightHouse provides training to adults of all ages on accessible software and hardware that provide such access. As part of the proposed project, staff at the LightHouse for the Blind will promote the programs to stimulate increased broadband use among adults and seniors with vision loss by providing training in the use of assistive hardware and software (large print and/or speech), and the use of scanning software for accessing print. Training at the LightHouse will be provided on a 1:1 basis; in addition, computers with assistive technology software will be established at kiosks in the LightHouse building for use during business hours.

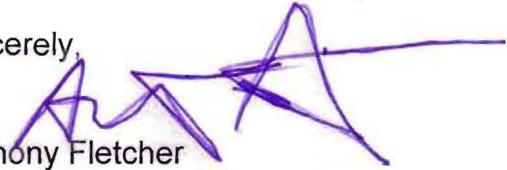
Adults and seniors who receive training will be assessed for current skills and knowledge of technology, learning abilities, technology interests and intended use. Additionally each individual will be assessed for software use compatible with their vision loss and those aforementioned skills. Training will focus on basic keyboard, computer skills and internet use, but will highlight relevant areas that range from maintaining independence (bill paying and shopping), to health living (use of health websites) and maintaining a social network to maintain connections with friends, family and community (e-mail and blogging).

With the increased incidence of vision loss due to eye diseases associated with aging and other prominent health conditions that impact vision (macular degeneration, glaucoma and diabetic retinopathy), the LightHouse for the Blind is enthusiastic in collaborating in a community of agencies that view technology as a means for maintaining employment, independence, and social connection – all that are extremely important to the LightHouse constituents.

While participation in the BTOP program will provide the LightHouse the tools to enhance the enhanced technology, equipment and software, and the training opportunities for our consumers, the LightHouse is also very committed to the cooperation with other BTOP programs throughout San Francisco in a partnership of outreach, demonstration, training and support in the use of accessible technology and broadband access to vulnerable adults and seniors. We will make every effort to develop staff competencies and continuing relationships with volunteers to ensure a sustainable continuance beyond the three-year grant project.

This project is innovative and supports the mission of the LightHouse, independence and equality, in this project, equality of technology access equals improving quality of life. We look forward to collaborating to implement the BTOP project.

Sincerely,



Anthony Fletcher
Interim Executive Director/CEO



San Francisco Public Library

March 10, 2010

Mr. Chris A. Vein
Chief Information Officer
City and County of San Francisco
1 South Van Ness Ave., Second Floor
San Francisco, CA 94103

Subject: San Francisco Community Broadband Opportunity Program (CBOP)

Dear Chris:

I am writing to express my strong support for the City and County of San Francisco's Broadband Technology Opportunity Program Grant to support the CBOP that the City's Department of Technology and Public Library are leading. The San Francisco Public Library appreciates the City's leadership in expanding public access to broadband through increased public computing capacity and new broadband infrastructure.

The public computer centers established through the CBOP will help bridge the digital gap currently faced by many residents of San Francisco who may not have access to a computer, high speed internet, or up-to-date technology skills. The equipment access and training provided by this program will help underserved populations in San Francisco to advance in education, vocational training, employment and personal endeavors.

In support of the CBOP, San Francisco Public Library librarians will provide training to the public such as job seeking skills, basic computer skills and navigating the internet. Classes will be offered in English, Spanish and Chinese. Staff will also provide one-on-one assistance at the public computer centers. In addition, the Library will provide a .5 FTE librarian and a library assistant to staff the Mobile Hot Spot.

The CBOP will provide needed resources for the San Francisco Public Library to expand its role as a critical community anchor institution for the City's diverse community, particularly for those who might not otherwise be able to access costly resources across the digital divide.

Sincerely,

Luis Herrera
City Librarian



A Service of Northern California Public Broadcasting

March 11, 2010

Mr. Chris A. Vein
Chief Information Officer
City and County of San Francisco
1 S. Van Ness St. Second Floor
San Francisco, CA 94103

Subject: City and County of San Francisco's *Community Broadband Opportunities Program* (SF-CBOP)

Dear Mr. Vein:

KQED, a service of Northern California Public Broadcasting, is pleased to submit this letter in support of the City and County of San Francisco's *Community Broadband Opportunities Program* (SF-CBOP). We also support the City's request for funding SF-CBOP through the Broadband Technology Opportunities Program (BTOP), offered by the U.S. Department of Commerce's National Telecommunications and Information Administration (NTIA).

KQED is a 501(c)(3) organization located at 2601 Mariposa Street in San Francisco. As the region's cornerstone public broadcaster, we provide thought-provoking, engaging, and inspiring television, radio, Internet, and educational content to more than five million Northern Californians each month.

From our work in these areas, we see on a daily basis the negative impact of the digital divide in San Francisco. We know that specific communities have limited access to computers and the Internet, particularly residents of the Bayview/ Hunters Point, Crocker Amazon, Chinatown, and Visitacion Valley. This is made evident not only in our work with members and viewing/listening audiences, but also in the work of the KQED Education Network, which expands the impact of our programming into underserved K-12 classrooms, lifelong learning settings, and into the homes of our youngest viewers, using shows like *Curious George* and *Sesame Street*.

SF-CBOP is an ambitious combination of proposals to deploy broadband infrastructure to community anchor institutions, expand public computing center capacity and create a suite of innovative broadband adoption tools for economically disadvantaged and vulnerable populations in San Francisco. For us at KQED, the most exciting component of SF-CBOP is the San

Francisco *Public Broadcasting Space*, a collaborative and interactive model highlighting digital media content and educational resources.

We envision the *Public Broadband Space* as a broadband network anchored by digital media institutions located in underserved and economically disadvantaged areas of the City. These institutions will serve as hubs for community-centric digital media training, production and distribution, and will collaborate to create a repository and virtual showcase for local digital media content.

The *Public Broadband Space* will drive broadband adoption in at least two ways: (1) by providing the training and tools to assist digital media producers to create more digital content; and (2) by creating new broadband distribution channels (and thus new markets) for the works developed and created by these producers. We believe that the *Public Broadband Space* will serve as a sustainable and replicable model for workforce development, education and broadband adoption.

If the City is awarded funding for the *Public Broadband Space*, KQED would strongly consider participating in the development of the project as a community anchor institution. Access to the proposed digital media fiber network would bring tremendous benefits to our organization and would allow us to take our work to the next level in providing these services to the vulnerable populations we serve.

As a community anchor institution, KQED could contribute the following to the City's *Public Broadband Space*:

- Access to rich digital media content from various KQED multiplatform productions such as science, nature and environment productions *Quest* and *Climate Watch*, and arts productions *Spark* and *Gallery Crawl*;
- Support services to develop and maintain digital media online resources and web services such as KQED's free curriculum bank library of lesson plans, educator guides and student activities;
- Capacity for digital media training and content creation via KQED's Digital Media Center which provides digital media instructional curriculum, resources and training for formal and informal educators and their students in media making for learning, media literacy and placed based media creation; and
- Serve as host facility for KQED community events, such as Black, Latino and Disability Culture months.

We are confident that our participation in the *Public Broadband Space* would directly translate to increased access to digital media content and educational tools, heightened interest in broadband

services, a well-trained digital media workforce and more opportunities for economic development.

