

18.7 Historical Financial Statements

Digital 395 Middle Mile

Easy Grant ID: 5569

California Broadband Cooperative, Inc. is a newly established service provider for the purpose of constructing and operating Digital 395 as a Certificated Telephone Cooperative. It was incorporated on July 6, 2009 and its fiscal year is July 1 to June 30. Attached is a copy of the Articles of Incorporation.

There are no historical financials.

The cost and fees for Incorporation of this entity was donated on behalf of the multi-agency Public-Private Partnership by Praxis Associates, Inc. Should the project not be funded, the Cooperative may be dissolved.

In the absence of a Middle Mile broadband provider to serve, this Cooperative was formed to avail itself of the opportunities presented by the BTOP program and the California Public Utilities Commission matching funds (obtained December 3, 2009). This action underscores the need of the area and the absence of an alternative for a market-based funded company to make the investment.

State of California
Secretary of State



I, DEBRA BOWEN, Secretary of State of the State of California, hereby certify:

That the attached transcript of 2 page(s) has been compared with the record on file in this office, of which it purports to be a copy, and that it is full, true and correct.



IN WITNESS WHEREOF, I execute this certificate and affix the Great Seal of the State of California this day of

JUL 08 2009

DEBRA BOWEN
Secretary of State

JUL 06 2009

ARTICLES OF INCORPORATION
OF
CALIFORNIA BROADBAND COOPERATIVE, INC.

ARTICLE I: NAME

The name of the corporation is **CALIFORNIA BROADBAND COOPERATIVE, INC.**

ARTICLE II: PURPOSE

This Corporation is a cooperative corporation organized under the California Consumer Cooperative Corporation Law. The purpose of this Corporation is to engage in any lawful act or activity for which a corporation may be organized under such law.

The specific purpose of this corporation is to provide Telecommunication Services

ARTICLE III: REGISTERED AGENT

The name of the corporation's initial agent for service of process in accordance with subdivision (b) of Section 12570 is CORPORATION SERVICE COMPANY which will do business in California as "CSC - LAWYERS INCORPORATING SERVICE".

ARTICLE IV: VOTING RIGHTS

The voting rights of each member of the Corporation are equal, and each member is entitled to one vote. The proprietary interests of each member of the Corporation are unequal, and the rules by which the proprietary interests are determined shall be prescribed in the Bylaws of the Corporation.

ARTICLE V: INTERNAL REVENUE CODE

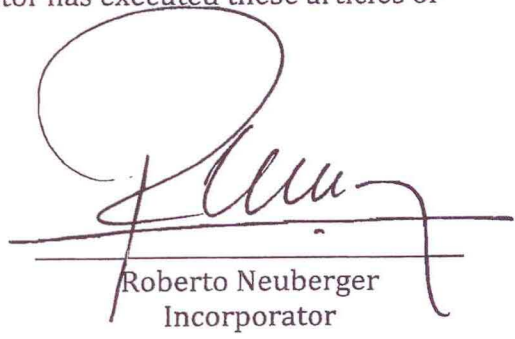
This corporation is organized and operated exclusively for mutual or cooperative purposes within the meaning of Section 501(c)(12), of the Internal Revenue Code.

Notwithstanding any of the above statements of purposes and powers, this corporation shall not, except to an insubstantial degree, engage in any activities or exercise any powers that are not in furtherance of the specific purposes of this corporation.

ARTICLE VI: INCORPORATORS

The name and address of the Incorporator is: Roberto Neuberger, 5512 McKinley St., Hollywood, FL 33021

In whiteness thereof, the undersigned incorporator has executed these articles of incorporation on July 1st, 2009



Roberto Neuberger
Incorporator



BTOP Comprehensive Community Infrastructure Subscriber Estimates Template

Please complete the complete the Subscriber Estimates worksheet.

All applicants should indicate their 8-year subscriber forecasts with a breakdown by type of subscriber (residential/individual, businesses, community anchor institutions, third party service providers) and service offerings. The names of the service offerings should match those provided in the Service Offering and Competitor Data upload, enabling reviewers to easily cross-reference between the two documents. The Year 0 column should be used to denote any existing customers within the Proposed Funded Service Area. In addition, applicants that project that they will have third party service provider customers should include a line for parties "Served by Third Party Service Providers," showing an estimate of how many residential/individual, community anchor institution, and business customers will be served by those service providers, as demonstrated in the example below. At the bottom of the table, applicants should provide customer totals across all service offerings, with and without customers indirectly served through a third party service provider (if applicable). Applicants should also include a brief discussion of their methodology for deriving these estimates.

In contrast to several other upload templates in this application, the data provided via this template will NOT be subject to automated processing. Applicants are permitted to modify the template layout in order to provide the most effective presentation of the data for their specific project, but such modifications are generally discouraged. Applicants should, in any case, ensure that they provide at least as much detail as the provided template requires. To the extent that you modify these templates please ensure that the print layouts are adjusted so that rows do not break across pages in a manner that will be difficult to understand. A PDF of this file will be automatically generated upon upload to Easygrants, and the print settings will be used to format the PDF file.

EXAMPLE

Name of Service Offering	Customer Type	Year 0	Cumulative/ Net Add	Year 1				Year 2			
				Qtr 1	Qtr 2	Qtr 3	Qtr 4	Qtr 1	Qtr 2	Qtr 3	Qtr 4
Mega-Metro E - 100 Mbps	Community Anchor Inst.	0	Cumulative	0	0	0	0	5	10	17	26
			Net Add	0	0	0	0	5	5	7	9
	Business	0	Cumulative	0	0	0	0	12	27	52	82
			Net Add	0	0	0	0	12	15	25	30
	Third Party Service Provider	0	Cumulative	0	0	0	0	1	2	4	6
			Net Add	0	0	0	0	1	1	2	2
Served by Third Party Service Providers	Indirect - Res./Ind.	0	Cumulative	0	0	0	0	1000	3000	5000	10000
			Net Add	0	0	0	0	1000	2000	2000	5000
	Indirect - Business	0	Cumulative	0	0	0	0	2	8	18	30
			Net Add	0	0	0	0	2	6	10	12
	Indirect - Com. Anchor Inst.	0	Cumulative	0	0	0	0	0	2	3	5
			Net Add	0	0	0	0	0	2	1	2