KQED looks forward to working with the City and with the NTIA to undertake this important work. If you have any questions about our organization or contribution to this project, please contact me.

Cordially,

A handwritten signature in black ink that reads "Tim Olson". The signature is fluid and cursive, with the first name "Tim" and last name "Olson" clearly legible.

Tim Olson

Vice President, Digital Media and Education

Northern California Public Broadcasting

2601 Mariposa Street

San Francisco, CA 94110



375 Woodside Avenue
San Francisco, CA 94127
T: 415 753 7576
F: 415 682 0126

March 11, 2010

www.cityyouthnow.org

Laura Harrison Ward
President

John J. Gallagher
Vice-President

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Treasurer

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Program Director

Susan Stone

Administrative Assistant

Jennifer Ng

Mr. Chris A. Vein
Chief Information Officer
City and County of San Francisco
1 S. Van Ness St. Second Floor
San Francisco, CA 94103

Subject: City and County of San Francisco's Community Broadband Opportunities Program (SF-CBOP)

Dear Mr. Vein:

City Youth Now is pleased to submit this letter in support of the City and County of San Francisco's *Community Broadband Opportunities Program* (SF-CBOP). We also support the City's request for funding SF-CBOP through the Broadband Technology Opportunities Program (BTOP), offered by the U.S. Department of Commerce's National Telecommunications and Information Administration (NTIA).

City Youth Now is a 501(c)(3) organization located in San Francisco. City Youth Now supports youth in the San Francisco foster care and juvenile justice systems by providing funds for services and programs that promote stability and personal growth. We are the first non-profit organization of our kind in the history of the United States' juvenile court system. City Youth Now diligently works behind the scenes to address the unique needs of children and youth under the jurisdiction of the San Francisco Juvenile Court System. While the youth come from different communities around the city they all have one thing in common—they have each endured more than their share of trauma and hardship. Our hope is that by providing them with opportunities they might not otherwise have, they will not only feel a sense of immediate fulfillment but will develop into responsible adults. City Youth Now Bridges the Gap for San Francisco Youth in Crisis!

From our work in these areas, we see on a daily basis the negative impact of the digital divide in San Francisco. We know that specific communities have limited access to computers and the Internet, particularly residents of the Bayview/ Hunters Point, Crocker Amazon, Chinatown, and Visitacion Valley. In addition, a City survey in 2009 found that some demographic groups ranked significantly lower in access to broadband, including residents over age 60, those without full-time jobs, those with no more than a high school degree, and African Americans.

SF-CBOP is an ambitious combination of proposals to deploy broadband infrastructure to community anchor institutions, expand public computing center capacity and create a suite



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of innovative broadband adoption tools for economically disadvantaged and vulnerable populations in San Francisco. City Youth Now will insure that 120 foster youth who are in the system or aging out of the system in San Francisco and pursuing higher education will receive a Pentium processor laptop computer with built in wireless cards and a flash drive. In addition to the equipment, each youth will participate in a education workshop to learn about their new computer and internet safety.

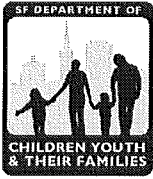
City Youth Now looks forward to working with the City and with the NTIA to undertake this important work. If you have any questions about our organization or contribution to this project, please contact me.

Sincerely,

A handwritten signature in black ink, appearing to read "Brittany Heinrich".

Brittany Heinrich

Executive Director



Maria Su, Psy.D.

DIRECTOR



Gavin Newsom

MAYOR

March 10, 2010

Mr. Chris A. Vein
Chief Information Officer
City and County of San Francisco
1 S. Van Ness St. Second Floor
San Francisco, CA 94103

Subject: City and County of San Francisco's *Community Broadband Opportunities Program* (SF-CBOP)

Dear Mr. Vein:

The Department of Children, Youth & Their Families is pleased to submit this letter in support of the City and County of San Francisco's *Community Broadband Opportunities Program* (SF-CBOP). We also support the City's request for funding SF-CBOP through the Broadband Technology Opportunities Program (BTOP), offered by the U.S. Department of Commerce's National Telecommunications and Information Administration (NTIA).

The mission of the Department of Children, Youth & Their Families is to ensure that families with children are a prominent and valued segment of San Francisco's social fabric by supporting programs and activities in every San Francisco neighborhood.

The DCYF goals, called the Quality of Life Benchmarks, were adopted by the Board of Supervisors and Mayor and spelled out in the San Francisco city charter in 2001:

- Children and youth are healthy
- Children and youth are ready to learn and are succeeding in school
- Children and youth live in safe, supported families
- Children and youth live in safe, supported, and viable communities
- Children and youth contribute to the development and vitality of San Francisco

From our work in these areas, we see on a daily basis the negative impact of the digital divide in San Francisco. We know that specific communities have limited access to computers and the Internet, particularly residents of the Bayview/ Hunters Point, Crocker Amazon, Chinatown, and Visitacion Valley. In addition, a City survey in 2009 found that some demographic groups ranked significantly lower in access to broadband, including residents over age 60, those without full-time jobs, those with no more than a high school degree, and African Americans.

The San Francisco Department of Children, Youth & Their Families

1390 Market Street, Suite 900, San Francisco, California 94102 • 415 554-8990 • Fax 415 554-8965 • www.DCYF.org



Maria Su, Psy.D.

DIRECTOR



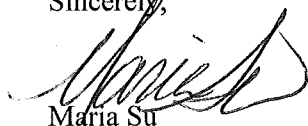
Gavin Newsom

MAYOR

SF-CBOP is an ambitious combination of proposals to deploy broadband infrastructure to community anchor institutions, expand public computing center capacity and create a suite of innovative broadband adoption tools for economically disadvantaged and vulnerable populations in San Francisco.

DCYF looks forward to working with the City and with the NTIA to undertake this important work. We would consider serving as a re-granting agency or otherwise as needed to help further the work of our community partners, should such opportunities for funding become available. If you have any questions about our organization or contribution to this project, please contact me.

Sincerely,

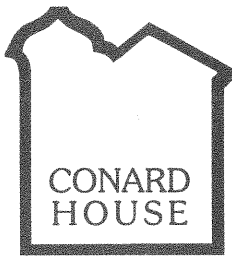


Maria Su

Director

The San Francisco Department of Children, Youth & Their Families

1390 Market Street, Suite 900, San Francisco, California 94102 • 415 554-8990 • Fax 415 554-8965 • www.DCYF.org



CONARD HOUSE ADMINISTRATIVE OFFICES

1385 Mission Street, Ste. 200 • San Francisco, CA 94103
(415) 864-7833 • Fax Number (415) 864-2231
www.conard.org • admin@conard.org
TTY (415) 626-6705

February 26, 2010

Anne Hinton, Executive Director
Department of Aging and Adult Services
City and County of San Francisco
1650 Mission Street, 5th floor
San Francisco, CA 94103

Chris Vein, Director
Department of Technology
City and County of San Francisco

Subject: Letter of Commitment – BTOP Grant

Dear Ms. Hinton and Mr. Vein:

I am writing to confirm my organization's commitment to participating in the City-wide grant program to provide on-site high-speed internet access to our 500 Supportive Housing residents and 450 Community Services clients. I have also provided information below regarding our in-kind resources we can commit to this program.