Broadband Subscriber Estimates

Title: Digital 395 Middle Mile
 Easy Grant ID: 5569

Name of Service Offering	Customer Type	Year 0	Cumulative/ Net Add	Year 1				Year 2				Year 3				Year 4			
				Qtr 1	Qtr 2	Qtr 3	Qtr 4	Qtr 1	Qtr 2	Qtr 3	Qtr 4	Qtr 1	Qtr 2	Qtr 3	Qtr 4	Qtr 1	Qtr 2	Qtr 3	Qtr 4

5 Pages

Withheld in their entirety
pursuant to FOIA Exemption 4
(5 U.S.C. § 552 (b)(4))

18.15 Network Map Data Element Directory

Title: Digital 395 Mid-Mile PFSA
Easy Grant ID#: 5569

Item	Data Requirement	Data Location
1		Drawings 1, 1A, 1B
2		Drawing 1, Title
3		Drawings 3 - 18
4		Drawings 1, 1A, 1B
5		Drawings 1, 1A, 1B
6		Drawings 1, 1A, 1B
7		Drawings 1, 1A, 1B
8		Drawings 1, 1A, 1B
9		Drawings 1, 1A, 1B
10		Drawings 19 - 27
11		Drawings 1, 1A, 1B and Drawings 28-35
12		Drawings 1, 1A, 1B and Drawings 28-35
13		Drawings 1, 1A, 1B and Drawings 28-35
14		Drawings 1, 1A, 1B and Drawings 28-35
15		Drawings 1, 1A, 1B and Drawings 28-35
16		Drawings 1, 1A, 1B and Drawings 28-35
17		Drawings 1, 1A, 1B and Drawings 28-35
18		Not in this network
19		Drawings 28-35
20		Drawings 1, 1A, 1B
21		Drawings 1, 1A, 1B

35 Pages

Withheld in their entirety
pursuant to FOIA Exemption 4
(5 U.S.C. § 552 (b)(4))

U.S. Department of Commerce
Broadband Technology Opportunities Program
Authentication and Certifications

1. I certify that I am the duly Authorized Organization Representative (AOR) of the applicant organization, and that I have been authorized to submit the attached application on its behalf.
2. I certify that I have examined this application, that all of the information and responses in this application, including certifications, and forms submitted, all of which are part of this grant application, are material representations of fact and true and correct to the best of my knowledge, that the entity(ies) that is requesting grant funding pursuant to this application and any subgrantees and subcontractors will comply with the terms, conditions, purposes, and federal requirements of the grant program; that no kickbacks were paid to anyone; and that a false, fictitious, or fraudulent statements or claims on this application are grounds for denial or termination of a grant award, and/or possible punishment by a fine or imprisonment as provided in 18 U.S.C. §1001 and civil violations of the False Claims Act.
3. I certify that the entity(ies) I represent have and will comply with all applicable federal, state, and local laws, rules, regulations, ordinances, codes, orders and programmatic rules and requirements relating to the project. I acknowledge that failure to do so may result in rejection or deobligation of the grant or loan award. I acknowledge that failure to comply with all federal and program rules could result in civil or criminal prosecution by the appropriate law enforcement authorities.
4. I certify that the entity(ies) I represent has and will comply with all applicable administrative and federal statutory, regulatory, and policy requirements set forth in the Department of Commerce Pre-Award Notification Requirements for Grants and Cooperative Agreements ("DOC Pre-Award Notification"), published in the Federal Register on February 11, 2008 (73 FR 7696), as amended; DOC Financial Assistance Standard Terms and Conditions (Mar. 8, 2009); the Department of Commerce American Recovery and Reinvestment Act Award Terms (Apr. 9, 2009); and any Special Award Terms and Conditions that are included by the Grants Officer in the award.
5. I certify that any funds awarded to the entity(ies) I represent as a result of this application will not result in any unjust enrichment of such entity(ies) or duplicate any funds such entity(ies) receive under federal universal service support programs administered by the Universal Service Administrative Corporation (USAC).
6. I certify that the entity(ies) I represent has secured access to pay the 20% of total project cost or has petitioned the Assistant Secretary of NTIA for a waiver of the matching requirement.

February 23, 2010

Date



Authorized Organization Representative Signature

Robert Volker

Print Name

Chief Executive Officer

Title

CERTIFICATION REGARDING LOBBYING

Applicants should also review the instructions for certification included in the regulations before completing this form. Signature on this form provides for compliance with certification requirements under 15 CFR Part 28, "New Restrictions on Lobbying." The certifications shall be treated as a material representation of fact upon which reliance will be placed when the Department of Commerce determines to award the covered transaction, grant, or cooperative agreement.

LOBBYING

As required by Section 1352, Title 31 of the U.S. Code, and implemented at 15 CFR Part 28, for persons entering into a grant, cooperative agreement or contract over \$100,000 or a loan or loan guarantee over \$150,000 as defined at 15 CFR Part 28, Sections 28.105 and 28.110, the applicant certifies that to the best of his or her knowledge and belief, that:

(1) No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement.

(2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying." in accordance with its instructions.

(3) The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by section 1352, title 31, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure occurring on or before October 23, 1996, and of not less than \$11,000 and not more than \$110,000 for each such failure occurring after October 23, 1996.

Statement for Loan Guarantees and Loan Insurance

The undersigned states, to the best of his or her knowledge and belief, that:

In any funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this commitment providing for the United States to insure or guarantee a loan, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.

Submission of this statement is a prerequisite for making or entering into this transaction imposed by section 1352, title 31, U.S. Code. Any person who fails to file the required statement shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure occurring on or before October 23, 1996, and of not less than \$11,000 and not more than \$110,000 for each such failure occurring after October 23, 1996.

As the duly authorized representative of the applicant, I hereby certify that the applicant will comply with the above applicable certification.

NAME OF APPLICANT

California Broadband Cooperative, Inc.

AWARD NUMBER AND/OR PROJECT NAME

EGID: 5569 Digital 395 Middle Mile

PRINTED NAME AND TITLE OF AUTHORIZED REPRESENTATIVE

Robert Volker Chief Executive Officer

SIGNATURE



DATE

5-16-2010


DISCLOSURE OF LOBBYING ACTIVITIES

Complete this form to disclose lobbying activities pursuant to 31 U.S.C. 1352

Approved by OMB

0348-0046

(See reverse for public burden disclosure.)

1. Type of Federal Action: <input type="checkbox"/> a. contract <input type="checkbox"/> b. grant <input type="checkbox"/> c. cooperative agreement <input type="checkbox"/> d. loan <input type="checkbox"/> e. loan guarantee <input type="checkbox"/> f. loan insurance	2. Status of Federal Action: <input type="checkbox"/> a. bid/offer/application <input type="checkbox"/> b. initial award <input type="checkbox"/> c. post-award	3. Report Type: <input type="checkbox"/> a. initial filing <input type="checkbox"/> b. material change For Material Change Only: year _____ quarter _____ date of last report _____
4. Name and Address of Reporting Entity: <input type="checkbox"/> Prime <input type="checkbox"/> Subawardee Tier _____, if known: Congressional District, if known: ^{4c}	5. If Reporting Entity in No. 4 is a Subawardee, Enter Name and Address of Prime: Congressional District, if known:	
6. Federal Department/Agency:	7. Federal Program Name/Description: CFDA Number, if applicable: _____	
8. Federal Action Number, if known:	9. Award Amount, if known: \$	
10. a. Name and Address of Lobbying Registrant (if individual, last name, first name, MI):	b. Individuals Performing Services (including address if different from No. 10a) (last name, first name, MI):	
11. Information requested through this form is authorized by title 31 U.S.C. section 1352. This disclosure of lobbying activities is a material representation of fact upon which reliance was placed by the tier above when this transaction was made or entered into. This disclosure is required pursuant to 31 U.S.C. 1352. This information will be available for public inspection. Any person who fails to file the required disclosure shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.	Signature: <u></u> Print Name: <u>Robert Volker</u> Title: <u>Chief Executive Officer</u> Telephone No.: <u>707-551-8210</u> Date: <u>06-16-10</u>	
Federal Use Only:		Authorized for Local Reproduction Standard Form LLL (Rev. 7-97)

The SF-LLL Disclosure of
Lobbying Activities
Is Not Applicable

INSTRUCTIONS FOR COMPLETION OF SF-LLL, DISCLOSURE OF LOBBYING ACTIVITIES

This disclosure form shall be completed by the reporting entity, whether subawardee or prime Federal recipient, at the initiation or receipt of a covered Federal action, or a material change to a previous filing, pursuant to title 31 U.S.C. section 1352. The filing of a form is required for each payment or agreement to make payment to any lobbying entity for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with a covered Federal action. Complete all items that apply for both the initial filing and material change report. Refer to the implementing guidance published by the Office of Management and Budget for additional information.

1. Identify the type of covered Federal action for which lobbying activity is and/or has been secured to influence the outcome of a covered Federal action.
2. Identify the status of the covered Federal action.
3. Identify the appropriate classification of this report. If this is a followup report caused by a material change to the information previously reported, enter the year and quarter in which the change occurred. Enter the date of the last previously submitted report by this reporting entity for this covered Federal action.
4. Enter the full name, address, city, State and zip code of the reporting entity. Include Congressional District, if known. Check the appropriate classification of the reporting entity that designates if it is, or expects to be, a prime or subaward recipient. Identify the tier of the subawardee, e.g., the first subawardee of the prime is the 1st tier. Subawards include but are not limited to subcontracts, subgrants and contract awards under grants.
5. If the organization filing the report in item 4 checks "Subawardee," then enter the full name, address, city, State and zip code of the prime Federal recipient. Include Congressional District, if known.
6. Enter the name of the Federal agency making the award or loan commitment. Include at least one organizational level below agency name, if known. For example, Department of Transportation, United States Coast Guard.
7. Enter the Federal program name or description for the covered Federal action (item 1). If known, enter the full Catalog of Federal Domestic Assistance (CFDA) number for grants, cooperative agreements, loans, and loan commitments.
8. Enter the most appropriate Federal identifying number available for the Federal action identified in item 1 (e.g., Request for Proposal (RFP) number; Invitation for Bid (IFB) number; grant announcement number; the contract, grant, or loan award number; the application/proposal control number assigned by the Federal agency). Include prefixes, e.g., "RFP-DE-90-001."
9. For a covered Federal action where there has been an award or loan commitment by the Federal agency, enter the Federal amount of the award/loan commitment for the prime entity identified in item 4 or 5.
10. (a) Enter the full name, address, city, State and zip code of the lobbying registrant under the Lobbying Disclosure Act of 1995 engaged by the reporting entity identified in item 4 to influence the covered Federal action.

(b) Enter the full names of the individual(s) performing services, and include full address if different from 10 (a). Enter Last Name, First Name, and Middle Initial (MI).
11. The certifying official shall sign and date the form, print his/her name, title, and telephone number.

According to the Paperwork Reduction Act, as amended, no persons are required to respond to a collection of information unless it displays a valid OMB Control Number. The valid OMB control number for this information collection is OMB No. 0348-0046. Public reporting burden for this collection of information is estimated to average 10 minutes per response, including time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding the burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to the Office of Management and Budget, Paperwork Reduction Project (0348-0046), Washington, DC 20503.

CERTIFICATION REGARDING LOBBYING LOWER TIER COVERED TRANSACTIONS

Applicants should review the instructions for certification included in the regulations before completing this form. Signature on this form provides for compliance with certification requirements under 15 CFR Part 28, "New Restrictions on Lobbying."

LOBBYING

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(2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.

(3) The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.

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California Broadband Cooperative, Inc.