The mission of our organization is to develop resources to help people self-manage mental illness and co-occurring medical conditions. We have developed an extensive Chronic Disease Self-Management Program as a site-based resource in Supportive Housing residences in San Francisco's Tenderloin and South of Market Neighborhoods and would welcome the opportunity to supplement our current efforts with mini-computer lab capabilities at each of eight residential locations, as well as introduce this same computer lab resource at two Community Services locations in the same neighborhoods.

In addition to on-line support of our health education and prevention promotion activities, on-site computer capabilities would greatly enhance our Supportive Employment Services. At any given time, we have placed approximately 165 of 500 residents working in competitive jobs. While we consider this a good accomplishment, we have many more residents who express interest in working and are in various stages of seeking employment. Having on-line access on-site would be a tremendous help to them in their efforts.

To measure outcomes, we have developed an assessment tool to measure our residents and clients progress to self-manage their mental illness and other chronic conditions. The assessment is conducted once a year and measures progress in nine life-skills areas, documents movement in stages of change and allows us to make informed modifications in each individual's Plan of Care. We would be pleased to work with you to design a way this source data can be included in a program evaluation.

Conard House Letter of Commitment
February 26, 2010

Our personal cost associated with supporting all on-site mini-computer labs is \$64,706, as follows

CIS Program Manager	1.0 fte	\$41,787
Fringe Benefits	30%	<u>12,536</u>
Personnel		\$54,323
Operating Expenses		<u>3,450</u>
Direct Cost		\$57,773
Indirect Cost	12%	<u>6,933</u>
Total Cost		\$64,706

This cost is allocated equally among each of our 10 sites in this program.

The annual value of our in-kind commitment is \$26,803 (wages, 30% benefits, 12% indirect cost) , as follows:

Director of Clinical Training	.08 fte	\$ 9,628
Heath Education Coordinator	.10 fte	\$ 6,414
Health Psychology Research Analyst	.06 fte	\$ 2,460
Director of Supportive Employment	<u>.10 fte</u>	<u>\$ 8,301</u>
Total	.34 fte	\$26,803

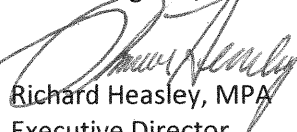
ABOUT CONARD HOUSE

Conard House, Inc. is a private, nonprofit organization providing mental health services to residents of San Francisco. Founded upon core principles of self-empowerment, self-determination and the least restrictive, community-based living, Conard House opened its doors in 1960 as the City's first "halfway house" for adults following hospitalization. Today it serves more than 2,000 people in two dozen locations throughout the City. Support for its programs and services come from various city agencies, service fees from organizations, rents from residents, grants from foundations and gifts from donors. For more information about Conard House and its programs, please visit www.conard.org.

Please let me know if there is any further information you may need in conjunction with the application.

Thank you in advance for including Conard House in the application.

Sincere regards,



Richard Heasley, MPA
Executive Director

CC: Seth Katzman

March 10, 2010

Ms. Anne Hinton, Executive Director,
San Francisco Department of Aging and Adult Services
Mr. Chris Vein, Director
San Francisco Department of Technology

Dear Ms. Hinton and Mr. Vein:

Community Technology Network (CTN) is pleased and uniquely qualified to partner with San Francisco Department of Aging and Adult Services (DAAS) in its mission to expand access to technology training for seniors and people with disabilities in San Francisco. We are a leader in expanding digital inclusion, broadening access to technology in communities of need, and building the capacity of local organizations to sustain technology programs. CTN is committed to providing its services as a technology partner to help DAAS succeed at increasing the adoption of broadband in underserved communities.

CTN acknowledges the value of other collaborators in this effort and their respective contributions to DAAS. In return for our participation, CTN expects a stronger network and improved ability to assist organizations that provide computer access and training.

For the duration of the grant, CTN will provide the following services:

- **Provide assessments of center needs** in order to gain a deep understanding of how the community are using broadband, barriers to access, and the interests of the early adopters.
- **Recruit, train, and manage technical volunteers** who will assist in deploying computers to 26+ centers. These volunteers will set up, configure, and provide ongoing maintenance.
- **Recruit, train, and manage computer tutors** who will provide classes, workshops, one-on-one training, and answer questions. Volunteers speak English, Spanish, Chinese, and Russian.
- **Measure impact in communities served** through tracking attendance, highlighting participant and volunteer success stories, mapping program growth, recording volunteer hours, and capturing other metrics on the broader communities served by each center.
- **Provide training and support for center staff**, and ongoing professional development and mentoring for sustaining program goals.

The projected outcomes from CTN's participation will:

- Deploy and configure up to 200 computers in 26+ senior and adult day centers in San Francisco.
- Bring an average of 750 hours of computer training to the 26+ centers.
- Train 3,000 seniors in underserved communities.
- Coordinate over 300 volunteers who will provide 24,000 hours of programming.
- Create a community of committed volunteers and trained senior center staff for sustainability.

The Community Technology Network looks forward to its collaboration with DAAS to increase broadband adoption in the City and County of San Francisco and empower seniors and people with disabilities to utilize the tremendous resources on the Internet.

Sincerely,



Kami Griffiths, Executive Director
Community Technology Network



**Organizing to
Help Individuals
Age in Community**

March 3, 2010

Anne Hinton, Executive Director, Dept. of Aging and Adult Services
Chris Vein, Director, Dept. of Technology Services
1650 Mission Street, 5th Floor
San Francisco, CA 94103

Dear Anne and Chris,

We are very excited about the prospects for expanding our work with seniors, persons with disabilities and their hands-on care providers using on-line social networking in general, and Tyze in particular.

The Community Living Campaign will provide 40 presentations and 30 training sessions to seniors and persons with disabilities each year. Through these, we will introduce and encourage participation and adoption of the TYZE model of on-line support for individuals. We will commit 90% of the Director's time and 75 % of the Coordinator's time (a total of 70 hours per week) to help develop sustainable adoption of this valuable broadband program. We are committed to recruiting and training volunteers to expand the reach of the program, which is an on-line hosted application requiring regular use of broadband. We will also recruit and train volunteers to take part in the networks of support as part of the TYZE program. We will work collaboratively with projects at the Public Library, Community Technology Centers, affordable housing providers, senior centers and others to expand use of on-line communication and information sharing.

The Community Living Campaign will provide a cash match for the grant of \$44,000 annually, drawn from funding from the Robert Wood Johnson Foundation, the True North Foundation, the Gerbode Foundation, donations and membership fees.

The Community Living Campaign is also funded to coordinate outreach, training and support to other California-based organizations serving vulnerable populations. Seven of the 12 organizations are located in San Francisco, but many are regional, state or even national in scope. Funding to support this San Francisco collaboration has the potential to expand the use of broadband access throughout the state.

Tyze is a technology-enabled service that makes it easy for social service organizations, governments, and health care providers to work collaboratively and stay in touch with the friends and families of people in their care. Using broadband access, Tyze provides secure, on-line personal networks that help end isolation and help assure better health outcomes.

Please feel free to let us know if additional documentation of our commitment.