AWARD NUMBER AND/OR PROJECT NAME

EGID: 5569 Digital 395 Middle Mile

PRINTED NAME AND TITLE OF AUTHORIZED REPRESENTATIVE

Robert Volker Chief Executive Officer

SIGNATURE



DATE

5-16-2010

U.S. Department of Commerce
Broadband Technology Opportunities Program
Authentication and Certifications

1. I certify that I am the duly Authorized Organization Representative (AOR) of the applicant organization, and that I have been authorized to submit the attached application on its behalf.
2. I certify that I have examined this application, that all of the information and responses in this application, including certifications, and forms submitted, all of which are part of this grant application, are material representations of fact and true and correct to the best of my knowledge, that the entity(ies) that is requesting grant funding pursuant to this application and any subgrantees and subcontractors will comply with the terms, conditions, purposes, and federal requirements of the grant program; that no kickbacks were paid to anyone; and that a false, fictitious, or fraudulent statements or claims on this application are grounds for denial or termination of a grant award, and/or possible punishment by a fine or imprisonment as provided in 18 U.S.C. §1001 and civil violations of the False Claims Act.
3. I certify that the entity(ies) I represent has and will comply with all applicable federal, state, and local laws, rules, regulations, ordinances, codes, orders and programmatic rules and requirements relating to the project. I acknowledge that failure to do so may result in rejection or deobligation of the grant or loan award. I acknowledge that failure to comply with all federal and program rules could result in civil or criminal prosecution by the appropriate law enforcement authorities.
4. I certify that the entity(ies) I represent has and will comply with all applicable administrative and federal statutory, regulatory, and policy requirements set forth in the Department of Commerce Pre-Award Notification Requirements for Grants and Cooperative Agreements ("DOC Pre-Award Notification"), published in the Federal Register on February 11, 2008 (73 FR 7696), as amended; DOC Financial Assistance Standard Terms and Conditions (Mar. 8, 2009); the Department of Commerce American Recovery and Reinvestment Act Award Terms (Apr. 9, 2009); and any Special Award Terms and Conditions that are included by the Grants Officer in the award.
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6. I certify that the entity(ies) I represent has secured access to pay the 20% of total project cost or has petitioned the Assistant Secretary of NTIA for a waiver of the matching requirement.

06-16-10

Date



Authorized Organization Representative Signature

Robert Volker

Print Name

Chief Executive Officer

Title

BTOP Comprehensive Community Infrastructure Service Offerings and Competitor Data Template

Please complete the complete the following worksheets--either of the Last Mile or Middle Mile Service Offerings worksheets may be omitted if the applicant is not proposing to provide services of that type.

For both the Last Mile and Middle Mile Service Offerings worksheets, the service offerings should include all relevant tiers and markets (*e.g.* residential, business, wholesale). Applicants should be sure to include details on any services that would be offered at discounted rates to particular classes of customers (*e.g.* community anchor institutions or third party service providers).

In the Last Mile Service Offerings worksheet, applicants are required to provide estimated average end user speeds. Average speeds should be the average sustained actual, non-burst speeds that an end user would receive during a peak hour. For purposes of calculating these speeds, applicants should utilize their subscriber projections for year eight of the project, and develop subscriber utilization projections that are consistent with any additional services the applicant plans to offer. For wireless broadband services, this speed should be an average of the speeds available across an entire cell. Beyond these general guidelines, due to the multiplicity of technical solutions that may be proposed, the applicants may use discretion to determine the most reasonable manner in which to estimate actual speeds on their network. Applicants should explain the underlying assumptions used to calculate the average speeds in the space provided.

In the Competitor Data worksheet, applicants are required to provide data on both last mile and middle mile service providers, regardless of whether the applicant proposes to offer both last mile and middle mile services. In the column titled Service Areas Where Service Offered, applicants should list all of the Last Mile and Middle Mile Service Areas within their Proposed Funded Service area in which the listed services area available. Please ensure that the Service Area names are consistent with those provided within the application and the Service Areas upload. If the actual availability of the listed services is limited (*e.g.* the service is only available within part of the Last Mile or Middle Mile Service Area), note this in the Other Comments column.

In contrast to several other upload templates in this application, the data provided via this template will NOT be subject to automated processing. These template worksheets are provided to demonstrate the level of data required and to provide a suggested format. Applicants are free to modify the template layouts in order to provide the most effective presentation of the data for their specific project. Applicants should, however, ensure that they provide at least as much detail as these templates require. To the extent that you modify these templates please ensure that the print layouts are adjusted so that rows do no break across pages in a manner that will be difficult to understand. A PDF of this file will be automatically generated upon upload to Easygrants, and the print settings will be used to format the PDF file.

Proposed Last Mile Service Offerings

Easygrants: 5569

Project Title: Digital 395 Middle Mile

****This is not a Last Mile Project. Therefore this tab is not applicable**

Name of Service Tier	Advertised Speeds		Estimated Average Speeds		Average Latency	Pricing Plan (\$ per month)	Other Comments/Description/Features or Limitations
	Downstream Mbps	Upstream Mbps	Downstream Mbps	Upstream Mbps	@ End User CPE milliseconds		

Explanation of Average Speed Calculations:

Proposed Middle Mile Service Offerings

Easygrants: 5569

Project Title: Digital 395 Middle Mile

Name of Service Offering	Distance Band or Point to Point	Minimum Peak Load Network Bandwidth Capacity (Mbps)	Monthly/Yearly Pricing (\$)	Other Comments/Description/Features or Limitations
[Redacted Content]				

Proposed Middle Mile Service Offerings

Easygrants: 5569

Project Title: Digital 395 Middle Mile

Name of Service Offering	Distance Band or Point to Point	Minimum Peak Load Network Bandwidth Capacity (Mbps)	Monthly/Yearly Pricing (\$)	Other Comments/Description/Features or Limitations
[REDACTED]				

The proposed pricing shown only indicates the pricing between network nodes and does not include access facility (Local Loop) charges. Access facility arrangements and charges will vary by customer and service location. Additional [REDACTED] backbone facilities to serve each network node a concerted effort will be made to "pass" as many anchor institution locations in order to facilitate low cost service connections. Interconnection with existing local loop providers i.e. [REDACTED]

The services provided over the Digital 395 middle mile are priced using two methodologies: Mileage Sensitive and Flat Rate.