Sincerely,

Marie Jobling, Executive Director

Marie Jobling
*Campaign
Coordinator*

Judy Auda
*Seeds of Hope
Garden Project*

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94146

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OFFICE OF THE CHANCELLOR

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March 10, 2010

Mr. Chris A. Vein
Chief Information Officer
City and County of San Francisco
1 South Van Ness Ave., Second Floor
San Francisco, CA 94103

Dear Mr. Vein:

I am writing to express my strong support for the City and County of San Francisco's Broadband Technology Opportunity Program Grant proposal to support the SF-CBOP, for which the City's Department of Technology is serving as the lead agency. City College of San Francisco appreciates the City's leadership in expanding public access to broadband through increased public computing capacity and new broadband infrastructure.

City College of San Francisco, which is part of the California Community College system, is one of the largest community colleges in the country and provides educational services to more than 100,000 students each year. If the SF-CBOP receives funding, City College anticipates active participation through development of customized curriculum, delivering computer-based training programs and establishing public computer centers for educational and self-employed business operation programs.

The creation of public computer centers will facilitate City College's core mission which consists of providing educational programs and services to meet the following needs of our diverse community:

- Acquisition of career skills needed for success in the workplace
- Active engagement in the civic and social fabric of the community, citizenship preparation, and English as a Second Language
- Completion of requirements for the Adult High School Diploma and GED
- Promotion of economic development and job growth
- Lifelong learning, life skills, and cultural enrichment

In addition to computer center capacity, City College has proposed several innovative programs to stimulate broadband adoption and workforce development. For example, through computer and communications technology, employment opportunities are available in various fields for individuals who wish to make a significant contribution to their employer from any location or to operate their own business. To ensure equal access to these opportunities, we propose a designated Business Incubator, which would provide the advantages of shared support services, equipment security and an existing high-speed Internet connection.

Specific courses have also been proposed to provide individuals with modern employment skills for in-home businesses. The courses are eBay Reseller, Online Call Center Agent, Online Help Desk Technician and Transcription Services. Each course will be researched, designed and developed following City College's academic standards and will be delivered by City College instructors in an on-line or face-to-face method as appropriate.

BOARD OF TRUSTEES

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STEVE NGO • LAWRENCE WONG, ESQ. • JOSHUA NIELSEN, STUDENT TRUSTEE
DR. DON Q. GRIFFIN, CHANCELLOR


Another specialized curriculum involves Wi-Fi technology, which is now a key component of communications networks and will become even more important as mobile devices continue to proliferate. By enhancing and improving the Wi-Fi Training Program at City College, students who are pursuing technical careers will have the opportunity to specialize in this field. They will learn details of the IEEE 802.11n standard and will gain hands-on experience with equipment from manufacturers who will be asked to make in-kind donations.

Finally, City College proposes to provide training and support for the City's *Public Broadband Space*, an innovative proposal to leverage interest in digital media content to measurably increase broadband adoption. City College's Broadcast Electronic Media Arts Department and Educational Access Television (EATV) will develop online curriculum for broadband media production, which will be accessible at public computer centers at City College, in public library branches, and in other computer center locations. Funding will also be requested to establish digital media peer mentors and a scholarship program for members of vulnerable populations.

City College continually strives to reaffirm its commitment as a resource for the community. Previous implementations of leading-edge technology have allowed City College to enhance and augment its academic environment leading to greater student success. In particular, the use of online courses combined with face-to-face meetings has allowed a larger number of students to participate by taking advantage of the inherent scheduling flexibility. By partnering with the City of San Francisco on this technology-based initiative, City College can become more efficient and deliver greater benefit to the community by offering educational services to an estimated 2,000 additional students per year.

We very much look forward to this vital collaboration. Thank you for this opportunity.

Sincerely,

A handwritten signature in black ink, appearing to read "Don Q. Griffin". The signature is fluid and cursive, with the first name "Don" being the most prominent.

Don Q. Griffin
Chancellor



3/10/2010

Bayview Hunters Point Center for Arts & Technology

2415 Third Street, Suite 230
San Francisco, California 94107
415 701 8CAT (8228)
www.baycat.org

Mr. Chris A. Vein
Chief Information Officer
City and County of San Francisco
1 S. Van Ness St. Second Floor
San Francisco, CA 94103

Subject: City and County of San Francisco's *Community Broadband Opportunities Program (SF-CBOP)*

Dear Mr. Vein:

Bayview Hunters Point Center for Arts and Technology (BAYCAT) is pleased to submit this letter in support of the City and County of San Francisco's *Community Broadband Opportunities Program (SF-CBOP)*. We also support the City's request for funding SF-CBOP through the Broadband Technology Opportunities Program (BTOP), offered by the U.S. Department of Commerce's National Telecommunications and Information Administration (NTIA).

BAYCAT is a 501(c)(3) organization located at 2415 3rd Street, Suite 230, near Bayview Hunters Point in San Francisco. BAYCAT educates, empowers and employs underserved youth and young adults to produce digital media that tells their unique stories and engages them to positively transform themselves, their communities and the world. We believe that every person's story matters. We envision a world where media and technology facilitate the telling and hearing of stories from the broadest possible range of experiences in a way that moves people to create positive change in their communities.

From our work in these areas, we see on a daily basis the negative impact of the digital divide in San Francisco. We know that specific communities have limited access to computers and the Internet, particularly residents of the Bayview/ Hunters Point, Crocker Amazon, Chinatown, and Visitacion Valley. In addition, a City survey in 2009 found that some demographic groups ranked significantly lower in access to broadband, including residents over age 60, those without full-time jobs, those with no more than a high school degree, and African Americans. Studies and research indicate that digital technology can improve student achievement and test scores (Education Week, Technology Counts: 2001. Vol. XX (35), May 10, 2001). It is both a powerful educational tool, and a facilitator of learning environments that

are student centered, highly collaborative, and relevant to students' experiences as casual (but intensive) users of technology (The CEO Forum on Technology and Education, School Technology & Readiness Report, p. 9, June 2001). BAYCAT's curriculum provides students and the community with the tools and skills to be successful in today's rapidly changing, highly skilled work environment, tools and skills they are not receiving in school.

SF-CBOP is an ambitious combination of proposals to deploy broadband infrastructure to community anchor institutions, expand public computing center capacity and create a suite of innovative broadband adoption tools for economically disadvantaged and vulnerable populations in San Francisco. For us, the most exciting component of SF-CBOP is the San Francisco *Public Broadcasting Space*, a collaborative and interactive model highlighting digital media content and educational resources.

We envision the *Public Broadband Space* as a broadband network anchored by digital media institutions located in underserved and economically disadvantaged areas of the City. These institutions will serve as hubs for community-centric digital media training, production and distribution, and will collaborate to create a repository and virtual showcase for local digital media content.

The *Public Broadband Space* will drive broadband adoption in at least two ways: (1) by providing the training and tools to assist digital media producers to create more digital content; and (2) by creating new broadband distribution channels (and thus new markets) for the works developed and created by these producers. We believe that the *Public Broadband Space* will serve as a sustainable and replicable model for workforce development, education and broadband adoption.

If the City is awarded funding for the *Public Broadband Space*, BAYCAT would strongly consider participating in the in the development of the project as a community anchor institution. Access to the proposed digital media fiber network would bring tremendous benefits to our organization and would allow us to take our work to the next level in providing these services to the vulnerable populations we serve.

As a community anchor institution, BAYCAT could contribute the following to the City's *Public Broadband Space*:

- Train 250 SFUSD teachers and administrators to better utilize and integrate digital media in their classrooms;
- Develop a digital media curriculum resource for teachers;
- Train 250 young adults in digital media;
- Hire 25 young adults as BAYCAT interns;
- Access to digital media content, including our impressive of youth-produced media ranging from TV shows, PSAs, short films, video games and animation. Also BAYCAT

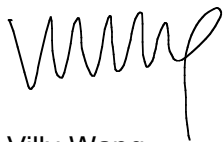
can continue to help teachers build capacity and gain knowledge through this network by sharing best practices and our integrated digital media curriculum.

- Support services to develop and maintain digital media online resources, web pages and virtual exhibition space through our professional media and marketing studio, Studio BAYCAT;
- Public computer center capacity for digital media training and content creation through our after-school programs for youth and young adults, as well as computer lab access for the community during business hours;
- Development of digital media instructional curriculum, resources and/or supporting skilled trainers to teach digital media skills to low-income San Francisco residents, particularly the minority communities concentrated in Bayview Hunters Point; and
- Serve as host facility for promotional events, such as public screenings of digital media works.

We are confident that our participation in the *Public Broadband Space* would directly translate to increased access to digital media content and educational tools, heightened interest in broadband services, a well-trained digital media workforce and more opportunities for economic development.

BAYCAT looks forward to working with the City and with the NTIA to undertake this important work. If you have any questions about our organization or contribution to this project, please contact me.

Sincerely,

A handwritten signature in black ink, appearing to read 'Villy Wang', with a stylized, cursive script.

Villy Wang

President & CEO



March 8, 2010

Mr. Chris A. Vein
Chief Information Officer
City and County of San Francisco
1 S. Van Ness St. Second Floor
San Francisco, CA 94103

Subject:***City and County of San Francisco's Community Broadband Opportunities Program (SF-CBOP)***

Dear Mr. Vein:

The Bay Area Video Coalition (BAVC) is pleased to submit this letter in support of the City and County of San Francisco's *Community Broadband Opportunities Program (SF-CBOP)*. We also support the City's request for funding SF-CBOP through the Broadband Technology Opportunities Program (BTOP), offered by the U.S. Department of Commerce's National Telecommunications and Information Administration (NTIA).

BAVC is a 501(c)(3) organization located in San Francisco's Mission District. For more than 30 years BAVC has served independent media makers, providing them with access to and training in the latest media making hardware and software. For more than 10 years BAVC has provided intensive multimedia training to low-income youth who would otherwise be unable to access classes that help them to build creative portfolios for college and gain valuable, hands-on work skills in the media field. As contractors with the City of San Francisco BAVC is also operating the City's public access cable station and offering low- and no-income San Franciscans an opportunity to produce their own television shows and share their voices with our larger community. Through our public programs we provide independent media makers the opportunity to learn how to fundraise, publicize, and produce their work in new ways, and through our fee-for service training we provide training in the latest industry-standard software. In addition to these community-based programs we also serve award-winning documentary producers and nonprofit organizations through several competitive awards programs.

From our work in these areas, we see on a daily basis the impact the digital divide in can have on the opportunities available to those who need them most. Through our work BAVC attempts to bridge the technology divide for San Franciscans who live in communities that have limited access to computers and to the Internet, particularly residents of the Bayview/ Hunters Point, Mission Terrave, Crocker Amazon, Chinatown, and Visitacion Valley neighborhoods. Through BAVC's programming we serve many of these communities and have seen what a difference access to technology and training can have on a person's life: higher education, new job opportunities, and greater personal empowerment result from access to and mastery of technology. We have seen

young people from low-income communities go on to college at Ivy League universities, and new media producers go on to established careers.

SF-CBOP is an ambitious combination of proposals to deploy broadband infrastructure to community anchor institutions, expand public computing center capacity and create a suite of innovative broadband adoption tools for economically disadvantaged and vulnerable populations in San Francisco. For us, the most exciting component of SF-CBOP is the San Francisco *Public Broadcasting Space*, a collaborative and interactive model highlighting digital media content and educational resources.

BAVC is excited to envision the *Public Broadband Space* as a broadband network anchored by digital media institutions such as our own that are located in underserved and economically disadvantaged areas of the City. BAVC can and does serve as a hub for community-centric digital media training, production and distribution, and will collaborate to create a repository and virtual showcase for local digital media content, building on services we already provide through our community access cable channels and web site, <http://sf.commonstv>.

If the City is awarded funding for the *Public Broadband Space*, BAVC can provide access to the proposed digital media fiber network, bringing tremendous benefits to our organization and constituents while allowing us to take our work to the next level by providing these services to the vulnerable populations we serve. As an anchor institution, BAVC would contribute the following to the City's *Public Broadband Space*:

- A dynamically evolving archive of trusted quality public media content that have been vetted by media and educational professionals that is paired with extended learning opportunities and related other media content.
- Development, implementation, content provision and maintenance of an ongoing login environment for computer center desktops in facilities connected through Public Broadband Space.
- Assessment - Prior to training, each participant will take a series of assessment tests to gauge the level of knowledge and expertise of that person.
- Intro & Workflow Overview - Participants will receive daily agendas, curriculum, a glossary of terms, suggested reading lists and contact information for relevant staff and tech support prior to arrival. Assessment tests will be completed before training commences. An overview of all training will be reviewed and instructor, TAs and staff introductions will be made.
- Still and Video Camera Basics - Trainers will get a full overview of both digital SLRs and HD video cameras including maintenance, operation, troubleshooting, as well as all peripheral equipment including battery chargers, lenses, tripods, and other production gear.

- Video Production - Participants will learn the basics of shooting and capturing footage, how to upload to computers, shooting techniques, lighting and planning and use the video shot for the subsequent editing workshops.
- Video Editing - Using footage from the video production segment, the students will review the editing process and learn how to help emerging filmmakers use editing as a means of expression.
- Adobe Creative Suite Basics - Tech Center Operators will get a complete overview of the most popular software in digital media creation including Photoshop, Illustrator, Dreamweaver, InDesign, and more.
- Adobe Creative Suite Intermediate - This overview class will focus on the more complex and sophisticated applications in the Adobe Creative Suite including Flash, After Effects and Premiere.
- Web 2.0 / Distribution - Participants will gain practical knowledge of podcasting, video blogging, social networking as it pertains to media creation, prepping video and digital images for the web, how to assist end users with application accounts.
- Troubleshooting Equipment - Participants will learn best practices in basic troubleshooting of video and digital photography equipment, as well as lab workstation maintenance.
- Books and Materials - Includes instructor-recommended reference books, all videotape, DVDs, CDs and portable storage devices.

BAVC is confident that our participation in the *Public Broadband Space* will directly translate to increased access to digital media content and educational tools, heightened interest in broadband services, a well-trained digital media workforce and more opportunities for economic development and we look forward to working with the City and with the NTIA to undertake this important work. If you have any questions about our organization or contribution to this project, please contact me at ken@bavc.org or at (415) 558-2144.