Flat rate services [REDACTED] Private Line. Those services utilize shared bandwidth across the network nodes and are the most economic to provide. Flat rated services also directly serve the public policy objectives of economical Public Internet access and regional economic development. Public Internet services include the [REDACTED]

Mileage sensitive services are offerings that require dedicated bandwidth between nodes for correct operation. As such they are more expensive to provide and the cost of service varies depending upon distance between nodes.

Competitor Data

Easygrants: 5569

Project Title: Digital 395 Middle Mile

Competitor Data - Last Mile Service Providers

Communities in PFSA Where Service Available	Service Provider	Technology Platform	Service Tiers	Advertised Residential Offering		Advertised Business Offering		Other Comments/Description/Features or Limitations
				Downstream / Upstream (kbps)	Price	Downstream / Upstream (kbps)	Price	
			Entry Level Plan					
			Highest Speed Plan					
			Other Plans (e.g. Mid-Tier Plan)	None ID'd	None ID'd	None ID'd	None ID'd	
			Entry Level Plan	-	-	-	-	No Service Available
			Highest Speed Plan	-	-	-	-	No Service Available
			Other Plans (e.g. Mid-Tier Plan)	-	-	-	-	No Service Available
			Entry Level Plan					
			Highest Speed Plan					
			Other Plans (e.g. Mid-Tier Plan)					
			Entry Level Plan					
			Highest Speed Plan					
			Other Plans (e.g. Mid-Tier Plan)	None ID'd	None ID'd	None ID'd	None ID'd	
			Entry Level Plan	-	-	-	-	No Service Available
			Highest Speed Plan	-	-	-	-	No Service Available
			Other Plans (e.g. Mid-Tier Plan)	-	-	-	-	No Service Available
			Entry Level Plan					
			Highest Speed Plan					
			Other Plans (e.g. Mid-Tier Plan)					
			Entry Level Plan					
			Highest Speed Plan					
			Other Plans (e.g. Mid-Tier Plan)	None ID'd	None ID'd	None ID'd	None ID'd	
			Entry Level Plan	-	-	-	-	No Service Available
			Highest Speed Plan	-	-	-	-	No Service Available
			Other Plans (e.g. Mid-Tier Plan)	-	-	-	-	No Service Available
			Entry Level Plan					
			Highest Speed Plan					
			Other Plans (e.g. Mid-Tier Plan)					

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Project Title: Digital 395 Middle Mile

Competitor Data - Last Mile Service Providers

Communities in PFSA Where Service Available	Service Provider	Technology Platform	Service Tiers	Advertised Residential Offering		Advertised Business Offering		Other Comments/Description/Features or Limitations
				Downstream / Upstream (kbps)	Price	Downstream / Upstream (kbps)	Price	
June Lake			Entry Level Plan					
			Highest Speed Plan					
			Other Plans (e.g. Mid-Tier Plan)	None ID'd	None ID'd	None ID'd	None ID'd	
			Entry Level Plan	-	-	-	-	No Service Available
			Highest Speed Plan	-	-	-	-	No Service Available
			Other Plans (e.g. Mid-Tier Plan)	-	-	-	-	No Service Available
			Entry Level Plan					
			Highest Speed Plan					
			Other Plans (e.g. Mid-Tier Plan)					
Mammoth Lake			Entry Level Plan					
			Highest Speed Plan					
			Other Plans (e.g. Mid-Tier Plan)	None ID'd	None ID'd	None ID'd	None ID'd	
			Entry Level Plan	-	-	-	-	No Service Available
			Highest Speed Plan	-	-	-	-	No Service Available
			Other Plans (e.g. Mid-Tier Plan)	-	-	-	-	No Service Available
			Entry Level Plan					
			Highest Speed Plan					
			Other Plans (e.g. Mid-Tier Plan)					
Crowley Lake			Entry Level Plan					
			Highest Speed Plan					
			Other Plans (e.g. Mid-Tier Plan)	None ID'd	None ID'd	None ID'd	None ID'd	
			Entry Level Plan	-	-	-	-	No Service Available
			Highest Speed Plan	-	-	-	-	No Service Available
			Other Plans (e.g. Mid-Tier Plan)	-	-	-	-	No Service Available
			Entry Level Plan					
			Highest Speed Plan					
			Other Plans (e.g. Mid-Tier Plan)					

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Project Title: Digital 395 Middle Mile

Competitor Data - Last Mile Service Providers

Communities in PFSA Where Service Available	Service Provider	Technology Platform	Service Tiers	Advertised Residential Offering		Advertised Business Offering		Other Comments/Description/Features or Limitations
				Downstream / Upstream (kbps)	Price	Downstream / Upstream (kbps)	Price	
			Entry Level Plan	-	-	-	-	No Service Available
			Highest Speed Plan	-	-	-	-	No Service Available
			Other Plans (e.g. Mid-Tier Plan)	-	-	-	-	No Service Available
			Entry Level Plan					
			Highest Speed Plan					
			Other Plans (e.g. Mid-Tier Plan)					
			Entry Level Plan					
			Highest Speed Plan					
			Other Plans (e.g. Mid-Tier Plan)	None ID'd	None ID'd	None ID'd	None ID'd	
			Entry Level Plan					
			Highest Speed Plan					
			Other Plans (e.g. Mid-Tier Plan)					
			Entry Level Plan					
			Highest Speed Plan					
			Other Plans (e.g. Mid-Tier Plan)	None ID'd	None ID'd	None ID'd	None ID'd	
			Entry Level Plan					Local Area Data Service over Verizon "dry loops", with extreme limited distance. Vendor quotes "must be able to see Shell Station" and only offers to Business.
			Highest Speed Plan					Local Area Data Service over Verizon "dry loops", with extreme limited distance. For 7.1Mb, vendor quotes "must be able to see Shell Station" and only offers to Business.
			Other Plans (e.g. Mid-Tier Plan)					Local Area Data Service over Verizon "dry loops", with extreme limited distance.
			Entry Level Plan					1 year contract
			Highest Speed Plan					1year contract. Advertised but not available for order through sales team.
			Other Plans (e.g. Mid-Tier Plan)					1year contract. Price is \$54.99/mo without a contract
			Entry Level Plan					
			Highest Speed Plan					
			Other Plans (e.g. Mid-Tier Plan)					
			Entry Level Plan					
			Highest Speed Plan					
			Other Plans (e.g. Mid-Tier Plan)					