Sincerely,



Ken Ikeda
Executive Director



**San Francisco
Adult Day Services Network**

March 6, 2010

TO: Department of Aging and Adult Services, City & County of San Francisco, CA
RE: Letter of Commitment – BroadBand Technology Opportunities Program (BTOP)

San Francisco Adult Day Services Network is a convener organization that facilitates collaboration of the San Francisco adult day services centers on projects and activities that enhance the quality of life for frail seniors and adults with disabilities.

We are enthusiastic about participating in the BTOP sustainable Broadband Adoption Program and will assist in providing training and minilab coordination for the follow eight (8) Network member centers: Bayview Hunters Point ADHC, Irene Swindells Center, Kimochi Home ADSC Program, L'Chaim ADHC, Self Help for the Elderly ADHC and SteppingStone Golden Gate, Mabini and Presentation ADHCs. Our commitment includes collaborating with DAAS, TYZE, CDSMP and Community Technology Network to schedule training programs and volunteers, providing outreach and support for the new Broadband users in our adult day services community.

The Network requests funding support of \$9,153 (280 hours @\$32.69) in salary and \$1200 annually in indirect overhead.

The opportunity to increase and expand a broadband infrastructure on behalf of our vulnerable participants with multicultural options will be a significant avenue for decreasing/stopping the isolation of our participants as well as provide fun motivation for healthy and therapeutic interactions.

Thank you for your consideration and time.

Sincerely,

A handwritten signature in black ink that reads "LaNay Eastman".

LaNay Eastman
Executive Director

Direct Contact: leastman@sfadullday.org (415) 808-7370



Enriching the lives of southeast asian youth since 1979

March 5, 2010

Mr. Chris A. Vein
Chief Information Officer
City and County of San Francisco
1 S. Van Ness St. Second Floor
San Francisco, CA 94103

Subject: City and County of San Francisco's Community Broadband
Opportunities Program (SF-CBOP)

Dear Mr. Vein:

The Vietnamese Youth Development Center is pleased to submit this letter in support of the City and County of San Francisco's Community Broadband Opportunities Program (SF-CBOP). We also support the City's request for funding SF-CBOP through the Broadband Technology Opportunities Program (BTOP), offered by the U.S. Department of Commerce's National Telecommunications and Information Administration (NTIA).

The Vietnamese Youth Development Center is a 501(c) 3 organization located at 166 Eddy Street in San Francisco. The Vietnamese Youth Development Center was founded in 1979 by people within the refugee community concerned with the lack of services targeting youth. Its mission is to foster the development of healthy individuals, families and community by offering integrated youth development activities which (1) provide neighborhood youth with urgently needed support and practical assistance and (2) encourage and empower youth to become actively involved in their community. VYDC's objectives are to: Prepare young people to transition successfully into adulthood by providing comprehensive counseling, employment, and educational services; Divert youth from the juvenile justice system and into meaningful programs; Advocate for the needs of Southeast Asian Youth; Develop youth leadership in the Southeast Asian community.

From our work in these areas, we see on a daily basis the negative impact of the digital divide in San Francisco. We know that specific communities have limited access to computers and the Internet, particularly residents of the Tenderloin. The environmental stressors of poverty, linguistic/cultural isolation, intergenerational conflicts with their parents, and a lack of access to services and resources put these youth at high risk for becoming isolated, developing a negative self-image, dropping out of school and getting involved with delinquency

and gang activity. These youth need support to be able to handle these stressors, make good choices, engage in constructive alternatives to negative behaviors, develop their self-confidence, and plan for their futures.

In the 21st century, access to technology is vital for a community to thrive and be connected. Bridging the digital divide is critical to promoting equity for individuals and community. It is particularly important for youth to have a safe, accessible place within their community where they can explore technology in a supervised environment.

SF-CBOP is an ambitious combination of proposals to deploy broadband infrastructure to community anchor institutions, expand public computing center capacity and create a suite of innovative broadband adoption tools for economically disadvantaged and vulnerable populations in San Francisco. For us, the most exciting component of SF-CBOP is the San Francisco Public Broadcasting Space, collaborative and interactive model highlighting digital media content and educational resources.

We envision the Public Broadband Space as a broadband network anchored by digital media institutions located in underserved and economically disadvantaged areas of the City. These institutions will serve as hubs for community-centric digital media training, production and distribution, and will collaborate to create a repository and virtual showcase for local digital media content.

The Public Broadband Space will drive broadband adoption in at least two ways: (1) by providing the training and tools to assist digital media producers to create more digital content; and (2) by creating new broadband distribution channels (and thus new markets) for the works developed and created by these producers. We believe that the Public Broadband Space will serve as a sustainable and replicable model for workforce development, education and broadband adoption.

If the City is awarded funding for the Public Broadband Space, the Vietnamese Youth Development Center would strongly consider participating in the in the development of the project as a community anchor institution. Access to the proposed digital media fiber network would bring tremendous benefits to our organization and would allow us to take our work to the next level in providing these services to the vulnerable populations we serve. As a community anchor institution, the Vietnamese Youth Development Center could contribute the following to the City's Public Broadband Space:

- Support services to develop and maintain digital media online resources, web pages and virtual exhibition space
- Public computer center capacity for digital media training and technology certificate and workforce programs for Tenderloin youth ages 14-24 years old
- Development of digital media instructional curriculum, resources and/or supporting skilled trainers to teach digital media skills to at-risk and high risk youth between the ages of 14-24 years living in the Tenderloin
- Serve as host facility for promotional events, such as public screenings of digital media works

We are confident that our participation in the Public Broadband Space would directly translate to increased access to digital media content and educational tools, heightened interest in broadband services, a well-trained digital media workforce and more opportunities for economic development. The Vietnamese Youth Development Center looks forward to working with the City and with the NTIA to undertake this important work. If you have any questions about our organization or contribution to this project, please contact me.

Sincerely,



Judy Young
Executive Director

San Francisco Community Broadband Opportunity Program

San Francisco Department
of Technology

San Francisco
Dept. of Aging and
Adult Services

San Francisco
Housing Authority

San Francisco
Public Library

San Francisco
Office of Economic
And Workforce
Development

San Francisco
Department of
Children Youth and
Family

San Francisco
Unified School
Distirt

Chris A. Vein

Biography

Called San Francisco's "tech zeitgeist" by Computerworld Magazine, Chris Vein is the Chief Information Officer (CIO) for the City and County of San Francisco (City). In this role, he is responsible for setting the City's technology vision and direction, ensuring the development and implementation of Citywide standards, policies, and procedures, and running the technology "utility" department providing enterprise services to the City with its 28,000 employees, 52 departments, and \$6.5 billion annual budget.

In his tenure as CIO, Chris has led the City in becoming a national force in the application of new media platforms, use of open source applications, creation of new models for expanding digital inclusion, emphasizing "green" technology, and transforming government.

In 2010, Chris was named to Government Technology Magazine's Top 25: Dreamers, Doers, and Drivers. Last year, Chris was named to the top 50 public sector CIOs by InformationWeek Magazine and was honored as the Community Broadband Visionary of the Year by the National Association of Telecommunications Officers and Advisors. Chris has been quoted in a wide range of news sources from the Economist Magazine to his hometown paper, the Grand Forks Herald.

In past work lives, Chris has worked in the public sector at Science Applications International Corporation (SAIC), for the American Psychological Association, and in a nonpolitical role, at the White House supporting three Presidents of the United States.