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Project Title: Digital 395 Middle Mile

Competitor Data - Last Mile Service Providers

Communities in PFSA Where Service Available	Service Provider	Technology Platform	Service Tiers	Advertised Residential Offering		Advertised Business Offering		Other Comments/Description/Features or Limitations
				Downstream / Upstream (kbps)	Price	Downstream / Upstream (kbps)	Price	
			Entry Level Plan	-	-	-	-	No Service Available
			Highest Speed Plan	-	-	-	-	No Service Available
			Other Plans (e.g. Mid-Tier Plan)	-	-	-	-	No Service Available
			Entry Level Plan					
			Highest Speed Plan					
			Other Plans (e.g. Mid-Tier Plan)					
			Entry Level Plan					
			Highest Speed Plan					
			Other Plans (e.g. Mid-Tier Plan)					
			Entry Level Plan					
			Highest Speed Plan					
			Other Plans (e.g. Mid-Tier Plan)					
			Entry Level Plan					
			Highest Speed Plan					
			Other Plans (e.g. Mid-Tier Plan)	None ID'd	None ID'd	None ID'd	None ID'd	
			Entry Level Plan					
			Highest Speed Plan					
			Other Plans (e.g. Mid-Tier Plan)					
			Entry Level Plan	-	-	-	-	No Service Available
			Highest Speed Plan	-	-	-	-	No Service Available
			Other Plans (e.g. Mid-Tier Plan)	-	-	-	-	No Service Available
			Entry Level Plan					
			Highest Speed Plan					
			Other Plans (e.g. Mid-Tier Plan)					
			Entry Level Plan	-	-	-	-	No Service Available
			Highest Speed Plan	-	-	-	-	No Service Available
			Other Plans (e.g. Mid-Tier Plan)	-	-	-	-	No Service Available
			Entry Level Plan					
			Highest Speed Plan					
			Other Plans (e.g. Mid-Tier Plan)					

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Project Title: Digital 395 Middle Mile

Competitor Data - Last Mile Service Providers

Communities in PFSA Where Service Available	Service Provider	Technology Platform	Service Tiers	Advertised Residential Offering		Advertised Business Offering		Other Comments/Description/Features or Limitations
				Downstream / Upstream (kbps)	Price	Downstream / Upstream (kbps)	Price	
			Entry Level Plan	-	-	-	-	No Service Available
			Highest Speed Plan	-	-	-	-	No Service Available
			Other Plans (e.g. Mid-Tier Plan)	-	-	-	-	No Service Available
			Entry Level Plan					
			Highest Speed Plan					
			Other Plans (e.g. Mid-Tier Plan)					
			Entry Level Plan	-	-	-	-	No Service Available
			Highest Speed Plan	-	-	-	-	No Service Available
			Other Plans (e.g. Mid-Tier Plan)	-	-	-	-	No Service Available
			Entry Level Plan					
			Highest Speed Plan					
			Other Plans (e.g. Mid-Tier Plan)					

**BTOP Comprehensive Community Infrastructure
Pro Forma Financial Projections**

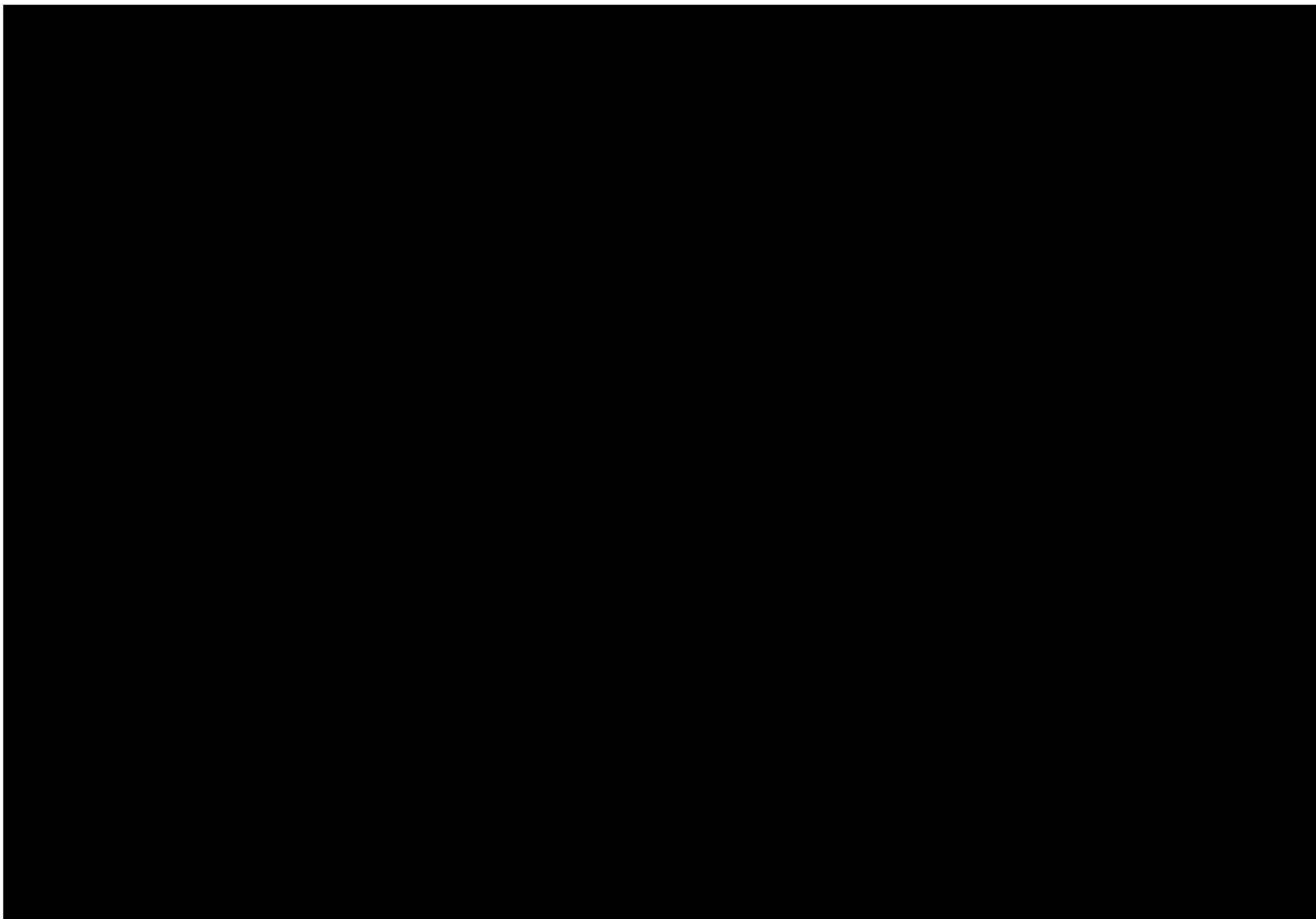
Please complete the Income Statement, Balance Sheet, Cash Flows, and NPV-IRR Table worksheets. Key assumptions used to formulate these financial projections should be listed in the Key Assumptions worksheet. Please note that these are **project-specific** projections, in contrast to the historical financial information which is provided at the organizational level.

Please refer to the Comprehensive Community Infrastructure Grant Guidance for detailed instructions on the completing this upload.

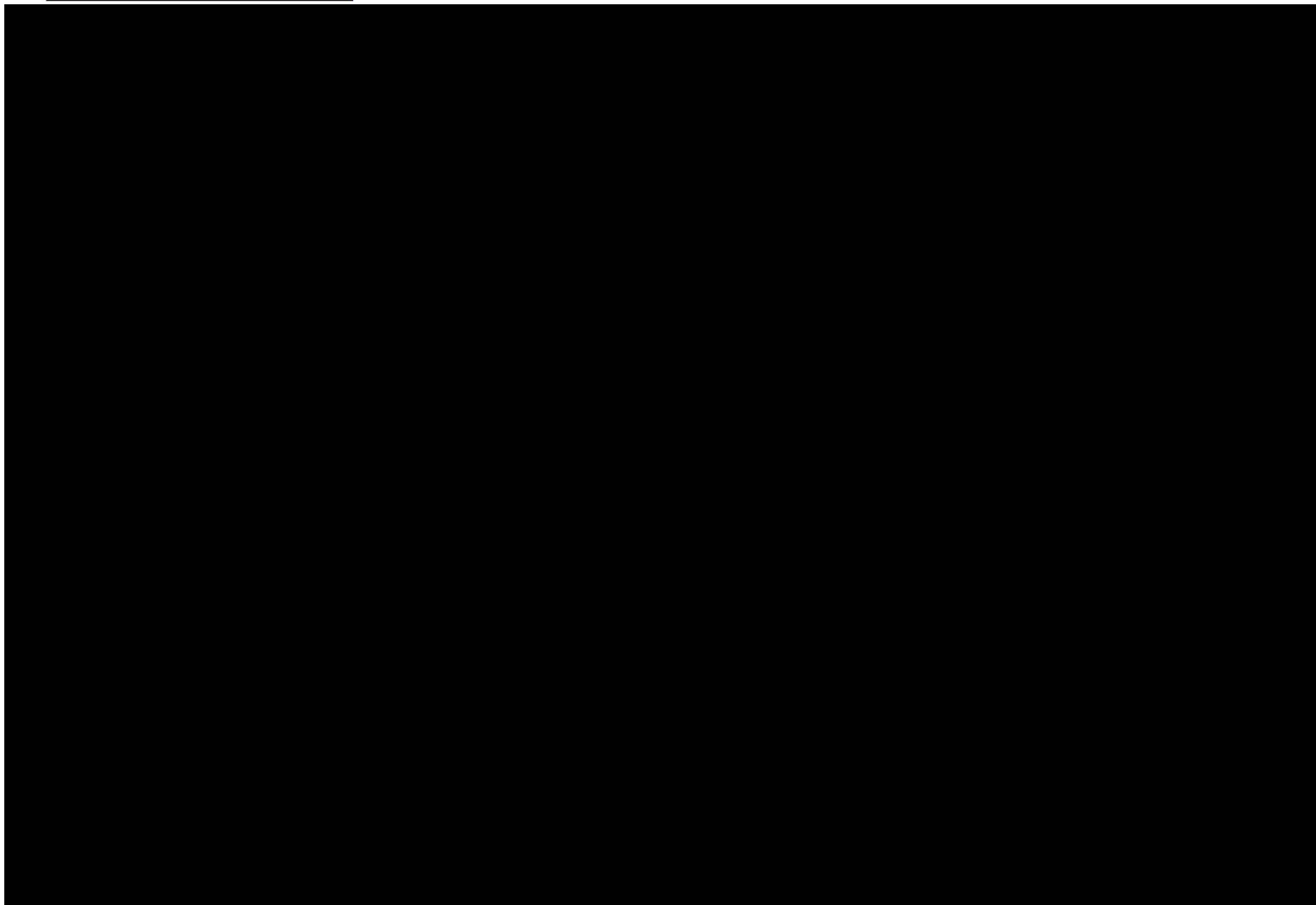
Applicants are required to provide this upload as an Excel file, and not to convert it to a PDF prior to upload. Applicants may make adjustments to the format of the templates as necessary to provide the most effective presentation of the data for their specific project, but should not remove major headings (e.g. Revenues and Expenses on the Income Statement) or provide less detailed information than would be required to complete the provided templates.