In his spare time, Chris is a voracious reader, pretty darn good cook, and sometimes mentor.

Brian P. Roberts

One South Van Ness Ave., 2nd Fl.
San Francisco, CA 94103

Phone: 415-581-4061
e-mail: brian.roberts@sfgov.org

WORK HISTORY

SENIOR POLICY ANALYST

1999 to present

Department of Technology

City and County of San Francisco, San Francisco, California

Analyze economic, financial and public policy impacts of telecommunications technologies and policies on City government and the citizens of San Francisco. Perform telecommunications and information technology strategic planning for the City. Constituencies include the public, Department's executive management, Board of Supervisors and Mayor's Office, the telecommunications industry and non-profit sector. The City's lead on the following projects:

- directing broadband feasibility study;
- negotiating citywide wireless broadband agreement;
- developing and drafting City's telecommunications plan;
- negotiating incumbent cable franchise and competitive cable franchises.

PUBLIC UTILITIES REGULATORY ANALYST I-IV

1990 to 1999

Telecommunications Division

California Public Utilities Commission, San Francisco, California

Analyzed economic, financial and technical aspects of telecommunications regulation at state and federal levels. Constituencies included Commissioners, Administrative Law Judges, industry representatives, and the public. Major projects included Pacific Bell Application to Enter In-Region InterLATA (Long Distance) Market, California Universal Service Proceeding and Federal-State Joint Board on Universal Service.

EDUCATION

CERTIFICATE IN TELECOMMUNICATIONS AND NETWORK ENGINEERING

ongoing

University of California Berkeley, Extension

MASTER OF PUBLIC POLICY

1990

Institute of Public Policy Studies, University of Michigan, Ann Arbor, Michigan

BACHELOR OF ARTS, HISTORY

1985

University of California, Santa Cruz, California

Cowell College Honors and History Department Honors

REFERENCES

Available upon request.



Sybil Boutilier
Senior Analyst

sybil.boutilier@sfgov.org

(415)355-3644

Sybil Boutilier has served as Senior Analyst for Public Policy, Programs and Legislation for the San Francisco Department of Aging and Adult Services since 2006. As an experienced and creative leader dedicated to providing high quality service in the public sector, she has served in 3 City of San Francisco Agencies over the past 20 years. Throughout her public career she has maintained an interest and commitment to forging public/private partnerships and community collaborations to further equal access to the tools of communication.

Prior to joining the Department of Aging and Adult Services, she was at the San Francisco Public Library in a number of key administrative roles, as Acting Finance Director, Special Assistant to the City Librarian, Coordinator of Contracts, Grants and Legislation, and Manager of Contract Administration.

Ms. Boutilier was responsible for developing the **Children's Electronic Discovery Center** for the new Main library and branches, creating a noted national model. As project manager she negotiated corporate donations, and coordinated the budget, program planning, equipment selection and purchasing, policy development, and training for staff and some 90 high school students to assist the children and staff to use the new technology. She personally brought in more than \$1.5 million in outside funding to help develop and launch the technology infrastructure.

As Initiator and Program Director for CityLink, a successful collaborative project including KQED-TV, The WELL on-line conferencing service, San Francisco State University, Unified School District, KALW-FM, and the San Francisco Public Library, she coordinated development of a CPB/Annenberg **CWEIS** project for a Community Wide Education and Information. As part of the project she created an Online Civic Conference between top government officials including the Mayor and Juvenile Justice Officials and at risk students from five San Francisco High Schools using secure software over the Internet. The program was recognized in the prestigious **National Information Infrastructure Awards for Government Innovation**.

She was **Principal Investigator for a National Science Foundation "Network Infrastructure for Education"** project to integrate advanced technology into libraries and schools and a Department of Education LINKS grant in partnership with SF Unified School District. She wrote the grants and managed these projects which won funding from Federal Education Agencies.

Ms. Boutilier acted as legislative and regulatory analyst creating policy white papers and preparing position statements and testimony on important legislative and regulatory matters dealing with public access to technology. She has represented the public interest by providing both written and oral testimony to the **Federal Communications Commission and California Public Utilities Commission**.

In 1994/95, Ms. Boutilier coordinated the beginnings of a program to link eight city departments in order to create a joint community services database. The Program involved members of the Human Services Cluster of Agencies including the Public Library, Health Department, Commission on Status of Women, Commission on Aging, Recreation and Park, Social Services, Mayor's Office of Children, Youth and Family, and the Arts Commission. Ms. Boutilier wrote a grant proposal for \$425,000, which was funded by the Department of Commerce (**NTIA-TIAP** Program). Library personnel implemented the successful project which gave a head start on information infrastructure development to several City Departments. The Community Database became the centerpiece of San Francisco's Neighborhood City Halls program.

From 1988-1992 Ms. Boutilier was Public Information Officer for Recreation and Park Department. In that role she conducted a broad range of public relations activities to promote the programs and facilities of the Department. During that period she served as Chairman of the **Interdepartmental Municipal Cable Advisory Panel** which laid the foundation for CityWatch, the Government Access Cable TV Channel, working with the Board of Supervisors to develop policies, funding mechanisms and early operating procedures for the channel prior to it becoming operational. After the earthquake of 1989, she negotiated moving the channel from John O'Connell School, to the Mayor's Office of Emergency Services, Then to the Public Library, through many changes of location and management, she developed funding, equipment and staff, shepherding it to the final manifestation that it enjoys today, a robust operation housed in City Hall.

Appointed by the Board of Supervisors to a seat on the **Telecommunications Policy Committee** for three successive terms of two years each, she was a part of a small working group that analyzed compliance issues for the Board of Supervisors and City Attorney and developed Cable Franchise Amendment recommendations which were the foundation for a successfully negotiated cable franchise transfer between the City and Viacom/TCI, successfully negotiated a means tested discount for low income residents.

As a Charter Member of the **Bay Area Council's Telecommunications Infrastructure Partnership**, she helped develop a blueprint for collaborative planning for the Bay Region. This committee was the first such planning group to include top corporate representatives, Officials from several Bay Area Cities and high level representatives of major Telecommunications providers in the region. As part of the work of this committee, she drafted policy legislation for collaboration in Infrastructure Planning which has been passed by the City of San Francisco and seven other Bay Area Cities.

Prior to joining the City, she worked in the Private Sector as a Public Relations Executive, specializing in Government and Public Affairs, Business and Economic Development, and Strategic Planning. During that period she planned and coordinated Economic Development and tourism programs for the government of the Dominican Republic, Represented the Republic of China Olympic Committee for the 1980 Winter Olympics, and developed public and/or government affairs programs for major corporations and institutions, including McKesson Corp, MasterCard International, Stanford Research Institute (SRI International), Phelps Dodge Industries, Martha Graham Dance Company, M&M Mars, Inc. Johnson Matthey, Harcourt, Brace Jovanovich, and others.

Her first government public relations position was on the Washington D.C. Headquarters Staff of Robert F. Kennedy during his Presidential Campaign where she was a Public Relations Aide 1967-68.

Technology Related Professional Testimony, Teaching and Presentations

Boutilier, Sybil "Successful Grant Writing", 2 one-day workshops for 100 non-profit organizations, receiving CCSF-DCYF grants serving disadvantaged populations . San Francisco Fall 2004

Boutilier, Sybil & Bernardi, Toni, "Collaboration for Schools and Libraries- Innovative Approaches to Overcome Cultural Differences Among Cooperating Agencies", California Library Association Annual Conference, Palm Springs, CA, November, 1999

Boutilier, Sybil "Strategies for Promoting Access to the Internet Among Children and Youth", INET99, The Internet Global Summit- Annual Meeting of the Internet Society, San Jose, CA, June 24, 1999

Boutilier, Sybil "Public/Private Collaboration", Cities of the Future Conference, San Francisco, CA, December 3, 1998

Boutilier, Sybil "Smart Collaborations for Municipal Infrastructure Development", Conference on Municipal Infrastructure Development, organized by Ratepayer's Advocate's Office, State of New Jersey Jamesburg, NJ, December 12, 1997

Boutilier, Sybil. "Catalysts for Collaboration and Development" Conference "Smart Communities, Planning Public Information Systems for Economic Development and Civic Improvement", Santa Monica, CA, September 23, 1997

Boutilier, Sybil. "Community Networking, How to get Started" California State University at Hayward, Concord, CA 1995



Boutilier, Sybil. "Resources for Building Community Networks" Proceedings of Conference "Internet at the Crossroads". University of South Carolina, Columbia, South Carolina, April 8, 1995.

Boutilier, Sybil "Visiting Expert on Digital Contracting (online)" School of Information Sciences, University of Maryland, Fall and Spring semesters, 2004, 2005, 2006

Boutilier, Sybil "Stop Before you Click" Principles for negotiating Digital Licenses, mini demo program. California Library Association Annual Conference, November, 2005

Boutilier, Sybil "Database Licensing and Hot Trends in Technology" Webcast http://infopeople.org/training/webcasts/12-16-04_licensing.html

Boutilier, Sybil "Licensing Electronic Resources" 5-day-long training workshops for Library Administrators sponsored by California State Library- InfoPeople Project (5 cities), Spring 2001

Boutilier, Sybil. "The Future of Libraries in the 21st Century", Proceedings of Conference " International Symposium on Future of Libraries", Shanghai Library & Institute of Information & Technology, Shanghai, China, December 22, 1996

Boutilier, Sybil & Bernardi, Toni. "Building Public Access to New Technologies" California Library Association Annual Meeting, Sacramento, CA, November, 1996

Boutilier, Sybil. Universal Service Support, Testimony before the California Public Utilities Commission, San Francisco, CA, August 27, 1996

Boutilier, Sybil. "Government Access and New Media" Alliance for Community Media Annual Meeting, Arlington VA., January, 1996

Boutilier, Sybil. "Public Interest Regulation in Telecommunications," Proceedings of INET'95, Annual Meeting of the Internet Society , Honolulu, Hawaii, June 28, 1995.

Boutilier, Sybil. "Building Consortiums", Proceedings of Conference "Strategies For an Evolving Community Media", Alliance For Community Media, Palo Alto, California, October 22, 1994.

Boutilier, Sybil. "Universal Access Begins With Local Access". Report to the National Telecommunications Information Infrastructure Task Force, Federal Communications Commission. Burlingame, California , October 19, 1994

Boutilier, Sybil. "Resources for Building Community Networks" Proceedings of Conference "Internet at the Crossroads". Graduate School of Library Science, University of South Carolina, Columbia, South Carolina, April 8, 1995.

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Boutilier, Sybil. "Universal Access Begins With Local Access". Report to the National Telecommunications Information Infrastructure Task Force, Federal Communications Commission. Burlingame, California , October 19, 1994

BUDGET INFORMATION - Non-Construction Programs

OMB Approval No. 0348-0044

SECTION A - BUDGET SUMMARY						
Grant Program Function or Activity (a)	Catalog of Federal Domestic Assistance Number (b)	Estimated Unobligated Funds		New or Revised Budget		
		Federal (c)	Non-Federal (d)	Federal (e)	Non-Federal (f)	Total (g)
1. BTOP SBA		\$	\$	\$ 2,996,880.00	\$ 1,843,019.00	\$ 4,839,899.00
2.						0.00
3.						0.00
4.						0.00
5. Totals		\$ 0.00	\$ 0.00	\$ 2,996,880.00	\$ 1,843,019.00	\$ 4,839,899.00
SECTION B - BUDGET CATEGORIES						
6. Object Class Categories	GRANT PROGRAM, FUNCTION OR ACTIVITY					Total (5)
	(1)	(2)	(3)	(4)	(5)	
a. Personnel	\$	\$	\$ 500,332.00	\$ 24,750.00	\$ 525,082.00	
b. Fringe Benefits			85,381.00	4,014.00	89,395.00	
c. Travel			1,550.00	0.00	1,550.00	
d. Equipment			504,399.00	1,279,000.00	1,783,399.00	
e. Supplies			1,666.00	1,667.00	3,333.00	
f. Contractual			1,395,976.00	466,921.00	1,862,897.00	
g. Construction			25,000.00	25,000.00	50,000.00	
h. Other			133,750.00	41,667.00	175,417.00	
i. Total Direct Charges (sum of 6a-6h)		0.00	0.00	2,648,054.00	1,843,019.00	4,491,073.00
j. Indirect Charges			348,826.00	0.00	348,826.00	
k. TOTALS (sum of 6i and 6j)	\$	\$ 0.00	\$ 0.00	\$ 2,996,880.00	\$ 1,843,019.00	\$ 4,839,899.00
7. Program Income	\$	\$	\$ 0.00	\$ 0.00	\$ 0.00	

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SECTION C - NON-FEDERAL RESOURCES				
(a) Grant Program	(b) Applicant	(c) State	(d) Other Sources	(e) TOTALS
8. BTOP SBA	\$ 1,826,352.00	\$	\$	\$ 1,826,352.00
9.				0.00
10.				0.00
11.				0.00
12. TOTAL (sum of lines 8-11)	\$ 1,826,352.00	\$ 0.00	\$ 0.00	\$ 1,826,352.00

SECTION D - FORECASTED CASH NEEDS					
	Total for 1st Year	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter
13. Federal	\$ 2,996,880.00	\$ 887,819.00	\$ 871,153.00	\$ 618,954.00	\$ 618,954.00
14. Non-Federal	1,843,019.00	793,005.00	776,338.00	136,838.00	136,838.00
15. TOTAL (sum of lines 13 and 14)	\$ 4,839,899.00	\$ 1,680,824.00	\$ 1,647,491.00	\$ 755,792.00	\$ 755,792.00

SECTION E - BUDGET ESTIMATES OF FEDERAL FUNDS NEEDED FOR BALANCE OF THE PROJECT				
(a) Grant Program	FUTURE FUNDING PERIODS (Years)			
	(b) First	(c) Second	(d) Third	(e) Fourth
16. BTOP SBA	\$	\$ 2,475,815.00	\$ 2,467,482.00	\$
17.				
18.				
19.				
20. TOTAL (sum of lines 16-19)	\$ 0.00	\$ 2,475,815.00	\$ 2,467,482.00	\$ 0.00

SECTION F - OTHER BUDGET INFORMATION	
21. Direct Charges:	22. Indirect Charges:
23. Remarks:	