Income Statement

Digital 395 Middle Mile
Easygrant ID: 5569



Balance Sheet



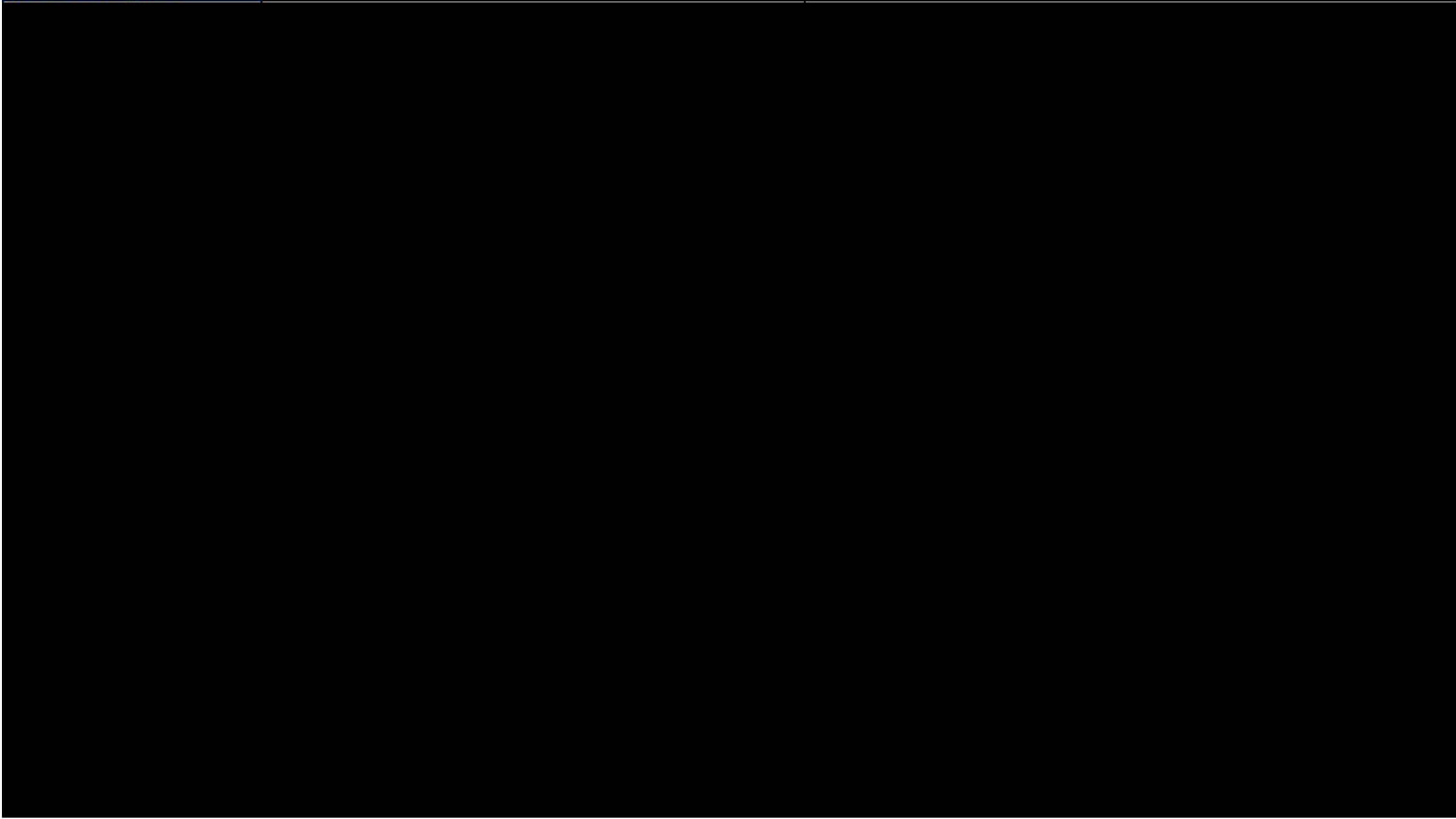
Statement of Cash Flows



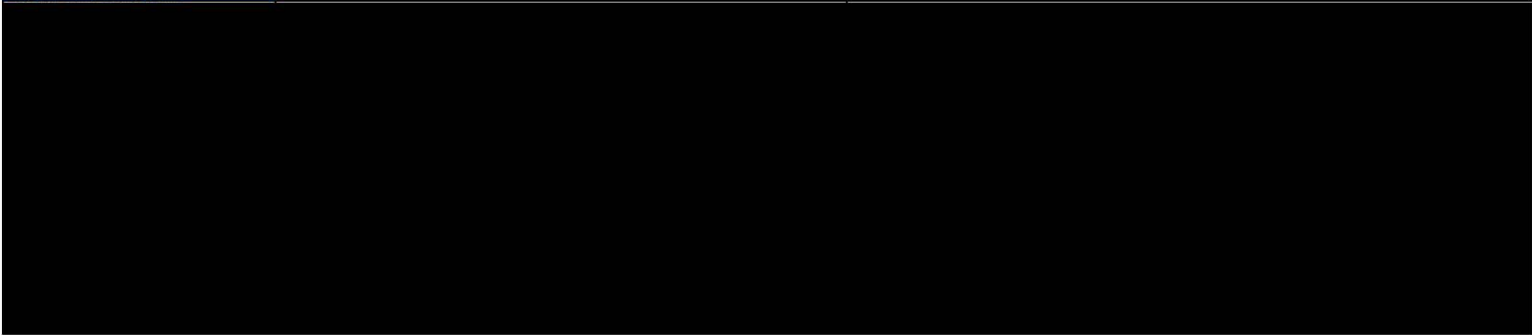
NPV/IRR Table

	Net Present Value	Internal Rate of Return
Without BTOP Funding		
With BTOP Funding		

Revenue Assumptions

A large black rectangular redaction box covers the entire content area under the 'Revenue Assumptions' header.

Expense Assumptions

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Factor	Specific Metric Used in Analysis	Rationale (Cite Basis)
[Redacted Content]		

California Broadband Cooperative, Inc.

Digital 395 Middle Mile

Easygrant ID: 5569

Supporting Schedule

Quarterly Revenue Forecast Years 1 through 8

Year 1					Year 2					Year 3		
1Q	2Q	3Q	4Q	Total Year	1Q	2Q	3Q	4Q	Total Year	1Q	2Q	3Q

23 Pages

Withheld in their entirety
pursuant to FOIA Exemption 4
(5 U.S.C. § 552 (b)(4))